

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)
Jul 31, 2020
2. SEC Identification Number
9170
3. BIR Tax Identification No.
040-000-400-016
4. Exact name of issuer as specified in its charter
UNIVERSAL ROBINA CORPORATION
5. Province, country or other jurisdiction of incorporation
Philippines
6. Industry Classification Code(SEC Use Only)
7. Address of principal office
8th Floor, Tera Tower, Bridgetowne, E. Rodriguez, Jr. Avenue (C5 Road), Ugong Norte,
Quezon City, Metro Manila
Postal Code
1110
8. Issuer's telephone number, including area code
(632) 8633-7631 to 40
9. Former name or former address, if changed since last report
N/A
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	2,204,161,868
11. Indicate the item numbers reported herein
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Universal Robina Corporation
URC

PSE Disclosure Form 4-31 - Press Release
References: SRC Rule 17 (SEC Form 17-C)
Section 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

Press Release

Background/Description of the Disclosure

Please find attached a press release entitled "URC Q2 EARNINGS SURGE +76%"

Other Relevant Information

N/A

Filed on behalf by:

Name	Rosalinda Rivera
Designation	Corporate Secretary

URC Q2 EARNINGS SURGE +76%

Universal Robina Corporation (URC) Net Income for the April-June 2020 quarter came in at Php 3.8 billion, +76% versus last year, on the back of strong operating performance and foreign exchange gains. Operating income of Php 4.3 billion was up +16% versus last year, driven by positive category mix and disciplined cost control amid the pandemic. Despite the prevailing COVID-19 situation, Net Sales reached Php 34 billion, up 1% versus last year, as strong growth in Snackfoods, Noodles, Powdered Drinks, Animal Feeds, Flour and Sugar offset out-of-home consumption declines in Candies and Ready-To-Drink (RTD) Beverages.

For the calendar year-to-date results of the first semester, Net Income grew +13% versus last year to Php 6 Billion, driven by an 8% increase in Operating Income to Php 8.2 billion and lower foreign exchange losses. Net Sales continued to hold up at Php 67.4 billion, with better than expected delivery coming from the divisions of Branded Consumer Foods Philippines; Agro-Industrial & Commodities; and the Unisnack Oceania and Nissin-URC joint ventures.

URC's financial position remains strong, with Php 18.7 billion of cash as of June 30, and gearing ratio remaining comfortable at 0.38x. Net debt also improved, amounting to Php 17.1 billion, reducing significantly by Php 11.5 billion versus a year ago due to strong operating cashflow and proceeds from the Unisnack Oceania transaction. Dividends of Php 6.9 billion were paid out as planned in the first semester.

FIRST HALF SALES PERFORMANCE PER BUSINESS

Branded Consumer Foods (BCF): First semester Sales of domestic and international Branded Consumer Foods reached Php 50.9 billion. Domestic revenues grew +2% as sales were driven by strong growth in Snacks, Bakery, Coffee, Powdered Chocolate and Noodles versus out-of-home consumption declines in Confectionery, RTD Beverages and Food Services. Operating Income grew faster by +14% versus last year driven by a favorable price/cost mix, coupled with OPEX control and cost savings. International revenues declined by 3% on a constant currency basis and by 9% in peso terms, driven by the negative impacts of COVID-19 in Indochina, while Operating Income declined by 6%. However, International profits in Q2 grew by 20%, tapering overall decline in the first half, due to buoyant sales in Oceania and cost control measures across all countries.

Agro-Industrial & Commodities (AIC): The Agro-Industrial & Commodities businesses continue to be a relevant and consistent contributor to total URC. Sales for the first half amounted to Php 16.5 billion, a +13% increase versus last year while operating income grew by +11%. The Commodities Foods Group revenue grew strongly by +26% versus year ago, with Sugar & Renewables (SURE) growing +31% and Flour growing +12%. These were offset by Agro-Industrial Group's sales decline of 3%, due to the previously announced downsizing and lower volumes in hogs.

MANAGING THROUGH THE CRISIS

Irwin Lee, URC President and CEO, said, *“The current uncertainty driven by COVID-19 is still evolving but we are motivated by the fact that business results in the first half turned out better than our severe lockdown forecasts. While we have business continuity plans quickly set in motion, we were bracing for the worst due to quarantine restrictions, supply chain disruptions and fast demand shifts. Fortunately, our focus on execution and the heroic efforts of URC people and partners helped us deliver essential food and drinks to customers, consumers, communities and frontliners.”*

“Managing through this crisis requires continued vigilance, agility and flexibility. While we may have weathered the first wave of this crisis, we must continue securing the here and now, while also preparing for the recovery efforts for the balance of the year and beyond.”