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	(Business Address: No. Street City/Town/Province)  Mr. Gerry N. Florencio 671-2935; 635-0751; 671-3954																															
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# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-A

# ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1.	For the fiscal year ended September 30, 2013					
2.	SEC Identification Number 9170					
3.	BIR Tax Identification No. 000-400-016-000					
4.	Exact name of issuer as specified in its charter Unive	rsal Robina Corporation				
5.	Quezon City, Philippines Province, Country or other jurisdiction of incorporation or organization					
6.	Industry Classification Code: (SEC Us	se Only)				
7.	110 E. Rodriguez Ave., Bagumbayan, Quezon City Address of principal office	y 1110 Postal Code				
8.	671-2935; 635-0751; 671-3954 Issuer's telephone number, including area code					
9.	Not Applicable Former name, former address, and former fiscal year,	if changed since last report.				
10.	Securities registered pursuant to Sections 8 and 12 of	the SRC, or Sec. 4 and 8 of the RSA				
	Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt				
	Common Shares, P1.00 Par value	2,181,501,933 shares				
11.	Are any or all of these securities listed on the Philippi	ne Stock Exchange.				
	Yes [/] No []					

<ol><li>Check whether the i</li></ol>	iggner.

a)	has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder
	or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The
	Corporation Code of the Philippines during the preceding twelve (12) months (or for such
	shorter period that the registrant was required to file such reports);

Yes [/] No []

b) has been subject to such filing requirements for the past ninety (90) days.

Yes [/] No []

13. State the aggregate market value of the voting stock held by non-affiliates of the registrant.

The aggregate market value of the voting stock held by non-affiliates is ₱103,856,213,211.

# APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.

**Not Applicable** 

#### DOCUMENTS INCORPORATED BY REFERENCE

If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-A into which the document is incorporated:

a) Any annual report to security holders;

None

b) Any proxy or information statement filed pursuant to SRC Rule 20 and 17.1(b); **None** 

c) Any prospectus filed pursuant to SRC Rule 8.1-1

None

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#### PART I - BUSINESS AND GENERAL INFORMATION

#### Item 1. Business

Universal Robina Corporation (URC) is one of the largest branded food product companies in the Philippines, with the distinction of being called the country's first "Philippine multinational", and has a growing presence in other Asian markets. It was founded in 1954 when Mr. John Gokongwei, Jr. established Universal Corn Products, Inc., a cornstarch manufacturing plant in Pasig. The Company is involved in a wide range of food-related businesses, including the manufacture and distribution of branded consumer foods, production of hogs and day-old chicks, manufacture of animal and fish feeds, glucose and veterinary compounds, flour milling, and sugar milling and refining. The Company is a dominant player with leading market shares in Savory Snacks, Candies and Chocolates, and is a significant player in Biscuits, with leading positions in Cookies and Pretzels. URC is also the largest player in the RTD Tea market, and is a respectable 2nd player in the Cup Noodles and 2nd in Coffee businesses.

No material reclassifications, merger, consolidation, or purchase or sale of significant amount of assets (not ordinary) were made in the past three years except those mentioned in the succeeding paragraphs. The Company's financial condition has remained solid in the said period.

The Company operates its food business through operating divisions and wholly-owned or majority-owned subsidiaries that are organized into three core business segments: branded consumer foods, agro-industrial products and commodity food products.

Branded consumer foods (BCF) segment, including our packaging division, is the Company's largest segment contributing about 80.8% of revenues for the fiscal year ended September 30, 2013. Established in the 1960s, the Company's branded consumer foods segment manufactures and distributes a diverse mix of salty snacks, chocolates, candies, biscuits, bakery products, beverages, instant noodles and pasta and tomato-based products. The manufacture, distribution, sales and marketing activities for the Company's consumer food products are carried out mainly through the Company's branded consumer foods division consisting of snack foods, beverage and grocery groups, although the Company conducts some of its branded consumer foods operations through its majority-owned subsidiaries and joint venture companies (i.e. Nissin-URC and Hunt-URC). The Company established URC Packaging division to engage in the manufacture of bi-axially oriented polypropylene (BOPP) films for packaging companies. The BOPP plant, located in Batangas, began commercial operation in June 1998 and holds the distinction of being the only Integrated Management System ISO-certified BOPP plant in the country today, with its Quality ISO 9001:2008 and Environmental ISO 14001:2004 Standards. URC also formed Food Service and Industrial division that supply BCF products in bulk to certain institutions like hotels, restaurants, and schools.

In 2004, the Company introduced and manufactured ready-to-drink tea in PET bottles, C2. The Company expanded the beverage product line to include functional beverages such as fitness and energy drinks. In 2006, the Company supplied certain flexible packaging materials to BCF through its wholly-owned subsidiary, CFC Clubhouse Property, Inc. In 2008, the Company acquired General Milling Corporation's (GMC) Granny Goose brand and snacks line which further expanded its snacks product lines. In December 2009, the Company likewise acquired the coffee plant facilities of GMC to add capacities to its existing coffee business.

Majority of the Company's branded consumer foods business is conducted in the Philippines. In 2000, the Company began to expand its BCF business more aggressively into other Asian markets, primarily through its subsidiary, URC International and its subsidiaries in China: Shanghai Peggy Foods Co. Ltd., Guangzhou Peggy Foods Co. Ltd., and URC Hongkong Co. Ltd.; in Malaysia: URC Snack Foods (Malaysia) Sdn. Bhd. and Ricellent Sdn. Bhd.; in Thailand: URC (Thailand) Co. Ltd.; in Singapore: URC Foods (Singapore) Pte. Ltd.: Acesfood Network Pte, Ltd. in 2007 and Advanson International Pte, Ltd. in 2008; in Indonesia: PT URC Indonesia; in Vietnam: URC Vietnam Company Ltd. in 2006 and URC Hanoi Company, Ltd. in 2009. In August 2012, the Company acquired the remaining 23% non-controlling interest of URC International making it a wholly owned subsidiary. In 2013, the Company, through its international subsidiaries, incorporated the following entities: Continental Milling Co. Ltd. in Thailand, URC (Myanmar) Co. Ltd. in Myanmar and URC Central Co. Ltd. in Vietnam. The Asian operations contributed about 27.2% of the Company's revenues for the fiscal year ended September 30, 2013.

The Company has a strong brand portfolio created and supported through continuous product innovation, extensive marketing and experienced management. Its brands are household names in the Philippines and a growing number of consumers across Asia are purchasing the Company's branded consumer food products.

The Company's agro-industrial products segment operates three divisions, which engage in hog and poultry farming (Robina Farms or "RF"), the manufacture and distribution of animal feeds, glucose and soya products (Universal Corn Products or "UCP"), and the production and distribution of animal health products (Robichem). This segment contributed approximately 9.1% of sale of goods and services in fiscal 2013.

The Company's commodity food products segment engages in sugar milling and refining through its Sugar divisions: URSUMCO, CARSUMCO, SONEDCO, PASSI and Tolong and flour milling and pasta manufacturing through URC Flour division. In 2012, the Company has finalized the acquisition of sugar mill located in Negros Oriental (formerly known as Tolong sugar mill) from Herminio Teves & Co., Inc. (HTCI) to further expand its sugar milling business. In fiscal 2013, the segment contributed approximately 10.1% of aggregate sale of goods and services.

In 2013, the Company started the construction of its fuel grade ethanol plant in Negros Oriental and is expected to start commercial operations in May 2014. The plant aims to produce fuel grade anhydrous ethanol suitable for gasoline blending using sugar molasses as feedstock.

The Company is a core subsidiary of JG Summit Holdings, Inc. (JGSHI), one of the largest conglomerates listed in the Philippine Stock Exchange based on total net sales. JGSHI has substantial business interests in property development, hotel management, banking and financial services, petrochemicals, air transportation, telecommunications and in other sectors, including power generation, printing, and insurance. On December 4, 2012, JGSHI was named by Forbes Asia as one of the 50 best publicly-traded companies in Asia for 2012, the only Philippine firm chosen from a pool of 1,295 companies.

The percentage contribution to the Company's revenues for each of the three years in the period ended September 30, 2011, 2012 and 2013 by each of the Company's principal business segments is as follows:

	For the fiscal years ended September 30			
	2011	2012	2013	
Branded Consumer Foods Group	75.3%	79.0%	80.8%	
Agro-Industrial Group	10.5	10.4%	9.1%	
Commodity Foods Group	14.2	10.6%	10.1%	
	100.0%	100.0%	100.0%	

The geographic percentage distribution of the Company's revenues for each of the three years in the period ended September 30, 2011, 2012 and 2013 is as follows:

	For the fisc	For the fiscal years ended September 30				
	2011	2012	2013			
Philippines	71.4%	71.7%	72.8%			
ASEAN	26.6%	26.4%	24.8%			
China	2.0%	1.9%	2.4%			
	100.0%	100.0%	100.0%			

#### **Customers**

None of the Company's businesses is dependent upon a single customer or a few customers that a loss of anyone of them would have a material adverse effect on the Company. The Company has no single customer that, based upon existing orders, will account for 20.0% or more of the Company's total sale of goods and services.

# Distribution, Sales and Marketing

The Company has developed an effective nationwide distribution chain and sales network that it believes provide its competitive advantage. The Company sells its branded food products primarily to supermarkets, as well as directly to top wholesalers, large convenience stores, large scale trading companies and regional distributors, which in turn sell its products to other small retailers and down line markets. The Company's branded consumer food products are distributed to approximately 120,000 outlets in the Philippines and sold through its direct sales force and regional distributors. URC intends to enlarge its distribution network coverage in the Philippines by increasing the number of retail outlets that its sales force and distributors directly service.

The branded consumer food products are generally sold by the Company from salesmen to wholesalers or supermarkets, and regional distributors to small retail outlets. 15 to 30 day credit terms are extended to wholesalers, supermarkets and regional distributors.

The Company believes that its emphasis on marketing, product innovation and quality, and strong brand equity has played a key role in its success in achieving leading market shares in the different categories where it competes. In particular, URC launched "Jack 'n Jill" as a master umbrella brand for all its snack food products in order to enhance customer recognition. URC devotes significant expenditures to support advertising and branding to differentiate its products and further expand market share both in the Philippines and in its overseas markets, including funding for advertising campaigns such as television commercials and radio and print advertisements, as well as promotions for new product launches.

# Competition

The BCF business is highly competitive and competition varies by country and product category. The Company believes that the principal competitive factors include price, taste, quality, convenience, brand recognition and awareness, advertising and marketing, availability of products and ability to get its product widely distributed. Generally, the Company faces competition from both local and multinational companies in all of its markets. In the Philippines, major competitors in the market segments in which it competes include Liwayway Manufacturing Corp., Columbia Foods International, Republic Biscuit Corporation, Suncrest Foods Inc., Del Monte Phil. Inc., Monde Nissin Corporation, Nestle Philippines Inc., San Miguel Pure Foods Company Inc. and Kraft Foods Inc. Internationally, major competitors include Procter & Gamble, Effem Foods/Mars Inc., Lotte Group, Perfetti Van Melle Group, Mayora Inda PT, Calbee Group, Apollo Food, Frito-Lay, Nestlé S.A., Cadbury Schweppes plc, Groupe Danone S.A. and Kraft Foods International.

The day-old chicks market is cyclical, very competitive and principally domestic. The Company believes that the principal competitive factors are chick quality, supply dependability, price and breeder performance for broiler chicks. For layer chicks, competitive factors are egg productivity and disease resistance. The Company's principal competitors are Danway Processing Corp, RFM Corp. and Math Agro for broiler chicks and Bounty Farms, Inc., Brookdale Farms, and Heritage Vet Corp. for layer chicks.

The live hog market is highly fragmented, competitive and principally domestic. The Company believes that the principal competitive factors are quality, reliability of supply, price and proximity to market. The Company's principal competitors are San Miguel Corp. (Monterey) and Foremost Farms, Inc. Local hog population in the market decreased by 15% in 2013 as compared to 2012 mainly due to high input costs and disease outbreaks that lead to farm closures and raisers to divert to other business. It is also reported that there is a shortage in supply during second quarter of 2013 due to senatorial election. Due to high demand in pork, liveweight prices of hogs increased by 10% in 2013. It is expected that the hog population in 2014 will increase by 5% due to gradual re-stocking of farms and prices is expected to increase.

The commercial animal feed market is highly fragmented and its products compete primarily with domestic feed producers. As of September 30, 2013, there were 150 registered feed mills in the Philippines, 25% of which sell commercial feeds. URC believes the principal competitive factors are quality, brand equity, credit term and price. The Company's principal competitors are B-Meg and UNAHCO (Sarimanok & Thunderbird). A number of multinationals including Cargil Purina Phils. Inc, CJ and Sun Jun of Korea, and New Hope of China are also key players in the market.

The animal health products market is highly competitive. The market is dominated by multinationals and the Company is one of only few Philippine companies in this market. The Company's principal competitors are Pfizer, Inc., UNAHCO (Univet), and Merial Limited, a company jointly owned by Merk and Co., Inc. and Aventis. S.A. The principal competitive factors are brand equity, price, product effectiveness, and credit terms.

# Enhancement and Development of New Products

The Company intends to continuously introduce innovative new products, product variants and line extensions in the snackfoods (snacks, biscuits, candies, chocolates and bakery), beverage and grocery (instant noodles and tomato-based) products. This fiscal year alone, the Company's Philippines Branded Consumer Foods has introduced 54 new products, which contributed to 1.8% of sales.

The Company has selectively entered and expanded its presence in segments of the Philippine beverage market through the addition of branded beverage products designed to capture market share in niches that complement its existing branded snack food product lines. In 2004, the Company introduced and manufactured ready-to-drink tea in PET bottles, C2. The Company continues to expand and compete in the beverage segment. The company carries the "Hidden Spring" trademark of its water business on top of its "Refresh" water brands.

The Company continues to offer new and innovative snacks and beverages in the market and continue to grow the business through its coffee, snacks and juice business. Coffee White was introduced in the market and gained wide market acceptance. The Mang Juan snacks line continue to offer various snacks treats while the juice segment offers OMJ!, a refreshing juice drink that comes in fruity flavors.

The Company supports the rapid growth of the business through line expansion and construction/acquisition of plants. In December 2009, the Company acquired the facilities of GMC to add capacities to its existing coffee business. In 2010, it acquired the Nouvelle facilities for its coffee and biscuits expansion. In the same year, it has added beverage and snacks line in Calamba and Pampanga plants. Recently, the Company acquired another plant facility in San Pedro, Laguna to further enhance its production and warehouse capacities.

#### Raw Materials

A wide variety of raw materials are required in the manufacture of the Company's food products, including corn, wheat, flour, sugar, robusta coffee beans, palm oil and cocoa powder. Some of which are purchased domestically and some of which the Company imports. The Company also obtains a major portion of its raw materials from its agro-industrial and commodity food products segments, such as flour and sugar, and pet bottles and flexible packaging materials from wholly owned subsidiary, CFC Clubhouse Property, Inc. A portion of flexible packaging material requirements is also purchased both locally and from abroad (Vietnam and Indonesia), while Tetra-pak packaging is purchased from Singapore.

For its day-old chicks business, the Company requires a number of raw materials, including parent stock for its layer chicks, grandparent stock for its broiler chicks and medicines and other nutritional products. The Company purchases the parent stock for its layer chicks from Hendrix Genetics of France. The Company purchases the grandparent stock for its broiler chicks from Cobb in the USA. The Company obtains a significant amount of the vitamins, minerals, antibiotics and other medications and nutritional products used for its day-old chicks business from its Robichem division. The Company purchases vaccines from various suppliers, including Merial, Intervet Philippines, Inc. (through authorized local distributor Castle Marketing and Vetaide Inc.) and Boehringer Ingelheim GmbH and Ceva.

For its live hog business, the Company requires a variety of raw materials, primarily imported breeding stocks or semen. The Company obtains all of the feeds it requires from its Universal Corn Products division and substantially all of the minerals and antibiotics for its hogs from its Robichem division. The Company purchases vaccines, medications and nutritional products from a variety of suppliers based on the strengths of their products. Ample water supply is also available in its locations. The Company maintains approximately one month of inventory of its key raw materials.

For its animal health products, the Company requires a variety of antibiotics and vitamins, which it acquires from suppliers in Europe and Asia. For its commercial animal feed products, the Company requires a variety of raw materials, including corn grains, soya beans and meals, feed-wheat grains, wheat bran, wheat pollard, rice bran, copra meal and fish meal. Tapioca starch and soya bean seeds, on the other hand, are required for its liquid glucose and soya bean products, respectively. The

Company purchases corn locally from corn traders and imports feed-wheat from suppliers in China, North America, and Europe. Likewise, soya seeds are imported by the Company from the USA. For tapioca starch, the Company imports from a number of suppliers, primarily in Vietnam and Thailand. The Company purchases solvents locally from Shell Chemicals Philippines through authorized local distributor Chemisol Inc. for use in the extraction of soya oil and other soya-products from soya beans. The Company maintains approximately two months physical inventory and one month in-transit inventory for its imported raw materials.

The Company obtains sugar cane from local farmers. Competition for sugar cane supply is very intense and is a critical success factor for its sugar business. Additional material requirements for the sugar cane milling process are either purchased locally or imported.

The Company generally purchases wheat, the principal raw material for its flour milling and pasta business, from suppliers in the United States, Canada and Australia.

The Company's policy is to maintain a number of suppliers for its raw and packaging materials to ensure a steady supply of quality materials at competitive prices. However, the prices paid for raw materials generally reflect external factors such as weather conditions, commodity market fluctuations, currency fluctuations and the effects of government agricultural programs. The Company believes that alternative sources of supply of the raw materials that it uses are readily available. The Company's policy is to maintain approximately 30 to 90 days of inventory.

Patents, Trademarks, Licenses, Franchises, Concessions or Labor Contract

Intellectual property licenses are subject to the provisions of the Philippine Intellectual Property Code. The Company owns a substantial number of trademarks registered with the Bureau of Trademarks of the Philippine Intellectual Property Office. In addition, certain of its trademarks have been registered in other Asian countries in which it operates. These trademarks are important in the aggregate because brand name recognition is a key factor in the success of many of the Company's product lines. In the Philippines, the Company's licensing agreements are registered with the Philippine Intellectual Property Office. The former Technology Transfer Registry of the Bureau of Patents, Trademarks and Technology Transfer Office issued the relevant certificates of registration for licensing agreements entered into by URC prior to January 1998. These certificates are valid for a 10-year period from the time of issuance which period may be terminated earlier or renewed for 10-year periods thereafter. After the Intellectual Property Code of the Philippines (R.A. No. 8293) became effective in January 1998, technology transfer agreements, as a general rule, are no longer required to be registered with the Documentation, Information and Technology Transfer Bureau of the Intellectual Property Office, but the licensee may apply to the Intellectual Property Office for a certificate of compliance with the Intellectual Property Code to confirm that the licensing agreement is consistent with the provisions of the Intellectual Property Code. In the event that the licensing agreement is found by the Intellectual Property Office to be not in compliance with the Intellectual Property Code, the licensor may obtain from the Intellectual Property Office a certificate of exemption from compliance with the cited provision.

The Company also uses brand names under licences from third parties. These licensing arrangements are generally renewable based on mutual agreement. The Company's licensed brands include: Nissin's Cup Noodles, Nissin's Yakisoba instant noodles and Nissin's Pasta Express for sale in the Philippines; and Hunt's tomato and pork and bean products for sale in the Philippines.

URC has obtained from the Intellectual Property Office certificates of registration for its licensing agreements with Nissin-URC and Hunt-URC. The Company was also able to renew its licenses with Nissin-URC and Hunt-URC for another term.

# Regulatory Overview

As manufacturer of consumer food and commodity food products, the Company is required to guarantee that the products are pure and safe for human consumption, and that the Company conforms to standards and quality measures prescribed by the Bureau of Food and Drugs.

The Company's sugar mills are licensed to operate by the Sugar Regulatory Administration and renews its sugar milling licenses at the start of every crop year. The Company is also registered with the Department of Energy as a manufacturer of bio-ethanol.

All of the Company's livestock and feed products have been registered with and approved by the Bureau of Animal Industry, an agency of the Department of Agriculture which prescribes standards, conducts quality control test of feed samples, and provides technical assistance to farmers and feed millers.

Some of the Company's projects, such as the sugar mill and refinery, bio-ethanol production, poultry and hog farm operations, certain snacks products, BOPP packaging, flexible packaging and PET bottle manufacturing, are registered with the Board of Investments (BOI) which allows the Company certain fiscal and non-fiscal incentives.

Effects of Existing or Probable Governmental Regulations on the Business

The Company operates its businesses in a highly regulated environment. These businesses depend upon licenses issued by government authorities or agencies for their operations. The suspension or revocation of such licenses could materially and adversely affect the operation of these businesses.

#### Research and Development

The Company develops new products and variants of existing product lines, researches new processes and tests new equipment on a regular basis in order to maintain and improve the quality of the Company's food products. In Philippine operations alone, about ₱37 million was spent for research and development activities for fiscal 2013 and approximately ₱43 million and ₱28 million for fiscals 2012 and 2011, respectively.

The Company has research and development staff for its branded consumer foods and packaging divisions of approximately 124 people located in its research and development facility in Metro Manila. The Company also has research and development staff in each of its manufacturing facilities. In addition, the Company hires experts from all over the world to assist its research and development staff. The Company conducts extensive research and development for new products, line extensions for existing products and for improved production, quality control and packaging as well as customising products to meet the local needs and tastes in the international markets. The Company's commodity foods division also utilises this research and development facility to improve their production and quality control. The Company also strives to capitalize on its existing joint ventures to effect technology transfers.

The Company has dedicated research and development staff for its agro-industrial business of approximately 14 persons. Its researchers are continually exploring advancements in breeding and farming technology. The Company regularly conducts market research and farm-test for all of its products.

The Company also has a diagnostic laboratory that enables it to perform its own serology tests and offers its laboratory services directly to other commercial farms and some of its customers as a service at a minimal cost.

#### Transactions with Related Parties

The largest shareholder, JG Summit Holdings, Inc., is one of the largest conglomerates listed on the Philippine Stock Exchange based on total net sales. JG Summit provides the Company with certain corporate center services including corporate finance, corporate planning, procurement, human resources, legal and corporate communications. JG Summit also provides the Company with valuable market expertise in the Philippines as well as intra-group synergies. See Note 35 to Consolidated Financial Statements for Related Party Transactions.

# Costs and Effects of Compliance with Environmental Laws

The operations of the Company are subject to various laws enacted for the protection of the environment, including the Pollution Control Law (R.A. No. 3931, as amended by P.D. 984), the Solid Waste Management Act (R.A. No. 9003), the Clean Air Act (R.A. No. 8749), the Environmental Impact Statement System (P.D. 1586) and the Laguna Lake Development Authority (LLDA) Act of 1966 (R.A. No. 4850). The Company believes that it has complied with all applicable environmental laws and regulations, an example of which is the installation of wastewater treatments in its various facilities. Compliance with such laws does not have, and in the Company's opinion, is not expected to have, a material effect upon the Company's capital expenditures, earnings or competitive position. As of September 30, 2013, the Company has invested about \$\mathbb{P}208\$ million in wastewater treatment in its facilities in the Philippines.

# Employees and Labor

As of September 30, 2013, the number of permanent full time employees engaged in the Company's respective businesses is 11,174 and are deployed as follows:

Business	Company or Division	Number
	BCF, Nissin-URC, Hunt-URC, Packaging Division,	
Branded consumer foods	CCPI, URCI and URCCCL	8,670
Agro-industrial products:		
Agribusiness	Robina Farms	663
Livestock feeds, corn		
products & vegetable oil	UCP	326
Veterinary compounds	Robichem	22
Commodity food products:		
	URSUMCO, SONEDCO, CARSUMCO,	
Sugar	PASSI and Tolong	1,193
Flour	Flour Division and CMC	300
		11,174

As at the same date, approximately 14,000 contractual and agency employees are engaged in the Company's businesses. The Company does not anticipate any substantial increase in the number of its employees in fiscal 2014.

For most of the companies and operating divisions, collective bargaining agreements between the relevant representatives of the employees' union and the subsidiary or divisions are in effect. The collective bargaining agreements generally cover a five-year term with a right to renegotiate the economic provisions of the agreement after three years, and contain provisions for annual salary increases, health and insurance benefits, and closed-shop arrangements. The collective bargaining agreements are with 25 different unions. For fiscal 2013, 5 collective bargaining agreements were signed and concluded with the labor unions which are as follows: Universal Robina Corporation Labor Independent Union (URCLU), Consolidated Workers Union (CWU), Terai Labor Union (TLU), Canlubang Plant Employees Union-Organized Labor Organization in Line Industries and Agriculture (CPEU-OLALIA), MCD- Monthly Independent Union (MCD-MIU). The Company believes that good labor relations generally exist throughout the Company's subsidiaries and operating divisions.

The Company has established non-contributory retirement plan covering all of the regular employees of URC. The plan provides retirement, separation, disability and death benefits to its members. The Company, however, reserves the right to change the rate and amounts of its contribution at anytime on account of business necessity or adverse economic conditions. The funds of the plan are administered and managed by the trustees. Retirement cost charged to operations, including net interest cost, amounted to \$\Pma\$119 million, \$\Pma\$87 million and \$\Pma\$67 million in fiscals 2013, 2012 and 2011, respectively.

#### Risks

The major business risks facing the Company and its subsidiaries are as follows:

#### 1) Competition

The Company and its subsidiaries face competition in all segments of its businesses both in the Philippine market and in international markets where it operates. The Philippine food industry in general is highly competitive. Although the degree of competition and principal competitive factors vary among the different food industry segments in which the Company participates, the Company believes that the principal competitive factors include price, product quality, brand awareness and loyalty, distribution network, proximity of distribution outlets to customers, product variations and new product introductions. (See page 4, *Competition*, for more details)

The Company's ability to compete effectively includes continuous efforts in sales and marketing of its existing products, development of new products and cost rationalization.

# 2) Financial Market

The Company has foreign exchange exposure primarily associated with fluctuations in the value of the Philippine Peso against the U.S. dollar and other foreign currencies. Majority of the Company's revenues is denominated in Pesos, while certain of its expenses, including debt services and raw material costs, are denominated in U.S. dollars or based on prices determined in U.S. dollars. In addition, the majority of the Company's debt is denominated in foreign currencies. Prudent fund management is employed to minimize effects of fluctuations in interest and currency rates.

#### 3) Raw Materials

The Company's production operations depend upon obtaining adequate supplies of raw materials on a timely basis. In addition, its profitability depends in part on the prices of raw materials since a portion of the Company's raw material requirements is imported including packaging materials. To mitigate these risks, alternative sources of raw materials are used in the Company's operations. (See page 5, *Raw Materials*, for more details)

# 4) Food Safety Concerns

The Company's business could be adversely affected by the actual or alleged contamination or deterioration of its flagship products, or of similar products produced by third parties. A risk of contamination or deterioration of its food products exists at each stage of the production cycle, including the purchase and delivery of food raw materials, the processing and packaging of food products, the stocking and delivery of the finished products to its customers, and the storage and display of finished products at the points of final sale. The Company conducts extensive research and development for new products, line extensions for existing products and for improved production, quality control and packaging as well as customizing products to meet the local needs and tastes in the international markets for its food business. For its agro-industrial business, its researchers are continually exploring advancements in breeding and farming technology. The Company regularly conducts market research and farm-test for all of its products. Moreover, the Company ensures that the products are safe for human consumption, and that the Company conforms to standards and quality measures prescribed by regulatory bodies such as Bureau of Food and Drugs, Sugar Regulatory Administration, Bureau of Animal Industry, and Department of Agriculture.

#### 5) Mortalities

The Company's agro-industrial business is subject to risks of outbreaks of various diseases. The Company faces the risk of outbreaks of foot and mouth disease, which is highly contagious and destructive to susceptible livestock such as hogs, and avian influenza or bird flu for its chicken farming business. These diseases and many other types could result to mortality losses. Disease control measures are adopted by the Company to minimize and manage this risk.

# 6) Intellectual Property Rights

Approximately 80.8% of the Company's sale of goods and services in fiscal year 2013 were from its branded consumer foods segment. The Company has put considerable efforts to protect the portfolio of intellectual property rights, including trademark registrations. Security measures are continuously taken to protect its patents, licenses and proprietary formulae against infringement and misappropriation.

#### 7) Weather and Catastrophe

Severe weather condition may have an impact on some aspects of the Company's business, such as its sugar cane milling operations due to reduced availability of sugar cane. Weather condition may also affect the Company's ability to obtain raw materials and the cost of those raw materials. Moreover, the Philippines have experienced a number of major natural catastrophes over the years including typhoons, droughts, volcanic eruptions, and earthquakes. The Company and its subsidiaries continually maintain sufficient inventory level to neutralize any shortfall of raw materials from major suppliers whether local or imported.

#### 8) Environmental Laws and Other Regulations

The Company is subject to numerous environmental laws and regulations relating to the protection of the environment and human health and safety, among others. The nature of the Company's operations will continue to subject it to increasingly stringent environmental laws and regulations that may increase the costs of operating its facilities above currently projected levels and may require future capital expenditures. The Company is continually complying with environmental laws and regulations, such as the wastewater treatment plants as required by the Department of Environment and Natural Resources, to lessen the effect of these risks.

The Company shall continue to adopt what it considers conservative financial and operational policies and controls to manage the various business risks it faces.

**Item 2.** Properties

The Company operates the manufacturing/farm facilities located in the following:

Location (Number of facilities)	Type of Facility	Owned/Rented	Condition
Pasig City (5)	Branded consumer food plants,		
	feedmills and flourmill	Owned	Good
Libis, Quezon City (1)	Branded consumer food plant	Owned	Good
Canlubang, Laguna (1)	Branded consumer food plant	Owned	Good
Luisita, Tarlac (1)	Branded consumer food plant	Owned	Good
San Fernando, Pampanga (1)	Branded consumer food plant	Owned	Good
Dasmariñas, Cavite (2)	Branded consumer food plants	Owned	Good
Cagayan de Oro (1)	Branded consumer food plant	Owned	Good
San Pedro, Laguna (1)	Branded consumer food plant	Owned	Good
Calamba, Laguna (1)	Branded consumer food plant	Rented	Good
San Pablo, Laguna (1)	Branded consumer food plant	Owned	Good
Binan, Laguna (1)	Branded consumer food plant	Owned	Good
Antipolo, Rizal (4)	Poultry and piggery farm	Rented/Owned	Good
Teresa, Rizal (2)	Piggery farms	Rented	Good
Angono, Rizal (1)	Poultry farm	Owned	Good
Taytay, Rizal (1)	Poultry farm	Rented	Good
Naic, Cavite (1)	Poultry farm	Owned	Good
San Miguel, Bulacan (3)	Poultry and piggery farms	Owned	Good
Bustos, Bulacan (1)	Piggery farm	Rented	Good
Pandi, Bulacan (1)	Piggery farm	Rented	Good
Novaliches, Quezon City (1)	Piggery farm	Owned	Good
Rosario, Batangas (1)	Piggery farm	Owned	Good
	Branded consumer food plant,		
Davao City, Davao (2)	and flourmill	Owned	Good
	Branded consumer food plant,		
Mandaue City, Cebu (2)	poultry farm and feedmill	Owned	Good
Manjuyod, Negros Oriental (1)	Sugar mill	Owned	Good
Piat, Cagayan (1)	Sugar mill	Owned	Good
Kabankalan, Negros Occidental (1)	Sugar mill	Owned	Good
San Enrique, Iloilo City (1)	Sugar mill	Owned	Good
Santa Catalina, Negros Oriental (1)	Sugar mill	Owned	Good
Simlong, Batangas (2)	BOPP plant/Flexible packaging	Owned	Good
Samutsakhorn Industrial Estate,			
Samutsakhorn, Thailand (2)	Branded consumer food plant	Owned	Good
Pasir Gudang, Johor, Malaysia (1)	Branded consumer food plant	Owned	Good
Jiangsu, China (1)	Branded consumer food plant	Owned	Good
Guandong, China (1)	Branded consumer food plant	Owned	Good
Shanghai, China (1)	Branded consumer food plant	Owned	Good
Industrial Town, Bekasi, Indonesia (1)	Branded consumer food plant	Owned	Good
VSIP, Bin Duong Province, Vietnam (3)	Branded consumer food plants	Owned	Good
Thach That District, Ha Noi, Vietnam (2)	Branded consumer food plants	Owned	Good

The Company intends to expand the production and distribution of the branded consumer food products internationally through the addition of manufacturing facilities located in geographically desirable areas, especially in the ASEAN countries, the realignment of the production to take advantage of markets that are more efficient for production and sourcing of raw materials, and increased focus and support for exports to other markets from the manufacturing facilities. It also intends to enter into alliances with local raw material suppliers and distributors.

Annual lease payment for rent facilities amounted to ₱71 million for fiscal 2013. Lease contracts are renewable annually. Land in Taytay, Rizal, where farm's facilities are located, is owned by an affiliate and is rent-free.

# Item 3. Legal Proceedings

The Company is subject to lawsuits and legal actions in the ordinary course of its business. The Company or any of its subsidiaries is not a party to, and its properties are not the subject of, any material pending legal proceedings that could be expected to have a material adverse effect on the Company's financial position or results of operations.

# Item 4. Submission of Matters to a Vote of Security Holders

There were no matters submitted to a vote of security holders during the fourth quarter of the fiscal year covered by this report.

# PART II - OPERATIONAL AND FINANCIAL INFORMATION

# Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

# Market Information

The principal market for URC's common equity is the Philippine Stock Exchange. Sales prices of the common stock follow:

	High	Low
Fiscal Year 2013		
Oct. to Dec. 2012	₽84.10	₽65.90
Jan. to Mar. 2013	115.00	82.60
Apr. to Jun. 2013	132.60	102.90
Jul. to Sep. 2013	135.40	105.00
Fiscal Year 2012		
Oct. to Dec. 2011	₽53.00	₽40.00
Jan. to Mar. 2012	65.50	48.00
Apr. to Jun. 2012	69.20	57.90
Jul. to Sep. 2012	69.60	57.30

As of January 10, 2014, the latest trading date prior to the completion of this annual report, sales prices of the common stock is at ₱117.00.

The number of shareholders of record as of September 30, 2013 was approximately 1,085. Common shares outstanding as of September 30, 2013 were 2,181,501,933.

List of Top 20 Stockholders of Record *September 30, 2013* 

			Percent to
		Number of	Total
	Name of Stockholders	Shares Held	Outstanding
1	JG Summit Holdings, Inc.	1,320,223,061	60.52%
2	PCD Nominee Corporation (Non-Filipino)	665,106,386	30.49%
3	PCD Nominee Corporation (Filipino)	183,441,666	8.41%
4	Elizabeth Y. Gokongwei and/or John Gokongwei, Jr.	2,479,400	0.11%
5	Litton Mills, Inc.	2,237,434	0.10%
6	Lisa Yu Gokongwei and/or Elizabeth Gokongwei	575,000	0.03%
6	Robina Gokongwei Pe and/or Elizabeth Gokongwei	575,000	0.03%
6	Faith Gokongwei Ong and/or Elizabeth Gokongwei	575,000	0.03%
6	Marcia Gokongwei Sy and/or Elizabeth Gokongwei	575,000	0.03%
6	Hope Gokongwei Tang and/or Elizabeth Gokongwei	575,000	0.03%
7	Quality Investments & Securities Corp.	400,143	0.02%
8	Flora Ng Siu Kheng	379,500	0.02%
9	Consolidated Robina Capital Corporation	253,000	0.01%
10	Gilbert U. Du and/or Fe Socorro R. Du	188,485	0.01%
11	JG Summit Capital Services Corporation	127,765	0.01%
12	Pedro Sen	75,900	0.00%
13	Phimco Industries Provident Fund	72,864	0.00%
14	Joseph Estrada	72,105	0.00%
15	Gilbert Du	63,250	0.00%
16	Lisa Yu Gokongwei	60,000	0.00%
17	Homer U. Go	57,500	0.00%
18	Abacus Securities Corporation	51,100	0.00%
19	Patrick Y. Tong	46,299	0.00%
20	Patrick Henry C. Go	45,540	0.00%
20	Vincent Henry C. Go	45,540	0.00%
	OTHERS	3,199,995	0.15%
	TOTAL	2,181,501,933	100.00%

Recent Sales of Unregistered Securities

Not applicable. All shares of the Company are listed on the Philippine Stock Exchange.

#### Dividends

The Company paid dividends as follows:

For fiscal year 2013, a regular cash dividend of ₱1.50 per share and a special dividend of ₱0.90 per share were declared to all stockholders of record as of May 10, 2013 and paid on June 6, 2013.

For fiscal year 2012, a regular cash dividend of ₱1.50 per share and a special dividend of ₱0.40 per share were declared to all stockholders of record as of May 8, 2012 and paid on June 1, 2012.

For fiscal year 2011, a regular cash dividend of ₱1.50 per share and a special dividend of ₱0.40 per share were declared to all stockholders of record as of May 31, 2011 and paid on June 27, 2011.

# Item 6. Management's Discussion and Analysis or Plan of Operation

The following discussion should be read in conjunction with the accompanying consolidated financial statements and notes thereto, which form part of this Report. The consolidated financial statements and notes thereto have been prepared in accordance with the Philippine Financial Reporting Standards (PFRS).

# Results of Operations

Fiscal Year 2013 Compare to Fiscal Year 2012 (As restated, see Note 2 of Financial Statements)

URC generated a consolidated sale of goods and services of \$\frac{1}{2}80.995\$ billion for the fiscal year ended September 30, 2013, 13.8% sales growth over last year. Sale of goods and services performance by business segment follows:

• Sale of goods and services in URC's branded consumer foods segment (BCFG), excluding packaging division, increased by ₱9.726 billion, or 17.8%, to ₱64.234 billion in fiscal 2013 from ₱54.508 billion registered in fiscal 2012. BCFG domestic operations posted a 22.8% increase in net sales from ₱34.351 billion in fiscal 2012 to ₱42.181 billion in fiscal 2013 due to strong performance of its beverage division which grew 65.6% on the back of solid performance by powdered beverage businesses, mainly attributed to continued success of Great Taste white coffee; and RTD businesses, mainly driven by C2 230ml solo. Other RTD beverages like water and juice also contributed to the growth. Sales for snack foods division grew by 4.0% due to growth in salty snacks category.

BCFG international sales increased by 9.4% to ₱22.054 billion in fiscal 2013 against ₱20.157 billion in fiscal 2012. In US dollar (US\$) term, sales registered an increase of 11.9% from US\$471 million in fiscal 2012 to US\$527 million in fiscal 2013 due to increase in sales volume by 14.3%. Vietnam, the biggest contributor, has contributed 43.9% of total international sales in dollar terms. Vietnam's solid performance is attributed to the sustained strong demand for RTD beverages, C2 and Rong Do. Salty snacks also contributed to the growth in Vietnam as pelletized snacks continue to gain traction. Indonesia also grew sales on the back of snacks and chocolate categories with snacks being the main driver as sales momentum continued for fabricated potato crisp offering.

Sale of goods and services of BCFG, excluding packaging division, accounted for 79.3% of total URC consolidated sale of goods and services for fiscal 2013.

Sale of goods and services in URC's packaging division decreased by 33.3% to ₱1.167 billion in fiscal 2013 from ₱1.749 billion recorded in fiscal 2012 due to decline in sales volume.

- Sale of goods and services in URC's agro-industrial segment (AIG) amounted to ₱7.393 billion in fiscal 2013, a slight increase from ₱7.370 billion recorded in fiscal 2012. Feed business decreased by 13.9% to ₱3.098 billion due to weaker sales volume, however, this was offset by increase in farm business by 13.9% due to higher sales prices of hogs and poultry products.
- Sale of goods and services in URC's commodity foods segment (CFG) amounted to ₱8.201 billion in fiscal 2013 or increased by 8.3% from ₱7.575 billion reported in fiscal 2012. Sugar business sales increased by 24.1% due to early start of the milling season, good cane quality and supply, and the contribution coming from Tolong, a newly acquired mill. Flour business slightly decreased by 4.8% due to lower volume and selling price as a result of influx of imported flour.

URC's cost of sales consists primarily of raw and packaging materials costs, manufacturing costs and direct labor costs. Cost of sales increased by ₱5.046 billion, or 9.6%, to ₱57.776 billion in fiscal 2013 from ₱52.730 billion recorded in fiscal 2012 due to increase in sales volume, net of lower prices of key inputs such as coffee beans and palm oil.

URC's gross profit for fiscal 2013 amounted to ₱23.219 billion, up by ₱4.748 billion or 25.7% from ₱18.471 billion reported in fiscal 2012. Gross profit margin increased by 280 basis points from 25.9% in fiscal 2012 to 28.7% in fiscal 2013.

URC's selling and distribution costs, and general and administrative expenses consist primarily of compensation benefits, advertising and promotion costs, freight and other selling expenses, depreciation, repairs and maintenance expenses and other administrative expenses. Selling and distribution costs, and general and administrative expenses rose by ₱2.318 billion or 21.8% to ₱12.940 billion in fiscal 2013 from ₱10.622 billion registered in fiscal 2012. This increase resulted primarily from the following factors:

- 28.1% or ₱1.126 billion increase in advertising and promotion costs to ₱5.127 billion in fiscal 2013 from ₱4.001 billion in fiscal 2012 due to promotion programs with key accounts and wholesalers, and new product launches.
- 25.1% or ₱710 million increase in freight and delivery charges to ₱3.535 billion in fiscal 2013 from ₱2.825 billion in fiscal 2012 due to increase in trucking and shipping costs as a result of increased volume.
- 10.6% or ₱250 million increase in compensation and benefits to ₱2.601 billion in fiscal 2013 from ₱2.351 billion in fiscal 2012 due to annual salary adjustments and additional manpower.

As a result of the above factors, operating income increased by ₱2.429 billion, or 30.9% to ₱10.279 billion in fiscal 2013 from ₱7.850 billion reported in fiscal 2012. URC's operating income by segment was as follows:

Operating income in URC's branded consumer foods segment, excluding packaging division, increased by ₱1.931 billion or 34.3% to ₱7.568 billion in fiscal 2013 from ₱5.637 billion in fiscal 2012. URC's domestic operations went up by 40.6% to ₱5.508 billion in fiscal 2013 from ₱3.917 billion in fiscal 2012 due to higher sales volume and lower costs of key inputs. International operations posted a ₱2.060 billion operating income, 19.7% higher than ₱1.721 billion posted last year due to better margins brought about by additional scale and reduced input prices. In US dollar amount, international operations posted an operating income of US\$49 million, a 22.5% increase from US\$40 million last year.

URC's packaging division reported an operating loss of ₱81 million in fiscal 2013 from operating loss of ₱103 reported in fiscal 2012 due to lower sales volume and increase in operating costs.

• Operating income in URC's agro-industrial segment increased by ₱298 million to ₱657 million in fiscal 2013 from ₱359 million in fiscal 2012 due to significant improvement in margins of the farm business. Operating income of feeds business also increased by 24.1% due to higher margin as a result of lower input costs.

Operating income in URC's commodity foods segment increased by ₱319 million to ₱3.119 billion in fiscal 2013 from ₱2.800 billion in fiscal 2012. Flour business registered a 21.7% decline due to lower volumes and lower margins as a result of higher wheat costs. Operating income of sugar business increased by 38.6% due to good cane supply and quality, and the contribution coming from newly acquired mill.

Market valuation gain on financial instruments at fair value through profit or loss decreased to \$\mathbb{P}\$473 million in fiscal 2013 from \$\mathbb{P}\$1.548 billion in fiscal 2012 due to disposal of all bond investments and significant portion of the equity investments.

URC's finance revenue consists of interest income from investments in financial instruments, money market placements, savings and dollar deposits and dividend income from investment in equity securities. Finance revenue decreased by 56.9% or ₱700 million to ₱530 million in fiscal 2013 from ₱1.230 billion in fiscal 2012 due to decline in level of financial assets as a result of disposal of bond and equity investments.

URC's finance costs consist mainly of interest expense which decreased by ₱427 million or 61.6%, to ₱266 million in fiscal 2013 from ₱693 million recorded in fiscal 2012 due to decline in level of financial debt resulting from settlement of long-term debt and repayments of short-term debts. Foreign exchange loss - net amounted to ₱157 million in fiscal 2013 from ₱634 million reported in fiscal 2012 due to lower unrealized foreign exchange loss on translation of foreign currency denominated accounts as a result of continuous depreciation of subsidiaries' local currencies and Philippine peso vis-à-vis US dollar.

Impairment loss of ₱29 million was reported in fiscal 2013, a decrease of 85.4% from ₱198 million in fiscal 2012 due to impairment loss recognized on trademark last year.

Equity in net income of a joint venture amounted to ₱19 million in fiscal 2013 as against ₱31 million in fiscal 2012 due to lower net income of Hunt-Universal Robina Corporation this year against last year.

Gain (loss) on sale of investments increased from loss of ₱30 million in fiscal 2012 to gain of ₱735 million in fiscal 2013. Gain on sale this year represents the gain on disposal of all bond investments and significant portion of equity investments.

Other income (expenses) - net consists of gain (loss) on sale of fixed assets, amortization of bond issue costs, rental income, and miscellaneous income and expenses. Other income (expense) - net decreased to ₱35 million other expense - net in fiscal 2013 from ₱83 million other income - net in fiscal 2012 due to losses incurred from weather disturbances this year.

The Company recognized provision for income tax of ₱1.432 billion in fiscal 2013, 43.1% increase from ₱1.001 billion in fiscal 2012 due to higher taxable income of Parent company and subsidiaries.

URC's net income for fiscal 2013 amounted to ₱10.117 billion, higher by ₱1.932 billion or 23.6% from ₱8.185 billion in fiscal 2012, due to higher operating income.

URC's core earnings before tax (operating profit after equity earnings, net finance costs and other expenses - net) for fiscal 2013 amounted to ₱11.262 billion, an increase of 33.0% from ₱8.470 billion recorded for fiscal 2012.

Net income attributable to equity holders of the parent increased by ₱2.282 billion or 29.4% to ₱10.045 billion in fiscal 2013 from ₱7.763 billion in fiscal 2012 as a result of the factors discussed above.

Non-controlling interest represents primarily the share in the net income (loss) attributable to non-controlling interest of Nissin-URC, URC's 65.0%-owned subsidiary. In August 2012, the Company acquired the remaining 23.0% minority interest of URC International making it a wholly owned subsidiary. As a result, minority interest in net income of subsidiaries decreased from ₱422 million in fiscal 2012 to ₱73 million in fiscal 2013.

URC reported an EBITDA (operating income plus depreciation and amortization) of ₱13.901 billion for fiscal 2013, 23.4% higher than ₱11.269 billion posted in fiscal 2012.

Fiscal Year 2012 Compare to Fiscal Year 2011 (As restated, see Note 2 of Financial Statements)

URC generated a consolidated sale of goods and services of \$\frac{2}{2}71.202\$ billion for the fiscal year ended September 30, 2012, 6.0% sales growth over last year. Sale of goods and services performance by business segment follows:

• Sale of goods and services in URC's branded consumer foods segment (BCFG), excluding packaging division, increased by ₱5.720 billion, or 11.7% to ₱54.508 billion in fiscal 2012 from ₱48.788 billion registered in fiscal 2011. BCFG domestic operations posted a 16.2% increase in net sales from ₱29.570 billion in fiscal 2011 to ₱34.351 billion in fiscal 2012 due to strong performance of its beverage division which grew 56.0% on the back of the stellar performance of the coffee business particularly the new coffee mix products. In addition, RTD beverages have recovered on the account of growth in its tea, water and juice offerings. Sales for snack foods division grew at a slower pace due to competitive pressures as consumers go for lower priced and lower value-added products.

BCFG international sales increased by 4.9% to \$\text{P}20.157\$ billion in fiscal 2012 against \$\text{P}19.218\$ billion in fiscal 2011. In US dollar (US\$) term, sales registered an increase of 6.3% from US\$443 million in fiscal 2011 to US\$471 million in fiscal 2012 due to increase in sales volume by 39.1%. This was supported by higher revenues from all the countries except Thailand as the effects of flood continued to affect the sales of its main categories, biscuits and wafers, which are not consumer staples and are discretionary. Vietnam, the biggest contributor, has contributed 42.8% of total international sales in dollar terms. Vietnam continues to solidify its leadership in RTD tea business as C2 brand has already taken over the number one market position in that category. Indonesia also grew sales with its newly launched extruded snacks.

Sale of goods and services of BCFG, excluding packaging division, accounted for 76.6% of total URC consolidated sale of goods and services for fiscal 2012.

Sale of goods and services in URC's packaging division slightly went down by 1.2% to \$\mathbb{P}\$1.749 billion in fiscal 2012 from \$\mathbb{P}\$1.770 million recorded in fiscal 2011 due to decline in prices, pulling down the impact of increased sales volume.

• Sale of goods and services in URC's agro-industrial segment (AIG) amounted to ₱7.370 billion in fiscal 2012, a 4.1% increase from ₱7.080 billion recorded in fiscal 2011. Feed business slightly grew by 2.4% to ₱3.600 billion on the back of higher prices while farm business increased by 5.7% due to higher sales volume of hogs and poultry products.

Sale of goods and services in URC's commodity foods segment (CFG) amounted to
₱7.575 billion in fiscal 2012 or down by 20.5% from ₱9.530 billion reported in fiscal 2011.
Sugar business sales declined by 39.9% due to lower selling prices and volume as a result of lower production yields caused by the excessive rains during the growing seasons. Flour business grew by 8.4% due to growth in sales volume and better prices.

URC's cost of sales consists primarily of raw and packaging materials costs, manufacturing costs and direct labor costs. Cost of sales increased by ₱2.085 billion, or 4.1%, to ₱52.730 billion in fiscal 2012 from ₱50.645 billion recorded in fiscal 2011 due to increase in sales volume.

URC's gross profit for fiscal 2012 amounted to ₱18.471 billion, up by ₱1.949 billion or 11.8% from ₱16.522 billion reported in fiscal 2011. Gross profit margin increased by 130 basis points from 24.6% in fiscal 2011 to 25.9% in fiscal 2012.

URC's selling and distribution costs, and general and administrative expenses consist primarily of compensation benefits, advertising and promotion costs, freight and other selling expenses, depreciation, repairs and maintenance expenses and other administrative expenses. Selling and distribution costs, and general and administrative expenses rose by ₱1.014 billion or 10.6% to ₱10.622 billion in fiscal 2012 from ₱9.608 billion registered in fiscal 2011. This increase resulted primarily from the following factors:

- 13.9% or ₱488 million increase in advertising and promotion costs to ₱4.001 billion in fiscal 2012 from ₱3.513 billion in fiscal 2011 to support the new SKUs launched and boost up sales of existing products in light of increasing market competition.
- 13.5% or ₱336 million increase in freight and delivery charges to ₱2.825 billion in fiscal 2012 from ₱2.489 billion in fiscal 2011 due to increase in trucking and shipping costs associated with increased volume.
- 7.9% or ₱172 million increase in compensation and benefits to ₱2.351 billion in fiscal 2012 from ₱2.179 billion in fiscal 2011 due to annual salary adjustments and accrual of pension expenses.

As a result of the above factors, operating income increased by  $\frac{1}{2}$ 936 million, or 13.5% to  $\frac{1}{2}$ 7.850 billion in fiscal 2012 from  $\frac{1}{2}$ 6.914 billion reported in fiscal 2011. URC's operating income by segment was as follows:

• Operating income in URC's branded consumer foods segment, excluding packaging division, increased by ₱1.102 billion or 24.3% to ₱5.637 billion in fiscal 2012 from ₱4.535 billion in fiscal 2011. URC's domestic operations went up by 26.1% to ₱3.917 billion in fiscal 2012 from ₱3.106 billion in fiscal 2011 due to solid sales figures and relatively lower input costs of major raw materials. International operations posted a ₱1.721 billion operating income, 20.5% higher than ₱1.428 billion posted last year due to better margins brought about by additional scale and reduced input prices. In US dollar amount, international operations posted an operating income of US\$40 million, a 21.2% increase from US\$33 million last year. The significant increase was attributed to the surging profits from Vietnam.

URC's packaging division reported an operating loss of ₱103 million in fiscal 2012 from operating income of ₱11 million reported in fiscal 2011 due to lower sales and increase in operating costs.

- Operating income in URC's agro-industrial segment increased by ₱39 million to ₱359 million in fiscal 2012 from ₱320 million in fiscal 2011 due to improved margins of the farm business.
- Operating income in URC's commodity foods segment decreased by ₱51 million to ₱2.800 billion in fiscal 2012 from ₱2.851 billion in fiscal 2011. Flour business registered a 3.7% decline despite better sales volume due to higher wheat prices in the last quarter of fiscal 2012. Operating income of sugar business remained the same due to better margins as a result of significantly lower freight and hauling subsidies notwithstanding lower sales price and volume.

Market valuation gain on financial instruments at fair value through profit or loss of ₱1.548 billion was reported in fiscal 2012 against the ₱1.157 billion market valuation loss in fiscal 2011 due to significant recoveries in the market values of bond and equity investments.

URC's finance revenue consists of interest income from investments in financial instruments, money market placements, savings and dollar deposits and dividend income from investment in equity securities. Finance revenue increased by ₱37 million to ₱1.230 billion in fiscal 2012 from ₱1.193 billion in fiscal 2011 due to increased level of financial assets.

URC's finance costs consist mainly of interest expense which decreased by ₱309 million or 30.8%, to ₱693 million in fiscal 2012 from ₱1.002 billion recorded in fiscal 2011 due to decline in level of financial debt resulting from settlement of long-term debt.

Foreign exchange loss - net amounted to ₱634 million in fiscal 2012 from ₱37 million reported in fiscal 2011 due to higher unrealized foreign exchange loss on translation of foreign currency denominated accounts as a result of continuous appreciation of Philippine peso vis-a vis US dollar.

Impairment loss of ₱198 million was reported in fiscal 2012, an increase of 18.3% from ₱167 million in fiscal 2011 due to higher impairment loss recognized on trademark this year against last year.

Equity in net income of a joint venture amounted to ₱31 million in fiscal 2012 as against ₱25 million in fiscal 2011 due to higher net income of Hunt-Universal Robina Corporation this year against last year.

Loss on sale of investments decreased to ₱30 million in fiscal 2012 from ₱112 million in fiscal 2011. Loss on sale in fiscal 2012 represents loss on disposal of certain bond and equity investments.

Other income (expenses) - net consists of gain (loss) on sale of fixed assets, amortization of bond issue costs, rental income, and miscellaneous income and expenses. Other income - net of \$\mathbb{P}83\$ million was reported in fiscal 2012 against the \$\mathbb{P}9\$ million other expenses - net in fiscal 2011 due to gain on sale of certain fixed assets this year.

The Company recognized provision for income tax of ₱1.001 billion in fiscal 2012, 60.9% increase from ₱622 million in fiscal 2011 due to higher taxable income and recognition of deferred tax liabilities on unrealized foreign exchange gain.

URC's net income for fiscal 2012 amounted to ₱8.185 billion, higher by ₱3.159 billion or 62.9% from ₱5.026 billion in fiscal 2011, due to higher operating income and significant increase in market valuation gain on bond and equity holdings.

URC's core earnings before tax (operating profit after equity earnings, net finance costs and other expenses - net) for fiscal 2012 amounted to ₱8.470 billion, an increase of 20.8% from ₱7.010 billion recorded for fiscal 2011.

Net income attributable to equity holders of the parent increased by ₱3.108 billion or 66.8% to ₱7.763 billion in fiscal 2012 from ₱4.655 billion in fiscal 2011 as a result of the factors discussed above.

Minority interest represents primarily the share in the net income (loss) attributable to minority shareholders of the following subsidiaries of URC: URC International, URC's direct subsidiary in which it holds approximately 77.0% economic interest as of July 2012 and Nissin-URC, URC's 65.0%-owned subsidiary. In August 2012, the Company acquired the remaining 23.0% minority interest making it a wholly owned subsidiary. Minority interest in net income of subsidiaries increased from ₱371 million in fiscal 2011 to ₱422 million in fiscal 2012 due to higher net income reported by URC International on the back of surging profits from Vietnam and NURC.

URC reported an EBITDA (operating income plus depreciation and amortization) of ₱11.269 billion for fiscal 2012, 10.7% higher than ₱10.180 billion posted in fiscal 2011.

Fiscal Year 2011 (As restated, see Note 2 of Financial Statements) Compare to Fiscal Year 2010

URC generated a consolidated sale of goods and services of \$\frac{1}{2}67.168\$ billion for the fiscal year ended September 30, 2011, 16.4% sales growth over last year. Sale of goods and services performance by business segment follows:

• Sale of goods and services in URC's branded consumer foods segment (BCFG), excluding packaging division, increased by ₱6.466 billion, or 15.3%, to ₱48.788 billion in fiscal 2011 from ₱42.322 billion registered in fiscal 2010. BCFG domestic operations posted a 6.8% increase in net sales from ₱27.691 billion in fiscal 2010 to ₱29.570 billion in fiscal 2011 due to solid performance of its snackfoods division which posted a 14.6% growth. Sales for beverage division declined due to weak sales of C2 as consumption for RTD products in the Philippines declined. In addition, our coffee business was affected by strong pressure from competitors as well as consumer shifting to the 3in1 coffee mixes where the Company is not a strong participant.

BCFG international sales significantly increased by 31.4% to ₱19.218 billion in fiscal 2011 against ₱14.631 billion in fiscal 2010. In US dollar (US\$) term, sales registered an increase of 38.9% from US\$319 million in fiscal 2010 to US\$443 million in fiscal 2011 due to considerable increase in sales volume by 36.5%. This was supported by higher revenues from all the countries. Thailand and Vietnam, our two biggest contributors have contributed 75.3% of total international sales. Vietnam's growth is driven by strong RTD tea business and growing presence in biscuits market. Thailand continues to solidify its leadership in biscuits and wafers, which is a significant market in that country.

Sale of goods and services of BCFG, excluding packaging division, accounted for 72.6% of total URC consolidated sale of goods and services for fiscal 2011.

Sale of goods and services in URC's packaging division went up by 90.7% to ₱1.770 billion in fiscal 2011 from ₱928 million recorded in fiscal 2010 due to increases in sales volume and prices.

- Sale of goods and services in URC's agro-industrial segment (AIG) declined to ₱7.080 billion in fisal 2011 from ₱7.166 billion recorded in fiscal 2010. URC's feed business grew by 18.7% to ₱3.515 billion on the back of increases in sales volume and prices. Farm business declined by 15.2% due to decline in sales volume and farm gate prices, which was caused by an influx of cheap imported meat.
- Sale of goods and services in URC's commodity foods segment (CFG) amounted to ₱9.530 billion in fiscal 2011 or up by 30.5% from ₱7.304 billion reported in fiscal 2010 due to higher sales volume and better prices.

URC's cost of sales consists primarily of raw and packaging materials costs, manufacturing costs and direct labor costs. Cost of sales increased by ₱9.532 billion, or 23.2%, to ₱50.645 billion in fiscal 2011 from ₱41.113 billion recorded in fiscal 2010. Cost of sales went up due to increases in sales volume and costs of major raw materials.

URC's gross profit for fiscal 2011 amounted to ₱16.522 billion, down by ₱85 million from ₱16.607 billion reported in fiscal 2010. URC's gross profit as a percentage of net sales declined by 4 percentage points to 25% in fiscal 2011 from 29% in fiscal 2010 due to higher input costs this year.

URC's selling and distribution costs, and general and administrative expenses consist primarily of compensation benefits, advertising and promotion costs, freight and other selling expenses, depreciation, repairs and maintenance expenses and other administrative expenses. Selling and distribution costs, and general and administrative expenses rose by ₱680 million or 7.6% to ₱9.608 billion in fiscal 2011 from ₱8.928 billion registered in fiscal 2010. This increase resulted primarily from the following factors:

- 22.3% or ₱454 million increase in freight and delivery charges to ₱2.489 billion in fiscal 2011 from ₱2.035 billion in fiscal 2010 due to increase in trucking and shipping costs associated with increased volume and higher fuel prices.
- 14.9% or ₱282 million increase in compensation and benefits to ₱2.179 billion in fiscal 2011 from ₱1.897 billion in fiscal 2010 due to annual salary adjustments and accrual of pension expenses.

As a result of the above factors, operating income decreased by ₱764 million, or 10.0% to ₱6.914 billion in fiscal 2011 from ₱7.678 billion reported in fiscal 2010. URC's operating income by segment was as follows:

Operating income in URC's branded consumer foods segment, excluding packaging division, decreased by ₱452 million to ₱4.535 billion in fiscal 2011 from ₱4.987 billion in fiscal 2010. URC's domestic operations was down by 14.8% to ₱3.106 billion in fiscal 2011 from ₱3.645 billion in fiscal 2010 due to moderate sales growth and lower margins. URC's international operations posted a ₱1.428 billion income, 6.4% higher than ₱1.342 billion posted last year. In US dollar amount, international operations posted an operating income of US\$33 million, a 13.8% increase from US\$29 million last year. The significant increase was attributed to the surging profits from Vietnam and Thailand.

URC's packaging division turned around from ₱161 million operating loss posted in fiscal 2010 to ₱11 million operating income reported in fiscal 2011 due to increased volume and better pricing.

- Operating income in URC's agro-industrial segment declined by ₱597 million to ₱320 million in fiscal 2011 from ₱917 million in fiscal 2010 due higher input costs for feeds business as well as lower selling prices and market valuation losses of hogs inventory for farm business.
- Operating income in URC's commodity foods segment went up by ₱62 million to ₱2.851 billion in fiscal 2011 from ₱2.789 billion in fiscal 2010. The flour division registered a 14.9% increase due to price increases during the year as well as temporary lifting by the government of tariffs for imported wheat. Operating income of sugar division decreased by 6.5% due to higher trucking and hauling subsidies given to planters to entice them to mill with the Company and the lower extraction yield of the sugar cane in fiscal 2011 compared to previous years.

The Company reported market valuation loss on financial instruments at fair value through profit or loss of ₱1.157 billion in fiscal 2011 from ₱2.007 billion market valuation gain in fiscal 2010 due to significant drop in the market values of bond and equity security investments.

URC's finance revenue consists of interest income from investments in financial instruments, money market placements, savings and dollar deposits and dividend income from investment in equity securities. Finance revenue decreased by ₱29 million to ₱1.193 billion in fiscal 2011 from ₱1.222 billion in fiscal 2010 due to currency translation of interest income on foreign currency denominated financial assets.

URC's finance costs consist mainly of interest expense which decreased by ₱32 million or 3.1%, to ₱1.002 billion in fiscal 2011 from ₱1.034 billion recorded in fiscal 2010 due to currency translation of interest expense on foreign currency denominated financial liabilities.

Impairment loss of ₱167 million was reported in fiscal 2011, a decrease of 62.3% from ₱443 million in fiscal 2010 due provision on impairment loss for other assets last year.

Foreign exchange loss amounted to ₱37 million in fiscal 2011 from ₱335 million reported in fiscal 2010 due to currency translation adjustments.

Equity in net income of a joint venture amounted to ₱25 million, down by 2.8% due to lower net income of Hunt-Universal Robina Corporation this year against last year.

Loss on sale of investments amounted to ₱112 million in fiscal 2011 from ₱11 million in fiscal 2010. Loss on sale in fiscal 2011 represents loss on sale of net assets of disposal group and gain on sale of AFS investments.

Other expenses - net consists of gain (loss) on sale of fixed assets, amortization of bond issue costs, rental income, and miscellaneous income and expenses. Other expenses - net decreased from P191 million in fiscal 2010 to P9 million in fiscal 2011 mainly due to recognition of losses on other assets written off last year.

The Company recognized provision for income tax of \$\frac{1}{2}622\$ million in fiscal 2011, 20.4% decrease from \$\frac{1}{2}781\$ million in fiscal 2010 due to provision for deferred tax asset on accrual of pension expense and reduction in deferred tax liabilities due to decline in market value of hogs and realized foreign exchange gain.

URC's net income for fiscal 2011 amounted to ₱5.026 billion, lower by ₱3.112 billion from ₱8.138 billion last year, due to lower operating income and significant mark-to-market loss in bond and equity holdings.

URC's core earnings before tax (operating profit after equity earnings, net finance costs and other expenses - net) for fiscal 2011 amounted to ₱7.010 billion, a decrease of 8.8% from ₱7.690 billion recorded for fiscal 2010.

Net income attributable to equity holders of the parent decreased by ₱3.162 billion or 40.5% to ₱4.655 billion in fiscal 2011 from ₱7.817 billion in fiscal 2010 as a result of the factors discussed above.

Minority interest represents primarily the share in the net income (loss) attributable to minority shareholders of the following subsidiaries of URC: URC International, URC's direct subsidiary in which it holds approximately 77.0% economic interest and Nissin- URC, URC's 65.0%-owned subsidiary. Minority interest in net income of subsidiaries increased from ₱321 million in fiscal 2010 to ₱371 million in fiscal 2011 due to higher net income reported by URC International on the back of surging profits from Thailand, Vietnam and NURC.

URC reported an EBITDA (operating income plus depreciation and amortization) of ₱10.180 billion for fiscal 2011, 7.1% lower than ₱10.959 billion posted in fiscal 2010.

#### Financial Condition

URC's financial position remains healthy with strong cash levels. The Company has a current ratio of 2.27:1 as of September 30, 2013 higher than the 1.98:1 as of September 30, 2012. Financial debt to equity ratio of 0.09:1 as of September 30, 2013 is within comfortable level. The Company is in a net cash position of ₱8.139 billion, higher than the net cash position of ₱5.913 billion last year due to settlement of certain short-term and long-term borrowings.

Total assets amounted to ₱66.545 billion as of fiscal 2013, lower than ₱70.095 billion as of fiscal 2012. Book value per share increased to ₱23.28 as of September 30, 2013 from ₱21.24 as of September 30, 2012.

The Company's cash requirements have been sourced through cash flow from operations. The net cash flow provided by operating activities for the fiscal year ended September 30, 2013 amounted to ₱11.619 billion. Net cash provided by investing activities amounted to ₱9.945 billion which were substantially generated from sale of bond and equity investments. Net cash used in financing activities amounted to ₱14.877 billion which were used to settle short-term and long-term borrowings and pay cash dividends.

The capital expenditures amounting to \$\mathbb{P}5.546\$ billion include acquisitions of soft candy line and purchase of new plant in Laguna; biscuit and beverage facilities in Thailand; new warehouse construction of warehouse in Malaysia, Vietnam, and China (Quidong), and on-going construction of bio-ethanol plant in Negros Oriental.

The Company budgeted about \$\frac{1}{2}9.000\$ billion for capital expenditures (including maintenance capex) and investment in fiscal 2014, which substantially consists of the following:

- \$\textstyle{P}5.730\$ billion for installation of new lines to expand capacities in the snack foods and grocery products in the Philippines; new manufacturing plants, beverage and bakery lines in Vietnam; and expansion of biscuits and wafer lines in Thailand.
- \$\int 3.000\$ billion for commodity group for the completion of bio-ethanol plant, construction of power cogeneration plant and maintenance capital expenditures.
- \$\frac{1}{2}270\$ million for agro-industrial group consisting of farm expansion and handling facilities for feeds division.

No assurance can be given that the Company's capital expenditures plan will not change or that the amount of capital expenditures for any project or as a whole will not change in future years from current expectations.

As of September 30, 2013, the Company is not aware of any events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.

# Financial Ratios

The following are the major financial ratios that the Group uses. Analyses are employed by comparisons and measurements based on the financial information of the current period against last year.

		September 30,
	September 30, 2013	2012 (As restated, see Note 2)
Liquidity: Current ratio	2.27:1	1.98:1
Solvency: Gearing ratio Debt to equity ratio	0.09:1 0.31:1	0.32:1 0.51:1
Asset to equity ratio	1.31:1	1.51:1
	FY 2013	FY 2012
Profitability: Operating margin Earnings per share	12.7% 4.60	11.0% 3.70
Leverage: Interest rate coverage ratio	52.25	16.25

The Group calculates the ratios as follows:

Financial Ratios	Formula
Current ratio	<u>Current assets</u>
	Current liabilities
	Total financial debt (short-term debt, trust receipts and acceptances
Gearing ratio	payable and long-term debt including current portion)
	Total equity (equity holders + non-controlling interests)
Debt to equity ratio	Total liabilities (current + noncurrent) Total equity (equity holders + non-controlling interests)
Asset to equity ratio	Total assets (current + noncurrent)
risset to equity fatto	Total equity (equity holders + non-controlling interests)
Operating margin	Operating Income
	Sale of goods and services
Earnings per share	Net income attributable to equity holders of the parent Weighted average number of common shares
Interest rate coverage ratio	Operating income plus depreciation and amortization Finance costs

# Material Changes in the 2013 Financial Statements (Increase/Decrease of 5% or more versus 2013)

Income statements – Year ended September 30, 2013 versus Year ended September 30, 2012 (As restated, see Note 2 of Financial Statements)

13.8% increase in sale of goods and services was due to the following:

• Sale of goods and services in URC's branded consumer foods segment (BCFG), excluding packaging division, increased by ₱9.726 billion, or 17.8%, to ₱64.234 billion in fiscal 2013 from ₱54.508 billion registered in fiscal 2012. BCFG domestic operations posted a 22.8% increase in net sales from ₱34.351 billion in fiscal 2012 to ₱42.181 billion in fiscal 2013 due to strong performance of its beverage division which grew 65.6% on the back of solid performance by powdered beverage businesses, mainly attributed to continued success of Great Taste white coffee; and RTD businesses, mainly driven by C2 230ml solo. Other RTD beverages like water and juice also contributed to the growth. Sales for snack foods division grew by 4.0% due to growth in salty snacks category.

BCFG international sales increased by 9.4% to ₱22.054 billion in fiscal 2013 against ₱20.157 billion in fiscal 2012. In US dollar (US\$) term, sales registered an increase of 11.9% from US\$471 million in fiscal 2012 to US\$527 million in fiscal 2013 due to increase in sales volume by 14.3%. Vietnam, the biggest contributor, has contributed 43.9% of total international sales in dollar terms. Vietnam's solid performance is attributed to the sustained strong demand for RTD beverages, C2 and Rong Do. Salty snacks also contributed to the growth in Vietnam as pelletized snacks continue to gain traction. Indonesia also grew sales on the back of snacks and chocolate categories with snacks being the main driver as sales momentum continued for fabricated potato crisp offering.

Sale of goods and services of BCFG, excluding packaging division, accounted for 79.3% of total URC consolidated sale of goods and services for fiscal 2013.

Sale of goods and services in URC's packaging division decreased by 33.3% to ₱1.167 billion in fiscal 2013 from ₱1.749 billion recorded in fiscal 2012 due to decline in sales volume.

- Sale of goods and services in URC's agro-industrial segment (AIG) amounted to ₱7.393 billion in fiscal 2013, a slight increase from ₱7.370 billion recorded in fiscal 2012. Feed business decreased by 13.9% to ₱3.098 billion due to weaker sales volume, however, this was offset by increase in farm business by 13.9% due to higher sales prices of hogs and poultry products.
- Sale of goods and services in URC's commodity foods segment (CFG) amounted to ₱8.201 billion in fiscal 2013 or increased by 8.3% from ₱7.575 billion reported in fiscal 2012. Sugar business sales increased by 24.1% due to early start of the milling season, good cane supply and quality, and the contribution coming from Tolong, a newly acquired mill. Flour business slightly decreased by 4.8% due to lower volume and selling price as a result of influx of imported flour.

#### 9.6% increase in cost of sales

Due to increase in sales volume, net of lower key input costs

# 22.4% increase in selling and distribution costs

Due to increase in advertising and promotion expenses, freight and delivery charges, and personnel-related costs

# 19.2% increase in general and administrative expenses

Due to increase personnel-related costs, donations, and other administrative expenses

#### 56.9% decrease in finance revenue

Due to decline in level of financial assets as a result of disposal of bond and equity investments

69.4% decrease in market valuation gain on financial instruments at fair value through profit or loss. Due to decline in level of financial assets as a result of disposal of all bond investments and significant portion of equity investments.

#### 75.3% decrease in foreign exchange loss - net

Due to lower unrealized foreign exchange loss on translation of foreign currency denominated accounts as a result of continuous depreciation of subsidiaries' local currencies and Philippine peso vis-à-vis US dollar

#### 61.6% decrease in finance costs

Due to decline in level of financial debt resulting from settlement of long-term and short-term debts

85.4% decrease in impairment loss

Due to impairment loss recognized on trademark last year

38.3% decrease in equity in net earnings

Due to lower net income of Hunt-Universal Robina Corporation

2,558.2% increase in gain on sale of investments

Due to gain on disposal of all bond investments and significant portion of equity investments this year

142.1% decrease in other income - net

Due losses incurred from weather disturbances this year

43.1% increase in provision for income tax

Due to higher taxable income of Parent company and subsidiaries

82.8% decrease in net income attributable to non-controlling interest

Due to Parent Company's purchase of non-controlling interest in URC International last year

2,670.0% decrease in other comprehensive income

Due to realization of unrealized gain in value of AFS investments due to disposal this year and remeasurement losses on retirement plans, countered by increase in cumulative translation adjustment

Statements of Financial Position - September 30, 2013 versus September 30, 2012 (As restated, see Note 2 of Financial Statements)

125.1% increase in cash and cash equivalents

Due to increase in money market placements sourced from operating activities

96.2% decrease in financial assets at fair value through profit or loss

Due to sale of majority of investments, net of market value changes during the year

99.5% decrease in available-for-sale investments

Due to sale of majority of investments, net of market value changes during the year

14.2% increase in receivables - net

Due to increase in trade receivables, advances to suppliers and due from affiliates

12.6% increase in inventories

Due to increase in raw materials, containers and packaging materials including in transit and work in process inventory

5.3% increase in biological assets

Due to increase in population and market value of hogs

18.9% decrease in other current assets

Due to decline in input taxes

8.1% increase in property, plant and equipment

Due to the Group's plant expansion projects

# 11.2% decrease in investment in joint venture

Due to dividends declared, net of equity share in net income of Hunt-URC

#### *5.7% decrease investment properties*

Due to depreciation recognized on the properties

# 265.7% increase in deferred tax assets - net

Due to deferred tax assets on unrealized foreign exchange loss and unrealized pension costs

#### 11.5% increase in other non-current assets

Due to increase in deferred input tax

#### 25.4% increase in accounts payable and other accrued liabilities

Due to increase in trade payables and various accrued expenses

#### 77.3% decrease in short-term debt

Due to settlement of loans from foreign and local banks

# 31.2% decrease in trust receipts and acceptances payable

Due to settlement of certain outstanding trust receipts

#### 104.6% increase in income tax payable

Due to increase in taxable income of Parent company and subsidiaries

# 100.0% decrease in long-term debt

Due to prepayment of the outstanding loan

# 62.9% increase in net pension liability

Due to accrual of pension expense and remeasurement losses on retirement plans

#### 14.6% increase in retained earnings

Due to net income during the year, net of dividends declared

#### 67.3% decrease in other comprehensive income

Due to sale of bond and equity investments classified as available-for-sale and remeasurement losses on retirement plans, net of increase in cumulative translation adjustments as a result of depreciation of Philippine peso vis-à-vis US dollar

# 46.5% increase in equity attributable to non-controlling interests

Due to share in the net income of Nissin-URC

The Company's key performance indicators are employed across all businesses. Comparisons are then made against internal target and previous period's performance. The Company and its significant subsidiaries' top five (5) key performance indicators are as follows: (in million PhPs)

Universal Robina Corporation (Consolidated)	FY 2013	FY 2012	Index
Revenues	80,995	71,202	114
EBIT	10,279	7,850	131
EBITDA	13,901	11,269	123
Net Income	10,117	8,185	124
Total Assets	66,545	70,095	95

URC International Co., Ltd.			
	FY 2013	FY 2012	Index
Revenues	23,584	20,851	113
EBIT	2,085	1,804	116
EBITDA	3,108	2,773	112
Net Income	1,590	1,545	103
Total Assets	21,008	17,245	122

Universal Robina (Cayman), Ltd.			
` • • · · ·	FY 2013	FY 2012	Index
Revenues	_	_	_
EBIT	_	_	_
EBITDA	_	_	_
Net Income	4,060	2,068	196
Total Assets	18,316	14,256	128

<b>URC Philippines, Limited</b>			
	FY 2013	FY 2012	Index
Revenues	_	_	_
EBIT	_	_	_
EBITDA	_	_	_
Net Income	1,651	1,978	83
Total Assets	6,104	16,352	37

Nissin - URC			
	FY 2013	FY 2012	Index
Revenues	1,851	1,628	114
EBIT	290	223	130
EBITDA	334	257	130
Net Income	209	162	129
Total Assets	1,099	999	110

Majority of the above key performance indicators were within targeted levels.

#### **Item 7.** Financial Statements

The consolidated financial statements and schedules listed in the accompanying Index to Financial Statements and Supplementary Schedules (page 45) are filed as part of this Form 17-A (pages 47 to 169).

# Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

# Item 9. Independent Public Accountants and Audit Related Fees

Independent Public Accountants

The Corporation's independent public accountant is the accounting firm of the Sycip Gorres Velayo & Co. The same accounting firm is tabled for reappointment for the current year at the annual meeting of stockholders. The representatives of the principal accountant have always been present at prior year's meetings and are expected to be present at the current year's annual meeting of stockholders. They may also make a statement and respond to appropriate questions with respect to matters for which their services were engaged.

The current handling partner of SGV & Co. has been engaged by the Corporation in fiscal year 2011 and is expected to be rotated every five (5) years.

#### Audit-Related Fees

The following table sets out the aggregate fees billed for each of the last three fiscal years for professional services rendered by Sycip, Gorres Velayo & Co.

Fiscal Year 2011 Fiscal Year 2012 Fiscal Year 2013 (In peso)

Audit and Audit-Related Fees	₽6,368,000	₽6,686,000	₽6,686,000
Fees for services that are normally pro-	ovided		
by the external auditor in connection v	with		
statutory and regulatory filings or eng	agements 6,368,000	6,686,000	6,686,000
Professional fees for due diligence rev	view for		
Bond/shares offering	none	none	none
Tax Fees	none	none	none
Other Fees	none	none	none
Total	₽6,368,000	₽6,686,000	₽6,686,000

#### PART III - CONTROL AND COMPENSATION INFORMATION

Item 10. Directors and Executive Officers of the Registrant

Name	Age	Position	Citizenship
John L. Gokongwei, Jr	87	Director, Chairman Emeritus	Filipino
James L. Go	74	Director, Chairman	Filipino
		Director, President and Chief Executive	_
Lance Y. Gokongwei	46	Officer	Filipino
Patrick Henry C. Go	43	Director, Vice President	Filipino
Frederick D. Go	44	Director	Filipino
Johnson Robert G. Go, Jr	48	Director	Filipino
Robert G. Coyiuto, Jr	62	Director	Filipino
Wilfrido E. Sanchez	76	Director (Independent)	Filipino
Pascual S. Guerzon	76	Director (Independent)	Filipino
Cornelio S. Mapa, Jr.	47	Executive Vice President	Filipino
Constante T. Santos	65	Senior Vice President	Filipino
Patrick O. Ng	69	Executive Vice President	Singaporean
Bach Johann M. Sebastian	52	Senior Vice President	Filipino
Chona R. Ferrer	55	First Vice President	Filipino
Geraldo N. Florencio	61	First Vice President	Filipino
Jeanette U. Yu	60	Vice President	Filipino
Ester T. Ang	55	Vice President - Treasurer	Filipino
David J. Lim	50	Vice President	US Citizen
Albert Francis S. Fernandez	47	Vice President	Filipino
Edwin S. Totanes	56	Vice President	Filipino
Teofilo B. Eugenio, Jr.	48	Vice President	Filipino
Vincent Henry C. Go.	42	Vice President	Filipino
Ellison Dean C. Lee	56	Vice President	Filipino
Renato P. Cabati	50	Vice President	Filipino
Anne Patricia C. Go	47	Vice President	Filipino
Sonia A. Zablan	63	Vice President	Filipino
Alan D. Surposa	50	Vice President	Filipino
Ma. Victoria M. Reyes-Beltran	47	Vice President	Filipino
Michael P. Liwanag	39	Vice President	Filipino
Rosalinda F. Rivera	43	Corporate Secretary	Filipino
Socorro ML. Banting	59	Assistant Vice President	Filipino

All of the above directors and officers have served their respective offices since April 18, 2013. There are no directors who resigned or declined to stand for re-election to the board of directors since the date of the last annual meeting of stockholders for any reason whatsoever.

Messrs. Wilfrido E. Sanchez and Pascual S. Guerzon are the independent directors of the Company.

A brief description of the directors and executive officers' business experience and other directorships held in other reporting companies are provided as follows:

John L. Gokongwei, Jr. founded URC in 1954 and has been the Chairman Emeritus of URC effective January 1, 2002. He continues to be a member of URC's Board and is the Chairman Emeritus of JG Summit Holdings, Inc. and certain of its subsidiaries. He also continues to be a member of the Executive Committee of JG Summit Holdings, Inc. He is currently the Chairman of the Gokongwei Brothers Foundation, Inc., Chairman and Chief Executive Officer of Robinsons Retail Holdings, Inc., Deputy Chairman and Director of United Industrial Corporation Limited and Singapore Land Limited, and a director of Cebu Air, Inc., JG Summit Capital Markets Corporation and Oriental Petroleum and Minerals Corporation. He is also a non-executive director of A. Soriano Corporation. Mr. Gokongwei received a Masters degree in Business Administration from the De La Salle University and attended the Advanced Management Program at Harvard Business School.

James L. Go is the Chairman of the Board of Directors of URC. He is the Chairman and Chief Executive Officer of JG Summit Holdings, Inc. and Oriental Petroleum and Minerals Corporation. He is the Chairman of Robinsons Land Corporation, JG Summit Petrochemical Corporation, and JG Summit Olefins Corporation. He is the Vice Chairman and Deputy Chief Executive Officer of Robinsons Retail Holdings, Inc. and a director of Cebu Air, Inc., Singapore Land Limited, Marina Center Holdings, Inc., UIC and Hotel Marina City Private Limited. He is also the President and Trustee of the Gokongwei Brothers Foundation, Inc. He has been a director of the Philippine Long Distance Telephone Company (PLDT) since November 3, 2011. He is a member of the Technology Strategy Committee and Advisor of the Audit Committee of the Board of Directors of PLDT. Mr. Go received his Bachelor of Science Degree and Master of Science Degree in Chemical Engineering from Massachusetts Institute of Technology, USA. Mr. James L. Go is a brother of Mr. John L. Gokongwei, Jr. and joined URC in 1964.

Lance Y. Gokongwei is the President and Chief Executive Officer of URC. He is the President and Chief Operating Officer of JG Summit Holdings, Inc. He is also the Vice Chairman and Chief Executive Officer of Robinsons Land Corporation. He is the President and Chief Executive Officer of Cebu Air, Inc. and JG Summit Petrochemical Corporation. He is the Chairman of Robinsons Bank Corporation, Vice Chairman of Robinsons Retail Holdings, Inc., and a director of Oriental Petroleum and Minerals Corporation, United Industrial Corporation Limited, and Singapore Land Limited. He is also trustee, secretary and treasurer of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Science degree in Finance and a Bachelor of Science degree in Applied Science from the University of Pennsylvania. Mr. Lance Y. Gokongwei is the son of Mr. John L. Gokongwei, Jr. and joined URC in 1988.

**Patrick Henry C. Go** has been a director of URC since 2000. He is also a Vice President of URC and is the Executive Vice President and Senior Managing Director of JG Summit Petrochemical Corporation, URC Packaging Division, CFC Flexible Packaging Division and JG Summit Olefins Corporation. He is also a director of JG Summit Holdings, Inc., Robinsons Land Corporation, and Robinsons Bank Corporation. He is a trustee of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Science degree in Management from the Ateneo de Manila University and attended the General Manager Program at Harvard Business School. Mr. Patrick Henry C. Go is a nephew of Mr. John L. Gokongwei, Jr.

Frederick D. Go has been a director of URC since June 2001. He is the President and Chief Operating Officer of Robinsons Land Corporation and Robinsons Recreation Corporation. He is the Group General Manager of Shanghai Ding Feng Real Estate Development Company Limited, Xiamen Pacific Estate Investment Company Limited, Chengdu Ding Feng Real Estate Development Company Limited, and Taicang Ding Feng Real Estate Development Company Limited. He also serves as a director of Cebu Air, Inc., JG Summit Petrochemical Corporation, Robinsons Bank Corporation, Secret Recipes Corporation, Ho Tsai Dimsum Incorporated, Cebu Light Industrial Park, and Philippine Hotels Federation. He is also the Chairman of the Philippine Retailers Association. He

received a Bachelor of Science degree in Management Engineering from the Ateneo de Manila University. Mr. Frederick D. Go is a nephew of Mr. John L. Gokongwei, Jr.

Johnson Robert G. Go, Jr. was elected director of URC in May 2005. He is also a director of JG Summit Holdings, Inc., Robinsons Land Corporation, and Robinsons Bank Corporation. He is also a trustee of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Arts degree in Interdisciplinary Studies (Liberal Arts) from the Ateneo de Manila University. He is a nephew of Mr. John L. Gokongwei, Jr.

Robert G. Coyiuto, Jr. has been a director of URC since 2002. He is the Chairman of the Board and Chief Executive Officer of Prudential Guarantee & Assurance, Inc. and of PGA Sompo Japan Insurance, Inc. He is also Chairman of the Board of Bentley, Lamborghini, Porsche and Audi, Hyundai North Edsa, and Pioneer Tours Corporation. He is also the Chairman of Coyiuto Foundation. He is the Chairman and President of Calaca High Power Corporation and Pacifica 21 Holdings, Inc. He is Vice Chairman of First Life Financial Co., Inc. He is also the President, Chief Operating Officer and Director of Oriental Petroleum and Minerals Corporation. He is a director of Petrogen Insurance Corporation, Canon (Philippines) Inc., Destiny Financial Plans, Inc. and National Grid Corporation of the Philippines. He is a Nominee of R. Coyiuto Securities, Inc. and a Member of the Board of Trustees of San Beda College.

Wilfrido E. Sanchez has been an independent director of URC since 1995. He is a Tax Counsel in Quiason Makalintal Barot Torres & Ibarra Law Offices. He is also a director of Adventure International Tours, Inc., Amon Trading Corporation, Center for Leadership & Change, Inc., EEI Corporation, Eton Properties Philippines, Inc., House of Investments, EMCOR, Inc., J-DEL Investment and Management Corporation, JVR Foundation, Inc., Jubilee Shipping Corporation, Kawasaki Motor Corp., K Servico, Inc., Magellan Capital Holdings Corporation, PETNET, Inc., PETPLANS, Inc., Rizal Commercial Banking Corporation, LT Group, Inc., Transnational Diversified Corporation, Transnational Diversified Group, Inc., and Transnational Financial Services, Inc. (formerly Transnational Securities, Inc.). Mr. Sanchez received a Bachelor of Arts degree and a Bachelor of Laws degree from the Ateneo de Manila University and a Masters of Law degree from the Yale Law School.

Pascual S. Guerzon was elected independent director of URC in September 2007. He is currently the Principal of Dean Guerzon & Associates (Business Development). He is the Founding Dean of De La Salle Graduate School of Business. He was also the former President of the Management Association of the Philippines Agribusiness and Countryside Development Foundation and the Management Association of the Philippines Foundation, MBA Director of the Ateneo de Manila Graduate School of Business, Director of Leverage International Consultants, Deputy Director of Asean Chambers of Commerce and Industry and Section Chief of the Board of Investments. Mr. Guerzon is a holder of an MBA in Finance from the University of the Philippines and a Ph.D. (N.D) in Management from the University of Santo Tomas.

Cornelio S. Mapa, Jr. is an Executive Vice President of URC. He is also Managing Director of the URC Branded Consumer Foods Group Philippines. He was the General Manager of the Commercial Centers Division of Robinsons Land Corporation before joining URC in October 2010. Prior to joining URC and Robinsons Land Corporation, he was Senior Vice President and Chief Financial Officer of the Coca Cola Bottlers Philippines including its subsidiaries, Cosmos Bottling and Philippine Beverage Partners. He was also formerly Senior Vice President and Chief Financial Officer of La Tondeña Distillers, Inc. He earned his Bachelor of Science degrees in Economics and International Finance from New York University and obtained his Masters in Business Administration from the International Institute for Management Development in Lausanne, Switzerland.

*Patrick O. Ng* is an Executive Vice President of URC. He is also Managing Director of URC International Co. Ltd., URC Asean Brands Co. Limited, URC (Thailand) Co. Ltd., URC Snackfoods (Malaysia) Sdn Bhd, URC Foods (Singapore) Pte. Ltd., URC Vietnam Co. Ltd., Hongkong China Foods Co. Ltd., and a Director of PT URC Indonesia, URC Hong Kong Ltd., Panyu Peggy Foods Co. Ltd., Shanghai Peggy Foods Co. Ltd., Ricellent Sdn Bhd, and URC Hanoi Co. Ltd. Mr. Ng joined URC in 1967 and has held various positions in the JG Summit Holdings, Inc. group including Vice President of URC, CFC Corporation and Litton Mills, Inc. He received a Bachelor of Science degree in Engineering from the Ateneo de Manila University.

Constante T. Santos is the Senior Vice President - Corporate Controller of URC. He is also Senior Vice President - Corporate Controller of JG Summit Holdings, Inc. and Robinsons Land Corporation. Prior to joining URC in 1986, he practiced public accounting with SyCip, Gorres, Velayo & Co. in the Philippines and Ernst & Whinney in the United States. He is a member of the Philippine Institute of Certified Public Accountants. Mr. Santos obtained his Bachelor of Science degree in Business Administration from the University of the East and attended the Management Development Program at the Asian Institute of Management.

**Bach Johann M. Sebastian** is a Senior Vice President of URC. He is also the Senior Vice President and Chief Strategist of JG Summit Holdings, Inc. He is also Senior Vice President for Corporate Planning of Robinsons Land Corporation and Senior Vice President-Chief Strategist of Cebu Air, Inc. Prior to joining URC in 2002, he was Senior Vice President and Chief Corporate Strategist at PSI Technologies and RFM Corporation. He was also Chief Economist, Director of the Policy and Planning Group at the Department of Trade and Industry. He received a Bachelor of Arts in Economics from the University of the Philippines and his Master in Business Management degree from the Asian Institute of Management.

**Chona R. Ferrer** is the First Vice President for Corporate Treasury of URC. She is also the Deputy Treasurer of JG Summit Holdings, Inc. and Treasurer of Outreach Home Development Corporation. Prior to joining URC in 1983, she was Assistant Treasurer of Guevent Industrial Development Corporation. She received a Bachelor of Science degree in Business Administration from the University of the Philippines.

*Geraldo N. Florencio* is the First Vice President - Controller of URC. Prior to joining URC in 1992, he practiced public accounting with SyCip, Gorres, Velayo & Co. in the Philippines. He is a member of the Philippine Institute of Certified Public Accountants. Mr. Florencio received a Bachelor of Science degree in Business Administration from the Philippine School of Business Administration. He also attended the Management Development Program at the Asian Institute of Management.

Jeanette U. Yu is a Vice President of URC. She is also the Vice President-Treasurer of Cebu Air, Inc. and Chief Financial Officer of Oriental Petroleum and Minerals Corporation. Prior to joining URC in 1980, she worked for AEA Development Corporation and Equitable Banking Corporation. Ms. Yu received her Bachelor of Science degree in Business Administration from St. Theresa's College in Quezon City.

**Ester T. Ang** is the Vice President - Treasurer of URC. She is also Vice President- Treasurer of JG Summit Petrochemical Corporation. Prior to joining URC in 1987, she worked with Bancom Development Corporation and Union Bank of the Philippines. Ms. Ang received her Bachelor of Science degree in Accounting from the Ateneo de Davao University in Davao City.

**David J. Lim** is the Vice President for Technology, Manufacturing and Supply Chain of URC. He was the Assistant Technical Director for JG Summit Holdings, Inc. prior to joining URC in December 2008. He earned his Bachelor of Science degree in Aeronautical Engineering from Imperial College in London, England and obtained a Master of Science degree in Civil Structural Engineering from the University of California at Beverly, USA as well as a Masters in Engineering from the Massachusetts Institute of Technology in USA.

Albert Francis S. Fernandez is the Vice President for Sales of URC's Branded Consumer Foods Group Philippines. Prior to joining URC in 2012, he was Vice President for Sales and Logistics of Lafarge Cement Philippines. He also led GE Money Servicing Philippines as General Manager and Site Leader. He also held top key sales positions in Coca-Cola Export Corp. and Unilever Philippines Inc. He received his Bachelor of Science in Chemical Engineering from the University of St. La Salle.

Edwin S. Totanes is a Vice President of URC and has been the General Manager of URC's Branded Consumer Foods Group (Beverages) since 2008. He served as the General Manager of PT URC Indonesia from 2006 to 2008. He joined URC in 2003 as Vice President and General Manager of URC's Grocery Division. Prior to joining URC, he has assumed general management positions in Swift Foods, Inc. and Coca-Cola Bottlers Phils. He obtained his Bachelor of Arts degree in Economics from the Ateneo de Manila University and attended the Advanced Management Program at the Harvard Business School.

*Teofilo B. Eugenio, Jr.* is the Vice President for Snacks Marketing of the URC Branded Consumer Foods Group. He was the Marketing Director for biscuits, cakes and chocolates of the URC Branded Consumer Foods Group and started as Group Product Manager of biscuits. Prior to joining URC, he was Senior Product Manager for Ovaltine at Novartis Nutrition Philippines, Inc. He earned his Bachelor of Science degree in Industrial Management Engineering, Minor in Mechanical Engineering, from the De La Salle University, and obtained his Masters in Business Administration from Strathclyde Graduate Business School, Strathclyde University in United Kingdom.

Vincent Henry C. Go is a Vice President of URC and has been the Group General Manager of URC's Agro-Industrial Group since 2006. He served as General Manager and National Sales Manager of Universal Corn Products in 2002 and 1994, respectively. He obtained his degree in Feed Manufacturing Technology from the Swiss Institute of Feed Technology in Uzwil, Switzerland. Mr. Vincent Henry C. Go is a nephew of Mr. John L. Gokongwei, Jr. and joined URC in 1992.

Ellison Dean C. Lee is a Vice President of URC and the Business Unit General Manager of URC's Flour Division. He started his career with the Philippine Appliance Corporation as Manager, Special Accounts, under the Office of the Chairman and President. He then moved to PHINMA Group of Companies and occupied the positions of Assistant Vice President and Vice President for Marketing. He also joined Inglenook Foods Corporation as Vice President for Sales. Prior to joining URC in 2001, he was a Vice President of Golden Gate Marketing Corporation, a marketing arm of APO Cement Corporation, and Vice President for Sales and Marketing of Blue Circle Philippines, Inc. Mr. Lee graduated with a Bachelor of Science in Business Management from the Ateneo de Manila University. He also attended the Management Program at the Asian Institute of Management.

Renato P. Cabati is a Vice President of URC and the Business Unit General Manager of URC's Sugar Group since 2002. He has held various posts in the sugar business since 1989. Prior to joining URC, he practiced public accounting with SyCip, Gorres, Velayo & Co. and private accounting with NDC - Guthrie Plantations, Inc. He is a member of the Philippine Institute of Certified Public Accountants, past President and Chairman of the Philippine Sugar Technologists Association, Inc., Executive Committee member of the Philippine Sugar Millers Association, Millers Sector Representative to the Sugar Tripartite Council of the Department of Labor & Employment and President of the Philippine Association of Sugar Refiners, Inc. Mr. Cabati is a Certified Public Accountant and has obtained his Bachelor of Science degree in Commerce Major in Accounting from the Far Eastern University and attended raw sugar and refined sugar manufacturing courses at the Nichols State University, Thibodaux, Louisiana USA.

Anne Patricia C. Go is the Vice President for Advertising & Marketing Services of URC. She is also Vice President for Corporate Communications of JG Summit Holdings, Inc. She handles all Advertising and Public Relations for JGSHI, its core businesses, and its other business interests, which include Summit Media and Robinsons Retail Group. She also handles all Advertising and Public Relations, Consumer Promotions, Special Events and Market Research requirements of URC. She joined URC in 1993 as Director of Marketing Services. She began her more than 20 year-career in Advertising and Communications in Basic/FCB. She was also a freelance broadcast producer and the Philippine representative of Hong Kong-based Centro Digital Pictures. She graduated from Ateneo de Manila University with a degree in Communication Arts. Ms. Anne Patricia C. Go is the niece of Mr. John L. Gokongwei, Jr.

**Sonia A. Zablan** is the Vice President for Government Affairs of URC. She has been with URC for more than 20 years.

*Alan D. Surposa* is the Vice President for Regional Procurement of URC for both domestic and international businesses. He is a member and formerly a Director of the Purchasing Managers Association of the Philippines. Mr. Surposa received his Bachelor of Science degree in Civil Engineering from the Cebu Institute of Technology in Cebu City.

Ma. Victoria M. Reyes-Beltran is the Vice President and General Legal Counsel - Corporate Legal II of URC. She is also the Corporate Secretary of Bio-Resource Power Generation Corporation, Cebu Industrial & Management Co. Inc., Chic Centre Corporation, Express Holdings, Inc., Itech Global Business Solutions Inc., Interactive Technology Solutions Inc., Mark Electronics Corporation, Robinsons Inn, Incorporated, Robinsons Realty & Management Corp., Southern Negros Development Corp., Summit Publishing Company, Inc. and Unicon Insurance Brokers Corp. Prior to joining URC in 1994, she was a Legal Counsel at Del Rosario & Del Rosario Law Offices. She graduated Bachelor of Laws from San Beda College, Manila and has completed the course on Structuring and International Joint Venture at the University of California, School of Law (Davis Campus), USA. She was admitted to the Philippine Bar in 1993.

*Michael P. Liwanag* is the Vice President of Corporate Planning & Investor Relations of URC. Prior to joining URC in 2001, he worked in different capacities in the fields of strategy and business analytics in Digital Telecommunications Phils., Inc., Global Crossings and Philippine Global Communications, Inc. Mr. Liwanag studied Industrial Engineering at the University of the Philippines and attended the Certified Management Accounting Program.

**Rosalinda F. Rivera** was appointed Corporate Secretary of URC in May 2004 and has been Assistant Corporate Secretary since May 2002. She is also the Corporate Secretary of JG Summit Holdings, Inc., Robinsons Land Corporation, Cebu Air, Inc., Robinsons Retail Holdings, Inc., and JG Summit Petrochemical Corporation. Prior to joining URC, she was a Senior Associate at Puno and Puno Law Offices. She received a Juris Doctor degree from the Ateneo de Manila University School of Law and a Masters of Law degree in International Banking from the Boston University School of Law. She was admitted to the Philippine Bar in 1995.

**Socorro ML. Banting** is the Assistant Vice President and Assistant Treasurer of URC. She is also an officer of other related companies of URC. Prior to joining URC in 1986, she worked with State Investment House, Inc. and Manila Midtown Hotel. She obtained her Bachelor of Science degree in Business Administration from the Ateneo de Davao University.

The members of the Company's board of directors and executive officers can be reached at the address of its registered office at 110 E. Rodriguez Avenue, Bagumbayan, Quezon City, Philippines.

Involvement in Certain Legal Proceedings of Directors and Executive Officers

None of the members of the Board of Directors and Executive Officers of the Company are involved in any criminal, bankruptcy or insolvency investigations or proceedings.

Family Relationships

Mr. James L. Go is a brother of Mr. John Gokongwei, Jr. while Mr. Lance Y. Gokongwei is his son. Mr. Patrick Henry C. Go, Mr. Frederick D. Go and Mr. Johnson Robert G. Go, Jr. are the nephews of Mr. John Gokongwei, Jr.

#### **Item 11.** Executive Compensation

The following summarizes certain information regarding compensation paid or accrued during the last two (2) fiscal years and to be paid in the ensuing fiscal year to the Company's Directors and Executive Officers:

	Esti		Actual			
	Salary	Bonus	Other	Total	2013	2012
CEO and Four (4) most highly compensated executive						_
officers All officers and directors as a	₱48,281,097 99,807,341	₱900,000 1,800,000	₱270,000 450,000	₽49,451,097	₽48,511,451	₱43,162,031
group unnamed				102,057,341	100,613,445	92,198,656

The following are the five (5) highest compensated directors and/or executive officers of the Company: 1. Director, Chairman Emeritus - John L. Gokongwei, Jr.; 2. Director, Chairman - James L. Go; 3. Director, President and Chief Executive Officer - Lance Y. Gokongwei; 4. Executive Vice President - Patrick Ng; and 5. Executive Vice President - Cornelio S. Mapa, Jr.

#### Standard Arrangements

There are no standard arrangements pursuant to which directors of the Company are compensated, or are to be compensated, directly or indirectly, for any services provided as a director for the last completed fiscal year and the ensuing year.

#### Other Arrangements

There are no other arrangements pursuant to which directors of the Company are compensated, or are to be compensated, directly or indirectly, for any services provided as a director for the last completed fiscal year and the ensuing year.

Employment Contracts and Termination of Employment and Change-in-Control Arrangement

There are no special employment contracts between the Corporation and the named executive officers.

There are no compensatory plans or arrangements with respect to a named executive officer.

Warrants and Options Outstanding

There are no outstanding warrants or options held by the Corporation's CEO, the named executive officers and all officers and directors as a group.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management

#### (1) Security Ownership of Certain Record and Beneficial Owners

As of September 30, 2013, URC knows no one who beneficially owns in excess of 5% of URC's common stock except as set forth in the table below.

Title of Class	Names and addresses of record owners and relationship with the Corporation	Name of beneficial owner and relationship with record owner	Citizenship	No. of Shares Held	% to Total Outstanding
Common	JG Summit Holdings, Inc. 1				
	43/F Robinsons Equitable Tower, ADB Avenue corner Poveda Street, Ortigas Center,				
	Pasig City	Same as record owner			
Common	(stockholder) PCD Nominee Corporation <sup>2</sup> (Non-Filipino)	(See note 1)	Filipino	1,320,223,061	60.52 %
	G/F Makati Stock Exchange Bldg.	PCD Participants and		665,106,386	
C	6767 Ayala Ave., Makati City (stockholder)	their clients (See note 2)	Non-Filipino	(See Note 3)	30.49%
Common	PCD Nominee Corporation <sup>2</sup> (Filipino) G/F Makati Stock Exchange Bldg. 6767 Ayala Ave., Makati City (stockholder)	PCD Participants and their clients (See note 2)	Filipino	183,441,666	8.41%

- 1. As of September 30, 2013, Mr. John L. Gokongwei, Jr., Chairman Emeritus of JG Summit Holdings, Inc., (JGSHI), holds 1,007,539,915 common shares representing 14.82% of the total outstanding common shares of the said corporation. The Chairman and the President are both empowered under the By-Laws of JGSHI to vote any and all shares owned by JGSHI, except as otherwise directed by the Board of Directors. The incumbent Chairman and Chief Executive Officer and President and Chief Operating Officer of JGSHI are Mr. James L. Go and Mr. Lance Y. Gokongwei, respectively.
- 2. PCD Nominee Corporation is the registered owner of the shares in the books of the Corporation's transfer agent. PCD Nominee Corporation is a corporation wholly-owned by Philippine Depository and Trust Corporation, Inc. (formerly the Philippine Central Depository) ("PDTC"), whose sole purpose is to act as nominee and legal title holder of all shares of stock lodged in the PDTC. PDTC is a private corporation organized to establish a central depository in the Philippines and introduce scripless or book-entry trading in the Philippines. Under the current PDTC system, only participants (brokers and custodians) will be recognized by PDTC as the beneficial owners of the lodged shares. Each beneficial owner of shares though his participant will be the beneficial owner to the extent of the number of shares held by such participant in the records of the PCD Nominee.

3. Out of the PCD Nominee Corporation (Non-Filipino) account, "The Hongkong and Shanghai Banking Corp. Ltd. -Clients' Acct." holds for various trust accounts the following shares of the Corporation as of September 30, 2013:

The Hongkong and Shanghai Banking Corp. Ltd. -Clients' Acct. No. of shares 341,354,474 % to Outstanding 15.65%

The securities are voted by the trustee's designated officers who are not known to the Corporation.

#### (2) Security Ownership of Management

Title of Class	Name of beneficial Owner	Position	Amount & nature of beneficial ownership	Citizenship	% to Total Outstanding
Named Exec	cutive Officers <sup>1</sup>				
Common	1. John L. Gokongwei, Jr. <sup>2</sup>	Director, Chairman Emeritus	2,479,401	Filipino	0.11%
Common	2. James L. Go	Director, Chairman	1	Filipino	*
Common	3. Lance Y. Gokongwei	Director, President & Chief Executive Officer	1	Filipino	*
-	4. Patrick O. Ng	Executive Vice President	-	Singaporean	-
-	<ol><li>Cornelio S. Mapa, Jr.</li></ol>	Executive Vice President	-	Filipino	
	Sub-Total	_	2,479,403		0.11%
Other Direct	tors, Executive Officers and Nomi	nees			
Common	6. Patrick Henry C. Go	Director, Vice President	45,540	Filipino	*
Common	7. Frederick D. Go	Director	11,501	Filipino	*
Common	8. Johnson Robert G. Go, Jr.	Director	1	Filipino	*
Common	9. Robert G. Coyiuto, Jr.	Director	1	Filipino	*
Common	10. Wilfrido E. Sanchez	Independent Director	1	Filipino	*
Common	11. Pascual S. Guerzon	Independent Director	1	Filipino	*
Common	12. Vincent Henry C. Go	Vice President	45,540	Filipino	*
Common	13. Anne Patricia C. Go	Vice President	8,855	Filipino	*
	Sub-Total		111,440	-	*
			2,590,843		0.13%

<sup>1.</sup> As defined under Part IV (B) (1) (b) of SRC Rule 12, the "named executive officers" to be listed refer to the Chief Executive Officer and those that are the four (4) most highly compensated executive officers as of September 30, 2013.

#### (3) Voting Trust Holders of 5% or more

There are no persons holding more than 5% of a class under a voting trust or similar agreement.

<sup>2.</sup> Sum of shares in the name of "John Gokongwei, Jr." for one (1) share and "Elizabeth Y. Gokongwei and/or John Gokongwei, Jr." for 2,479,400.

<sup>\*</sup> less than 0.01%

#### Item 13. Certain Relationships and Related Transactions

The Company, in its regular conduct of business, had engaged in transactions with its major stockholder, JG Summit Holdings, Inc. and its affiliated companies. See Note 35 (Related Party Disclosures) of the Notes to Consolidated Financial Statements (page 142) in the accompanying Audited Financial Statements filed as part of this Form 17-A.

#### PART IV - EXHIBITS AND SCHEDULES

#### Item 14. Exhibits and Reports on SEC Form 17-C

- (a) Exhibits See accompanying Index to Exhibits (page 45)
- (b) Reports on SEC Form 17-C

# UNIVERSAL ROBINA CORPORATION LIST OF CORPORATE DISCLOSURES/REPLIES TO SEC LETTERS UNDER SEC FORM 17-C APRIL 1, 2013 TO SEPTEMBER 30, 2013

Date of Disclosure	Description
April 18, 2013	Notice of cash dividend declaration.
April 18, 2013	Election of directors.
April 18, 2013	Election of external auditor.
April 18, 2013	Results of organizational meeting of the Board of Directors.
April 19, 2013	Reply to PSE letter regarding news article entitled "URC seen expanding to Myanmar".
April 24, 2013	Reply to PSE letter regarding news article entitled "URC starts building \$35-m ethanol plant".
May 14, 2013	Press release entitled "URC posts strong operating results with sales growing by 14.8% and operating income by 34.4% driven by the good performance of its three divisions (branded foods, commodities and agro-industrial)".
August 14, 2013	Press release entitled "URC posts strong operating results in its first nine months for FY2013 with sales registering at PHP60.092B, a 13.3% growth and net income growing by 38.7% to PHP8.495B".
September 30, 2013	Reply to PSE letter regarding news article entitled "URC raises 2014 capex to record \$150 M"
April 18, 2013	Notice of cash dividend declaration.
April 18, 2013	Election of directors.

#### **SIGNATURES**

Pursuant to the requirements of S	Section 17	of the SRC and Section 141 of the Corporation Code, the
registrant has duly caused this re	port to be	signed on its behalf by the undersigned, thereunto duly
authorized, in the City of	on	, 2014.

### UNIVERSAL ROBINA CORPORATION

Issuer

Pursuant to the requirements of the Securities Regulation Code, this annual report has been signed by the following persons in the capacities and on the dates indicated.

By:

LANCE Y. GOKONGWEI
President and Chief Executive Officer

Date January 10, 2014

GERALDO N. FLORENCIO First Vice President - Controller

Date January 10, 2014

CONSTANTE T. SANTOS

Senior Vice President - Corporate

Controller

Date January 10, 2014

ROSALINDA F. RIVERA

Corporate Secretary

Date January 10, 2014

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_\_\_, 2014 affiants exhibiting to me his/their Community Tax Certificates, as follows:

NAMES	C.T.CERT.NO.	DATE OF ISSUE	PLACE OF ISSUE
Lance Y. Gokongwei Constante T. Santos Geraldo N. Florencio Rosalinda F. Rivera	1722721 16282266 22002178 Driver's License No. N01-94-172453	01.14.2013 02.19.2013 01.08.2014 06.12.2011	Pasig City Pasig City Marikina City Pasig City

Poc. No. 17; rage No. 14; Series of 2014.

ATTY. RENATO IN DEJESUS
NOTARY PUBLIC
UNTIL DECEMBER 31, 2014
ROLL NO. 19939
PTR NO. 19833256
MCLE COMPLIANCE NO. 1-0006299
TIN NO. 122-86-768

#### UNIVERSAL ROBINA CORPORATION AND SUBSIDIARIES

#### INDEX TO FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

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<sup>\*</sup> Not applicable per section 1(b) (xii), 2(e) and 2 (I) of SRC Rule 68

<sup>\*\*</sup> These schedules, which are required by Section 4(e) of SRC Rule 68, have been omitted because they are either not required, not applicable or the information required to be presented is included/shown in the related URC & Subsidiaries' consolidated financial statements or in the notes thereto.



#### UNIVERSAL ROBINA CORPORATION

110 E. RODRIGUEZ, JR. AVENUE, BAGUMBAYAN, QUEZON CITY, PHILIPPINES 1600, P.O. Box 3542 MM 2800 - P.O. BOX 99-AC CUBAO, QUEZON CITY TEL. 635-0751 TO 85; 671-2935 TO 42

#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Universal Robina Corporation and Subsidiaries is responsible for the preparation and fair presentation of the consolidated financial statements for the years ended September 30, 2013 and 2012, in accordance with the Philippine Financial Reporting Standards indicated therein. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the consolidated financial statements and submits the same to the stockholders.

Sycip, Gorres, Velayo and Co., the independent auditors, appointed by the stockholders has examined the consolidated financial statements of the company in accordance the Philippine Standards on Auditing, and in its report to the stockholders and the Board of Directors, has expressed its opinion on the fairness of presentation upon completion of such examination.

JAMES L. GO Chairman

LANCE Y. GOKONGWEI President and Chief Executive Officer

CONSTANTE T. SANTOS SVP - Corporate Controller

JAN 1 3 2014

SUBSCRIBED AND SWORN to before me this day of January, 2014 affiant(s) exhibiting to me his/their Community Tax Certificates as follows:

NAMES C.T. CERT. NO. DATE OF ISSUE PLACE OF ISSUE James L. Go 1722722 01.14.13 **Pasig City** Lance Y. Gokongwei 1722721 01.14.13 Pasig City Constante T. Santos 16282266 02.19.13 Pasig City

Doc No. Page No. Book No. Series of

ATTY, JOEL G. GORDOLA NOTARY PUBLIC

COMMISSION EXPIRES DEC. 31, 2015

PTR NO. 9042371, 1/02/2014, Q.C. ROLL OF ATTOMNEY NO. 25103





SyCip Gorres Velayo & Co. 6760 Ayala Avenue Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph Philippines

Fax: (632) 819 0872

BOA/PRC Reg. No. 0001, December 28, 2012, valid until December 31, 2015 SEC Accreditation No. 0012-FR-3 (Group A), November 15, 2012, valid until November 16, 2015

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#### INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors Universal Robina Corporation 110 E. Rodriguez Avenue Bagumbayan, Quezon City

We have audited the accompanying consolidated financial statements of Universal Robina Corporation and Subsidiaries, which comprise the consolidated statements of financial position as at September 30, 2013 and 2012, and the consolidated statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended September 30, 2013, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





#### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Universal Robina Corporation and Subsidiaries as at September 30, 2013 and 2012, and their financial performance and their cash flows for each of the three years in the period ended September 30, 2013 in accordance with Philippine Financial Reporting Standards.

SYCIP GORRES VELAYO & CO.

Love Pepito E. Zabat

Jose Pepito E. Zabat III
Partner
CPA Certificate No. 85501
SEC Accreditation No. 0328-AR-2 (Group A),
March 1, 2012, valid until March 1, 2015
Tax Identification No. 102-100-830
BIR Accreditation No. 08-001998-60-2012,
April 11, 2012, valid until April 10, 2015
PTR No. 4225235, January 2, 2014, Makati City

January 10, 2014



# UNIVERSAL ROBINA CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

2012   As restated,			September 30	
See Note 2   See Note 2   See Note 2				
Current Assets Cash and cash equivalents (Note 7) Financial assets at fair value through profit or loss (Notes 8 and 9) Available-for-sale investments (Notes 9, 10 and 14) Receivables (Notes 10 and 35) Receivables (Notes 10 and 35) Biological assets (Note 11) Biological assets (Note 15) Other current Assets  Noncurrent Assets Property, plant and equipment (Note 13) Bintangible assets (Note 16) Biological assets (Note 17) Biological assets (Note 18) Bintangible assets (Note 18) Biological assets (Note 18) Binvestment in a joint venture (Note 17) Beferred tax assets (Note 33) Deferred tax assets (Note 33) Cher noncurrent Assets  Total Noncurrent Assets  Rosetive (Note 17) Biological assets (Note 18) Biological assets (Not			,	,
Current Assets           Cash and cash equivalents (Note 7)         P12,033,308,581         ₱5,345,833,397         ₱4,546,881,527           Financial assets at fair value through profit or loss (Notes 8 and 9)         413,732,312         10,812,402,265         10,652,071,697           Available-for-sale investments (Notes 9, 10 and 14)         21,720,000         4,797,876,621         5,511,551,122           Receivables (Notes 10 and 35)         8,522,417,589         7,461,032,915         7,419,824,815           Inventories (Note 11)         10,987,221,052         9,759,334,152         9,724,784,656           Biological assets (Note 15)         1,081,035,283         1,057,007,658         911,265,129           Other current assets (Note 12)         368,103,771         454,142,702         651,357,138           Total Current Assets         33,427,538,588         39,687,629,710         39,417,736,084           Noncurrent Assets         1,273,627,776         1,273,627,776         1,273,627,776         1,463,851,176           Biological assets (Note 15)         483,025,181         428,961,591         459,053,688           Investment in a joint venture (Note 17)         85,384,000         96,139,053         89,966,944           Investment properties (Note 18)         60,833,725         64,491,512         68,149,307		2013	see Note 2)	see Note 2)
Cash and cash equivalents (Note 7)         P12,033,308,581         ₱5,345,833,397         ₱4,546,881,527           Financial assets at fair value through profit or loss (Notes 8 and 9)         413,732,312         10,812,402,265         10,652,071,697           Available-for-sale investments (Notes 9, 10 and 14)         21,720,000         4,797,876,621         5,511,551,122           Receivables (Notes 10 and 35)         8,522,417,589         7,461,032,915         7,419,824,815           Inventories (Note 11)         10,987,221,052         9,759,334,152         9,724,784,656           Biological assets (Note 15)         1,081,035,283         1,057,007,658         911,265,129           Other current assets         33,427,538,588         39,687,629,710         39,417,736,084           Noncurrent Assets         33,427,538,588         39,687,629,710         39,417,736,084           Noncurrent Assets         1,273,627,776         1,273,627,776         1,463,851,176           Biological assets (Note 16)         1,273,627,776         1,273,627,776         1,463,851,176           Biological assets (Note 15)         483,025,181         428,961,591         459,053,688           Investment in a joint venture (Note 17)         85,384,000         96,139,053         89,966,944           Investment properties (Note 18)         60,833,725         64,491,512	ASSETS			
Financial assets at fair value through profit or loss (Notes 8 and 9)  Available-for-sale investments (Notes 9, 10 and 14)  Receivables (Notes 10 and 35)  Receivables (Notes 10 and 35)  Receivables (Notes 11)  10,987,221,052  Receivables (Note 11)  10,987,221,052  Receivables (Note 11)  10,987,221,052  Receivables (Note 11)  10,987,221,052  Receivables (Note 11)  10,987,221,052  9,759,334,152  9,724,784,656  Biological assets (Note 15)  1,081,035,283  1,057,007,658  911,265,129  Other current assets (Note 12)  368,103,771  454,142,702  651,337,138  Total Current Assets  Property, plant and equipment (Note 13)  Roncurrent Assets  Noncurrent Assets  Property, plant and equipment (Note 13)  Roll 1,273,627,776  1,273,627,776  1,273,627,776  1,463,851,176  Biological assets (Note 15)  483,025,181  428,961,591  459,053,688  Roll 1,273,627,776  1,273,627,776  1,463,851,176  Biological assets (Note 15)  85,384,000  96,139,053  89,966,944  Investment in a joint venture (Note 18)  86,833,725  64,491,512  68,149,307  Deferred tax assets (Note 18)  60,833,725  64,491,512  68,149,307  Deferred tax assets (Note 19)  474,847,025  425,923,637  353,198,160  Total Noncurrent Assets  7OTAL ASSETS  P66,544,967,530  P7,586,842,126  P7,270,818,277  Current Liabilities  Accounts payable and other accrued liabilities (Notes 21 and 35)  P68,408,609,960  LIABILITIES AND EQUITY  Current Liabilities  Accounts payable and other accrued liabilities (Notes 21 and 35)  P9,513,514,990  P7,586,842,126  P7,270,818,277  Current portion of long-term debt (Notes 22, 23 and 31)  8,205,763,578  Short-term debt (Notes 20, 23 and 31)  Trust receipts and acceptances payable (Notes 11 and 23)  2,384,316,199  3,464,360,214  1,448,156,283	<b>Current Assets</b>			
profit or loss (Notes 8 and 9)         413,732,312         10,812,402,265         10,652,071,697           Available-for-sale investments (Notes 9, 10 and 14)         21,720,000         4,797,876,621         5,511,551,122           Receivables (Notes 10 and 35)         8,522,417,589         7,461,032,915         7,419,824,815           Inventories (Note 11)         10,987,221,052         9,759,334,152         9,724,784,656           Biological assets (Note 15)         1,081,035,283         1,057,007,658         911,265,129           Other current assets (Note 12)         368,103,771         454,142,702         651,357,138           Total Current Assets         33,427,538,588         39,687,629,710         39,417,736,084           Noncurrent Assets         70,100,000         27,918,634,454         26,423,220,738           Property, plant and equipment (Note 13)         30,180,400,059         27,918,634,454         26,423,220,738           Intangible assets (Note 16)         1,273,627,776         1,273,627,776         1,463,851,176           Biological assets (Note 15)         483,025,181         428,961,591         459,053,688           Investment in a joint venture (Note 17)         85,384,000         96,139,053         89,966,944           Investment properties (Note 18)         60,833,725         64,491,512         68,149,307		<b>₽12,033,308,581</b>	₽5,345,833,397	<b>₽</b> 4,546,881,527
Available-for-sale investments (Notes 9, 10 and 14)  Receivables (Notes 10 and 35)  Receivables (Notes 11)  Receivables (Notes 10 and 35)  Receivables (Notes 11)  Receivables (Notes 11)  Receivables (Notes 10 and 35)  Receivables (Notes 11)  Receivables (Notes 12)  Receivables (Notes 13)  Receivables (Notes 15)  Receivables (Notes 12)  Receivables (Notes 15)  Receivables (Notes 12)  Receivables (Notes 12)  Receivables (Notes 12)  Receivables (Notes 13)  Receivables (Notes 12)  Receivables (Notes 12)  Receivables (Notes 12)  Receivables (Notes 12)  Receivables (Notes 14)  Receivables (Notes 12)  Receivables (Notes 12)  Receivables (Notes 14)  Receivables (Notes 14)  Receivables (Notes 12)  Receivables (Notes 14)  Receivables (Notes 14)  Receivables (Notes 12)  Receivables (Notes 12)  Receivables (Notes 14)  Receivables				
10 and 14)	` ` /	413,732,312	10,812,402,265	10,652,071,697
Receivables (Notes 10 and 35)         8,522,417,589         7,461,032,915         7,419,824,815           Inventories (Note 11)         10,987,221,052         9,759,334,152         9,724,784,656           Biological assets (Note 15)         1,081,035,283         1,057,007,658         911,265,129           Other current assets (Note 12)         368,103,771         454,142,702         651,357,138           Total Current Assets         33,427,538,588         39,687,629,710         39,417,736,084           Noncurrent Assets         Property, plant and equipment (Note 13)         30,180,400,059         27,918,634,454         26,423,220,738           Intangible assets (Note 16)         1,273,627,776         1,463,851,176         1,600 (20,20)         1,273,627,776         1,463,851,176           Biological assets (Note 15)         483,025,181         428,961,591         459,053,688           Investment in a joint venture (Note 17)         85,384,000         96,139,053         89,966,944           Investment properties (Note 18)         60,833,725         64,491,512         68,149,307           Deferred tax assets (Note 19)         474,847,025         425,923,637         353,198,160           Total Noncurrent Assets         33,117,428,942         30,407,695,449         28,990,873,876           TOTAL ASSETS         P66,544,967,530				
Inventories (Note 11)         10,987,221,052         9,759,334,152         9,724,784,656           Biological assets (Note 15)         1,081,035,283         1,057,007,658         911,265,129           Other current assets (Note 12)         368,103,771         454,142,702         651,357,138           Total Current Assets         33,427,538,588         39,687,629,710         39,417,736,084           Noncurrent Assets         Property, plant and equipment (Note 13)         30,180,400,059         27,918,634,454         26,423,220,738           Intangible assets (Note 16)         1,273,627,776         1,273,627,776         1,463,851,176           Biological assets (Note 15)         483,025,181         428,961,591         459,053,688           Investment in a joint venture (Note 17)         85,384,000         96,139,053         89,966,944           Investment properties (Note 18)         60,833,725         64,491,512         68,149,307           Deferred tax assets (Note 33)         559,311,176         199,917,426         133,433,863           Other noncurrent assets (Note 19)         474,847,025         425,923,637         353,198,160           TOTAL ASSETS         P66,544,967,530         ₱70,095,325,159         ₱68,408,609,960           LIABILITIES AND EQUITY         P7,586,842,126         ₱7,270,818,277	,			
Biological assets (Note 15)   1,081,035,283   1,057,007,658   911,265,129     Other current assets (Note 12)   368,103,771   454,142,702   651,357,138     Total Current Assets   33,427,538,588   39,687,629,710   39,417,736,084     Noncurrent Assets     Property, plant and equipment (Note 13)   30,180,400,059   27,918,634,454   26,423,220,738     Intangible assets (Note 16)   1,273,627,776   1,273,627,776   1,463,851,176     Biological assets (Note 15)   483,025,181   428,961,591   459,053,688     Investment in a joint venture (Note 17)   85,384,000   96,139,053   89,966,944     Investment properties (Note 18)   60,833,725   64,491,512   68,149,307     Deferred tax assets (Note 33)   559,311,176   199,917,426   133,433,863     Other noncurrent assets (Note 19)   474,847,025   425,923,637   353,198,160     Total Noncurrent Assets   33,117,428,942   30,407,695,449   28,990,873,876     TOTAL ASSETS   ₱66,544,967,530   ₱70,095,325,159   ₱68,408,609,960      LIABILITIES AND EQUITY     Current Liabilities   Accounts payable and other accrued   liabilities (Notes 21 and 35)   ₱9,513,514,990   ₱7,586,842,126   ₱7,270,818,277     Current portion of long-term debt (Notes 22, 23 and 31)   −	,			
Other current assets (Note 12)         368,103,771         454,142,702         651,357,138           Total Current Assets         33,427,538,588         39,687,629,710         39,417,736,084           Noncurrent Assets         Property, plant and equipment (Note 13)         30,180,400,059         27,918,634,454         26,423,220,738           Intangible assets (Note 16)         1,273,627,776         1,273,627,776         1,463,851,176           Biological assets (Note 15)         483,025,181         428,961,591         459,053,688           Investment in a joint venture (Note 17)         85,384,000         96,139,053         89,966,944           Investment properties (Note 18)         60,833,725         64,491,512         68,149,307           Deferred tax assets (Note 33)         559,311,176         199,917,426         133,433,863           Other noncurrent assets (Note 19)         474,847,025         425,923,637         353,198,160           Total Noncurrent Assets         33,117,428,942         30,407,695,449         28,990,873,876           TOTAL ASSETS         ₱66,544,967,530         ₱70,095,325,159         ₱68,408,609,960           LIABILITIES AND EQUITY           Current Liabilities           Accounts payable and other accrued (Notes 22, 23 and 31)         1,945,430,681         8,588,536,884				
Total Current Assets         33,427,538,588         39,687,629,710         39,417,736,084           Noncurrent Assets         Property, plant and equipment (Note 13)         30,180,400,059         27,918,634,454         26,423,220,738           Intangible assets (Note 16)         1,273,627,776         1,273,627,776         1,463,851,176           Biological assets (Note 15)         483,025,181         428,961,591         459,053,688           Investment in a joint venture (Note 17)         85,384,000         96,139,053         89,966,944           Investment properties (Note 18)         60,833,725         64,491,512         68,149,307           Deferred tax assets (Note 33)         559,311,176         199,917,426         133,433,863           Other noncurrent assets (Note 19)         474,847,025         425,923,637         353,198,160           Total Noncurrent Assets         33,117,428,942         30,407,695,449         28,990,873,876           TOTAL ASSETS         ₱66,544,967,530         ₱70,095,325,159         ₱68,408,609,960           LIABILITIES AND EQUITY         Current Liabilities         P9,513,514,990         ₱7,586,842,126         ₱7,270,818,277           Current portion of long-term debt (Notes 22, 23 and 31)         -         -         8,205,763,578           Short-term debt (Notes 20, 23 and 31)         1,945,430,681	` ,			
Noncurrent Assets         Property, plant and equipment (Note 13)         30,180,400,059         27,918,634,454         26,423,220,738           Intangible assets (Note 16)         1,273,627,776         1,273,627,776         1,463,851,176           Biological assets (Note 15)         483,025,181         428,961,591         459,053,688           Investment in a joint venture (Note 17)         85,384,000         96,139,053         89,966,944           Investment properties (Note 18)         60,833,725         64,491,512         68,149,307           Deferred tax assets (Note 33)         559,311,176         199,917,426         133,433,863           Other noncurrent assets (Note 19)         474,847,025         425,923,637         353,198,160           Total Noncurrent Assets         33,117,428,942         30,407,695,449         28,990,873,876           TOTAL ASSETS         ₱66,544,967,530         ₱70,095,325,159         ₱68,408,609,960           LIABILITIES AND EQUITY         Current Liabilities         Accounts payable and other accrued liabilities (Notes 21 and 35)         ₱9,513,514,990         ₱7,586,842,126         ₱7,270,818,277           Current portion of long-term debt (Notes 22, 23 and 31)         -         -         8,205,763,578           Short-term debt (Notes 20, 23 and 31)         1,945,430,681         8,588,536,884         5,749,632,635	` /			
Property, plant and equipment (Note 13)         30,180,400,059         27,918,634,454         26,423,220,738           Intangible assets (Note 16)         1,273,627,776         1,273,627,776         1,463,851,176           Biological assets (Note 15)         483,025,181         428,961,591         459,053,688           Investment in a joint venture (Note 17)         85,384,000         96,139,053         89,966,944           Investment properties (Note 18)         60,833,725         64,491,512         68,149,307           Deferred tax assets (Note 33)         559,311,176         199,917,426         133,433,863           Other noncurrent assets (Note 19)         474,847,025         425,923,637         353,198,160           Total Noncurrent Assets         33,117,428,942         30,407,695,449         28,990,873,876           TOTAL ASSETS         ₱66,544,967,530         ₱70,095,325,159         ₱68,408,609,960           LIABILITIES AND EQUITY         Current Liabilities         P9,513,514,990         ₱7,586,842,126         ₱7,270,818,277           Current portion of long-term debt (Notes 21 and 35)         P9,513,514,990         ₱7,586,842,126         ₱7,270,818,277           Short-term debt (Notes 20, 23 and 31)         8,205,763,578         8,588,536,884         5,749,632,635           Trust receipts and acceptances payable (Notes 11 and 23)	Total Current Assets	33,427,538,588	39,687,629,710	39,417,736,084
Intangible assets (Note 16)         1,273,627,776         1,273,627,776         1,273,627,776         1,463,851,176           Biological assets (Note 15)         483,025,181         428,961,591         459,053,688           Investment in a joint venture (Note 17)         85,384,000         96,139,053         89,966,944           Investment properties (Note 18)         60,833,725         64,491,512         68,149,307           Deferred tax assets (Note 33)         559,311,176         199,917,426         133,433,863           Other noncurrent assets (Note 19)         474,847,025         425,923,637         353,198,160           Total Noncurrent Assets         33,117,428,942         30,407,695,449         28,990,873,876           TOTAL ASSETS         P66,544,967,530         ₱70,095,325,159         ₱68,408,609,960           LIABILITIES AND EQUITY         P9,513,514,990         ₱7,586,842,126         ₱7,270,818,277           Current portion of long-term debt (Notes 21 and 35)         P9,513,514,990         ₱7,586,842,126         ₱7,270,818,277           Short-term debt (Notes 20, 23 and 31)         1,945,430,681         8,588,536,884         5,749,632,635           Trust receipts and acceptances payable (Notes 11 and 23)         2,384,316,199         3,464,360,214         1,448,156,283				
Biological assets (Note 15)	Property, plant and equipment (Note 13)	30,180,400,059	27,918,634,454	26,423,220,738
Investment in a joint venture (Note 17)	Intangible assets (Note 16)	1,273,627,776	1,273,627,776	1,463,851,176
Investment properties (Note 18)         60,833,725         64,491,512         68,149,307           Deferred tax assets (Note 33)         559,311,176         199,917,426         133,433,863           Other noncurrent assets (Note 19)         474,847,025         425,923,637         353,198,160           Total Noncurrent Assets         33,117,428,942         30,407,695,449         28,990,873,876           TOTAL ASSETS         ₱66,544,967,530         ₱70,095,325,159         ₱68,408,609,960           LIABILITIES AND EQUITY         Current Liabilities           Accounts payable and other accrued liabilities (Notes 21 and 35)         P9,513,514,990         ₱7,586,842,126         ₱7,270,818,277           Current portion of long-term debt (Notes 22, 23 and 31)         -         -         8,205,763,578           Short-term debt (Notes 20, 23 and 31)         1,945,430,681         8,588,536,884         5,749,632,635           Trust receipts and acceptances payable (Notes 11 and 23)         2,384,316,199         3,464,360,214         1,448,156,283	Biological assets (Note 15)	483,025,181		459,053,688
Deferred tax assets (Note 33)         559,311,176         199,917,426         133,433,863           Other noncurrent assets (Note 19)         474,847,025         425,923,637         353,198,160           Total Noncurrent Assets         33,117,428,942         30,407,695,449         28,990,873,876           TOTAL ASSETS         ₱66,544,967,530         ₱70,095,325,159         ₱68,408,609,960           LIABILITIES AND EQUITY         Current Liabilities           Accounts payable and other accrued liabilities (Notes 21 and 35)         ₽9,513,514,990         ₱7,586,842,126         ₱7,270,818,277           Current portion of long-term debt (Notes 22, 23 and 31)         -         -         8,205,763,578           Short-term debt (Notes 20, 23 and 31)         1,945,430,681         8,588,536,884         5,749,632,635           Trust receipts and acceptances payable (Notes 11 and 23)         2,384,316,199         3,464,360,214         1,448,156,283	Investment in a joint venture (Note 17)	85,384,000	96,139,053	89,966,944
Other noncurrent assets (Note 19)         474,847,025         425,923,637         353,198,160           Total Noncurrent Assets         33,117,428,942         30,407,695,449         28,990,873,876           TOTAL ASSETS         ₱66,544,967,530         ₱70,095,325,159         ₱68,408,609,960           LIABILITIES AND EQUITY         Current Liabilities         Accounts payable and other accrued liabilities (Notes 21 and 35)         ₱9,513,514,990         ₱7,586,842,126         ₱7,270,818,277           Current portion of long-term debt (Notes 22, 23 and 31)         -         -         8,205,763,578           Short-term debt (Notes 20, 23 and 31)         1,945,430,681         8,588,536,884         5,749,632,635           Trust receipts and acceptances payable (Notes 11 and 23)         2,384,316,199         3,464,360,214         1,448,156,283	Investment properties (Note 18)			68,149,307
Total Noncurrent Assets         33,117,428,942         30,407,695,449         28,990,873,876           TOTAL ASSETS         ₱66,544,967,530         ₱70,095,325,159         ₱68,408,609,960           LIABILITIES AND EQUITY         Current Liabilities         Accounts payable and other accrued liabilities (Notes 21 and 35)         ₱9,513,514,990         ₱7,586,842,126         ₱7,270,818,277           Current portion of long-term debt (Notes 22, 23 and 31)         -         -         8,205,763,578           Short-term debt (Notes 20, 23 and 31)         1,945,430,681         8,588,536,884         5,749,632,635           Trust receipts and acceptances payable (Notes 11 and 23)         2,384,316,199         3,464,360,214         1,448,156,283	Deferred tax assets (Note 33)	559,311,176	199,917,426	133,433,863
TOTAL ASSETS         ₱66,544,967,530         ₱70,095,325,159         ₱68,408,609,960           LIABILITIES AND EQUITY         Current Liabilities           Accounts payable and other accrued liabilities (Notes 21 and 35)         ₱9,513,514,990         ₱7,586,842,126         ₱7,270,818,277           Current portion of long-term debt (Notes 22, 23 and 31)         −         −         8,205,763,578           Short-term debt (Notes 20, 23 and 31)         1,945,430,681         8,588,536,884         5,749,632,635           Trust receipts and acceptances payable (Notes 11 and 23)         2,384,316,199         3,464,360,214         1,448,156,283	Other noncurrent assets (Note 19)	474,847,025		353,198,160
LIABILITIES AND EQUITY  Current Liabilities  Accounts payable and other accrued liabilities (Notes 21 and 35)  Current portion of long-term debt (Notes 22, 23 and 31)  Current debt (Notes 20, 23 and 31)  Trust receipts and acceptances payable (Notes 11 and 23)  P9,513,514,990  P7,586,842,126  P7,270,818,277  P9,513,514,990  P7,586,842,126  P7,270,818,277  8,205,763,578  1,945,430,681  8,588,536,884  5,749,632,635	Total Noncurrent Assets	33,117,428,942	30,407,695,449	28,990,873,876
Current Liabilities         Accounts payable and other accrued liabilities (Notes 21 and 35)       ₱9,513,514,990       ₱7,586,842,126       ₱7,270,818,277         Current portion of long-term debt (Notes 22, 23 and 31)       −       −       8,205,763,578         Short-term debt (Notes 20, 23 and 31)       1,945,430,681       8,588,536,884       5,749,632,635         Trust receipts and acceptances payable (Notes 11 and 23)       2,384,316,199       3,464,360,214       1,448,156,283	TOTAL ASSETS	₽66,544,967,530	₽70,095,325,159	₽68,408,609,960
Current Liabilities         Accounts payable and other accrued liabilities (Notes 21 and 35)       ₱9,513,514,990       ₱7,586,842,126       ₱7,270,818,277         Current portion of long-term debt (Notes 22, 23 and 31)       −       −       8,205,763,578         Short-term debt (Notes 20, 23 and 31)       1,945,430,681       8,588,536,884       5,749,632,635         Trust receipts and acceptances payable (Notes 11 and 23)       2,384,316,199       3,464,360,214       1,448,156,283				
Accounts payable and other accrued liabilities (Notes 21 and 35)       ₱9,513,514,990       ₱7,586,842,126       ₱7,270,818,277         Current portion of long-term debt (Notes 22, 23 and 31)       −       −       8,205,763,578         Short-term debt (Notes 20, 23 and 31)       1,945,430,681       8,588,536,884       5,749,632,635         Trust receipts and acceptances payable (Notes 11 and 23)       2,384,316,199       3,464,360,214       1,448,156,283	LIABILITIES AND EQUITY			
liabilities (Notes 21 and 35)       ₱9,513,514,990       ₱7,586,842,126       ₱7,270,818,277         Current portion of long-term debt (Notes 22, 23 and 31)       — — 8,205,763,578         Short-term debt (Notes 20, 23 and 31)       1,945,430,681       8,588,536,884       5,749,632,635         Trust receipts and acceptances payable (Notes 11 and 23)       2,384,316,199       3,464,360,214       1,448,156,283	<b>Current Liabilities</b>			
Current portion of long-term debt (Notes 22, 23 and 31)  Short-term debt (Notes 20, 23 and 31)  Trust receipts and acceptances payable (Notes 11 and 23)  1,945,430,681  2,384,316,199  3,464,360,214  1,448,156,283	Accounts payable and other accrued			
(Notes 22, 23 and 31)       —       —       8,205,763,578         Short-term debt (Notes 20, 23 and 31)       1,945,430,681       8,588,536,884       5,749,632,635         Trust receipts and acceptances payable (Notes 11 and 23)       2,384,316,199       3,464,360,214       1,448,156,283	liabilities (Notes 21 and 35)	₽9,513,514,990	₽7,586,842,126	₽7,270,818,277
Short-term debt (Notes 20, 23 and 31) Trust receipts and acceptances payable (Notes 11 and 23)  1,945,430,681 8,588,536,884 5,749,632,635 2,384,316,199 3,464,360,214 1,448,156,283	Current portion of long-term debt			
Short-term debt (Notes 20, 23 and 31) Trust receipts and acceptances payable (Notes 11 and 23)  1,945,430,681 8,588,536,884 5,749,632,635 2,384,316,199 3,464,360,214 1,448,156,283	(Notes 22, 23 and 31)	_	_	8,205,763,578
Trust receipts and acceptances payable (Notes 11 and 23) <b>2,384,316,199</b> 3,464,360,214 1,448,156,283		1,945,430,681	8,588,536,884	
(Notes 11 and 23) <b>2,384,316,199</b> 3,464,360,214 1,448,156,283			· · · · · · · · · · · · · · · · · · ·	
		2,384,316,199	3,464,360,214	1,448,156,283
		875,934,133		
Total Current Liabilities <b>14,719,196,003</b> 20,067,923,360 23,083,070,551	Total Current Liabilities	14,719,196,003	20,067,923,360	23,083,070,551

(Forward)



		September 30	
		2012	2011
		(As restated,	(As restated,
	2013	see Note 2)	see Note 2)
Noncurrent Liabilities			
Long-term debt - net of current portion			
(Notes 22, 23 and 31)	₽_	₽2,990,455,926	₽3,002,447,146
Deferred tax liabilities (Note 33)	391,324,334	301,320,823	237,004,193
Net pension liability (Note 32)	604,417,551	371,096,589	141,070,713
Total Noncurrent Liabilities	995,741,885	3,662,873,338	3,380,522,052
Total Liabilities	15,714,937,888	23,730,796,698	26,463,592,603
Equity			
Equity attributable to equity holders of			
the parent			
Paid-up capital (Note 23)	19,056,685,251	19,056,685,251	13,455,557,370
Retained earnings (Note 23)	37,774,987,907	32,966,037,047	29,120,011,103
Other comprehensive income			
(Note 24)	174,469,201	534,043,728	518,463,918
Equity reserve (Note 23)	(5,556,531,939)	(5,556,531,939)	_
Treasury shares (Note 23)	(670,386,034)	(670,386,034)	(2,414,026,153)
	50,779,224,386	46,329,848,053	40,680,006,238
Equity attributable to non-controlling			
interests	50,805,256	34,680,408	1,265,011,119
Total Equity	50,830,029,642	46,364,528,461	41,945,017,357
TOTAL LIABILITIES AND EQUITY	₽66,544,967,530	₽70,095,325,159	₽68,408,609,960



# UNIVERSAL ROBINA CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

		Years Ended September 30					
		2012	2011				
		(As restated,	(As restated,				
	2013	see Note 2)	see Note 2)				
SALE OF GOODS AND SERVICES							
(Notes 6 and 35)	₽80,995,215,642	₽71,201,677,779	₽67,167,630,481				
COST OF SALES (Notes 25 and 35)	57,776,004,285	52,730,554,394	50,645,273,658				
GROSS PROFIT	23,219,211,357	18,471,123,385	16,522,356,823				
Selling and distribution costs (Note 26)	(10,646,381,015)						
General and administrative expenses	,	,	,				
(Notes 27 and 35)	(2,293,782,850)	(1,924,695,851)	(1,927,258,856)				
OPERATING INCOME	10,279,047,492	7,849,551,166	6,914,266,089				
Market valuation gain (loss) on financial assets at fair value through profit or loss	-, -,- ,-	.,,,	, , , , , , , , , , , , , , , , , , , ,				
(Notes 6 and 8)	473,300,902	1,548,491,547	(1,157,315,912)				
Finance revenue (Notes 6, 8 and 30)	529,639,680	1,229,729,268	1,193,271,185				
Finance costs (Notes 6, 20, 22 and 31)	(266,033,395)	(693,273,870)	(1,001,901,336)				
Impairment losses							
(Notes 6, 10, 11, 13 and 16)	(28,900,348)						
Net foreign exchange losses	(156,974,222)	(634,390,049)	(36,688,172)				
Equity in net income of a joint venture							
(Note 17)	19,244,938	31,172,102	25,469,633				
Gain (loss) on sale of investments							
(Notes 8, 14 and 38)	735,172,736	(29,907,211)					
Other income (expenses) - net	(34,726,375)	82,531,936	(9,452,618)				
INCOME BEFORE INCOME TAX	11,549,771,408	9,186,030,313	5,648,342,804				
PROVISION FOR INCOME TAX							
(Note 33)	1,432,441,798	1,000,982,214	621,962,973				
NET INCOME	₽10,117,329,610	₽8,185,048,099	₽5,026,379,831				
NET INCOME ATTRIBUTABLE TO:							
Equity holders of the parent (Note 34)	₱10,044,555,499	<b>₽</b> 7,762,879,616	<b>₽</b> 4,655,096,899				
Non-controlling interests	72,774,111	422,168,483	371,282,932				
	₽10,117,329,610	₽8,185,048,099	₽5,026,379,831				
EADNINGS DED SHADE (Note 24)							
<b>EARNINGS PER SHARE</b> (Note 34) Basic/diluted, for income attributable to							
equity holders of the parent	₽4.60	₽3.70	₽2.26				
equity holders of the parent	£4.00	<del>F</del> 3./0	<del>F</del> 2.20				



# UNIVERSAL ROBINA CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	S	September 30	
		2012	2011
		(As restated,	(As restated,
	2013	see Note 2)	see Note 2)
NET INCOME	₽10,117,329,610	₽8,185,048,099	₽5,026,379,831
OTHER COMPREHENSIVE INCOME			
(LOSS)			
Items to be reclassified to profit or loss in subsequent periods:			
Unrealized gain (loss) on available-for-			
sale investments (Notes 14 and 24)	(650,504,738)	393,466,028	(437,926,411)
Cumulative translation adjustments			
(Note 24)	458,152,713	(181,758,621)	(142,199,153)
	(192,352,025)	211,707,407	(580,125,564)
Item not to be reclassified to profit or loss in			
subsequent periods:			
Remeasurement losses on defined			
benefit plans (Notes 24 and 32)	(239,816,807)		(90,821,863)
Income tax effect	71,945,042	84,724,648	27,246,559
	(167,871,765)	(197,690,848)	(63,575,304)
OTHER COMPREHENSIVE INCOME			
(LOSS) FOR THE YEAR	(360,223,790)	14,016,559	(643,700,868)
TOTAL COMPREHENSIVE INCOME			
FOR THE YEAR	₽9,757,105,820	₽8,199,064,658	₽4,382,678,963
TOTAL COMPREHENSIVE INCOME			
ATTRIBUTABLE TO:			
Equity holders of the parent	₽9,684,980,972	₽7,778,459,426	₽4,011,690,557
Non-controlling interests	72,124,848	420,605,232	370,988,406
	₽9,757,105,820	₽8,199,064,658	₽4,382,678,963



### UNIVERSAL ROBINA CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED SEPTEMBER 30, 2013, 2012 AND 2011

<u> </u>	Attributable to Equity Holders of the Parent										_					
_	Pa	id-up Capital (Note	23)	Retai	ned Earnings (Note	23)			Other Co	mprehensive Inc						
									ssified to profit or equent periods	;	Item not to be reclassified to profit or loss in subsequent periods					
	Capital Stock	Additional Paid-in Capital	Total Paid-up Capital	Unappropriated Retained Earnings	Appropriated Retained Earnings	Total Retained Earnings	Equity Reserve (Note 23)	Cumulative Translation Adjustments (Note 24)	Net Unrealized Gain (Loss) on Available-For- Sale Investments (Notes 14 and 24)	Total	Remeasurement Losses on Defined BenefitPlans	Total Other Comprehensive Income (Loss) (Note 24)	Treasury Shares (Note 23)	Total	Attributable to Non-controlling Interests	Total Equity
	₽2,227,638,933	₽16,829,046,318	₽19,056,685,251	₽27,956,735,052	₽5,000,000,000	₽32,956,735,052	( <del>P</del> 5,556,531,939)	₽142,947,365	₽650,504,738	₽793,452,103	₽-	₽793,452,103	( <del>P</del> 670,386,034)	₽46,579,954,433	₽36,597,171	₽46,616,551,604
Effect of change in accounting for employee benefits, net of tax (Note 2)				9,301,995		9,301,995					(259,408,375)	(259,408,375)		(250,106,380)	(1,916,763)	(252,023,143)
Balances as at October 1, 2012.				7,501,773		9,301,993					(239,400,373)	(239,400,373)		(230,100,360)	(1,510,703)	(232,023,143)
as restated	2,227,638,933	16,829,046,318	19,056,685,251	27,966,037,047	5,000,000,000	32,966,037,047	(5,556,531,939)	142,947,365	650,504,738	793,452,103	(259,408,375)	534,043,728	(670,386,034)	46,329,848,053	34,680,408	46,364,528,461
Net income for the year	-	-	-	10,044,555,499	-	10,044,555,499	-	-	-	-		-	_	10,044,555,499	72,774,111	10,117,329,610
Other comprehensive income  Total comprehensive income	_	_		10.044.555.499		10.044.555.499	_	458,152,713 458,152,713	(650,504,738) (650,504,738)	(192,352,025)	(167,222,502)	(359,574,527)		(359,574,527) 9,684,980,972	(649,263) 72,124,848	(360,223,790) 9,757,105,820
Appropriation of retained earnings	_	_	_	(6,000,000,000)	6.000.000.000	10,044,555,499	_	450,152,/15	(030,304,736)	(192,332,023)	(107,222,502)	(339,514,521)	_	9,004,900,972	72,124,040	9,757,105,620
Reversal of previous appropriations	_	_	_	11,000,000,000	(11,000,000,000)	_	_	_	_	_	_	_	_	_	_	_
Cash dividends (Note 23)	_	_	_	(5,235,604,639)		(5,235,604,639)	_	_	_	_	_	_	_	(5,235,604,639)	(56,000,000)	(5,291,604,639)
Balances as at September 30, 2013	₽2,227,638,933	₽16,829,046,318	₽19,056,685,251	₽37,774,987,907	₽-	₽37,774,987,907	( <del>P</del> 5,556,531,939)	₽601,100,078	₽_	₽601,100,078	(¥426,630,877)	₽174,469,201	( <del>P</del> 670,386,034)	₽50,779,224,386	₽50,805,256	₽50,830,029,642
Balances as at October 1,2011, as previously stated Effect of change in accounting for	₱2,227,638,933	₽11,227,918,437	₱13,455,557,370	₽24,137,859,147	₽5,000,000,000	₽29,137,859,147	<del>p</del> _	₱324,705,986	₽257,038,710	₽581,744,696	₽_	₽581,744,696	(₱2,414,026,153)	₽40,761,135,060	₽1,265,376,434	₱42,026,511,494
employee benefits, net of tax (Note 2)	_	_	_	(17,848,044)	_	(17,848,044)	_	_	_	_	(63,280,778)	(63,280,778)	_	(81,128,822)	(365,315)	(81,494,137)
Balances as at October 1, 2011,	2 227 (20 022		10 455 555 050	24120011102	5 000 000 000	20.120.011.102		224 707 007	255.020.510	501 511 505	(62.200.550)	510.162.010	(2.414.024.152)	40 (00 00 00 00		41.045.015.055
as restated  Net income for the year, as restated	2,227,638,933	11,227,918,437	13,455,557,370	24,120,011,103 7,762,879,616	5,000,000,000	29,120,011,103 7,762,879,616	_	324,705,986	257,038,710	581,744,696	(63,280,778)	518,463,918	(2,414,026,153)	40,680,006,238 7,762,879,616	1,265,011,119 422,168,483	41,945,017,357 8,185,048,099
Other comprehensive income	_	_	_	7,702,879,010	_	7,702,879,010	_	(181,758,621)	393.466.028	211,707,407	(196.127.597)	15,579,810	_	15.579.810	(1,563,251)	14,016,559
Total comprehensive income	_	_		7,762,879,616	_	7,762,879,616	_	(181,758,621)	393,466,028	211,707,407	(196,127,597)	15,579,810		7,778,459,426	420,605,232	8,199,064,658
Sale of treasury shares (Note 23)	_	5,601,127,881	5,601,127,881		-	-	-					· · · -	1,743,640,119	7,344,768,000		7,344,768,000
Purchase of non-controlling interest (Note 23) Cash dividends (Note 23)	_	_	_	(3.916.853.672)	_	(3.916.853.672)	(5,556,531,939)	_	_	_	_	_	_	(5,556,531,939) (3,916,853,672)	(1,650,935,943)	(7,207,467,882) (3,916,853,672)
	₽2.227.638.933	₱16,829,046,318	₱19.056.685.251	₱27,966,037,047	₽5.000.000.000	₱32,966,037,047	( <del>P</del> 5,556,531,939)	₽142.947.365	₽650.504.738	₽793.452.103	( <del>P</del> 259.408.375)	₽534,043,728	( <del>P</del> 670,386,034)	₱46,329,848,053	₽34,680,408	₱46,364,528,461



	Attributable to Equity Holders of the Parent															
	Paid-up Capital (Note 23) Retained Earnings (Note 23)						Other Comprehensive Income (Loss)									
	,,		,				-	Items to be reclassified to profit or loss in subsequent periods		Item not to be reclassified to profit or loss in subsequent periods						
	Capital Stock	Additional Paid-in Capital	Total Paid-up Capital	Unappropriated Retained Earnings	Appropriated Retained Earnings	Total Retained Earnings	Equity Reserve (Note 23)	Cumulative Translation Adjustments (Note 24)	Net Unrealized Gain (Loss) on Available-For- Sale Investments (Notes 14 and 24)	Total	Remeasurement Gains (losses) on Defined BenefitPlans	Total Other Comprehensive Income (Loss) (Note 24)	Treasury Shares (Note 23)	Total	Attributable to Non-controlling Interests	Total Equity
Balances as at October 1,2010, as previously stated Effect of change in accounting for employee benefits, net of tax (Note 2)	₱2,227,638,933	₱11,227,918,437	₽13,455,557,370	₱25,418,631,895 (36,674,018)	₽3,000,000,000	₱28,418,631,895 (36,674,018)	₽	₽466,905,139	₱694,965,121	₱1,161,870,260	₽_	₽1,161,870,260	(₱2,091,912,018)	₱40,944,147,507 (36,674,018)	₱894,093,502 (70,789)	₱41,838,241,009 (36,744,807)
Balances as at October 1, 2010,				(30,074,018)		(30,074,018)								(30,074,018)	(70,769)	(30,744,607)
as restated	2,227,638,933	11,227,918,437	13,455,557,370	25,381,957,877	3,000,000,000	28,381,957,877	_	466,905,139	694,965,121	1,161,870,260	_	1,161,870,260	(2,091,912,018)	40,907,473,489	894,022,713	41,801,496,202
Net income for the year, as restated	_	_	_	4,655,096,899	-	4,655,096,899	_	_	_	_	_	_		4,655,096,899	371,282,932	5,026,379,831
Other comprehensive income	-	-	-	-	-	-	_	(142,199,153)	(437,926,411)	(580,125,564)	(63,280,778)	(643,406,342)	-	(643,406,342)	(294,526)	(643,700,868)
Total comprehensive income	_	_	_	4,655,096,899	-	4,655,096,899	_	(142,199,153)	(437,926,411)	(580,125,564)	(63,280,778)	(643,406,342)		4,011,690,557	370,988,406	4,382,678,963
Reversal of previous appropriation	_	-	_	3,000,000,000	(3,000,000,000)	-	-	_	_	_	_	_	-	_	-	_
Appropriation of retained earnings	_	-	_	(5,000,000,000)	5,000,000,000	-	-	_	_	_	_	_	-	_	-	_
Purchase of treasury shares (Note 23)	-	-	-	_	-	-	-	-	-	-	-	-	(322,114,135)	(322,114,135)	-	(322,114,135)
Cash dividends (Note 23)		_	_	(3,917,043,673)	_	(3,917,043,673)	_	_	_	_	_	_	_	(3,917,043,673)	_	(3,917,043,673)
Balances as at September 30, 2011	₱2,227,638,933	₱11,227,918,437	₱13,455,557,370	₱24,120,011,103	₽5,000,000,000	₱29,120,011,103	₽_	₱324,705,986	₽257,038,710	₱581,744,696	(¥63,280,778)	₱518,463,918	( <del>P</del> 2,414,026,153)	₱40,680,006,238	₱1,265,011,119	₱41,945,017,357



### UNIVERSAL ROBINA CORPORATION AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF CASH FLOWS

		Years Ended September 30			
		2012	2011		
		(As restated,	(As restated,		
	2013	see Note 2)	see Note 2)		
CASH FLOWS FROM OPERATING					
ACTIVITIES					
Income before income tax	<b>₽</b> 11,549,771,408	₽9,186,030,313	₽5,648,342,804		
Adjustments for:	111,542,771,400	1 7,100,030,313	1 3,040,342,004		
Depreciation and amortization of:					
Property, plant and equipment (Note 13)	3,617,945,589	3,415,369,881	3,260,872,226		
Investment properties (Note 18)	3,657,787	3,657,795	3,657,787		
Intangible assets (Note 16)	3,037,707	5,057,775	1,614,455		
Market valuation loss (gain) on financial			1,014,433		
assets at fair value through profit or loss					
(Note 8)	(473,300,902)	(1,548,491,547)	1,157,315,912		
Finance revenue (Note 30)	(529,639,680)	(1,229,729,268)	(1,193,271,185)		
Finance cost (Note 31)	266,033,395	693,273,870	1,001,901,336		
Net foreign exchange losses	156,974,222	634,390,049	36,688,172		
Loss (gain) arising from changes in fair value	130,974,222	034,370,047	30,086,172		
less estimated costs to sell of swine					
stocks (Note 15)	(60 905 271)	15,524,660	128,310,166		
Impairment losses on:	(69,895,371)	13,324,000	120,310,100		
Receivables (Note 10)	205 460		5,625,813		
Inventories (Note 11)	205,469 28,694,879	<del>-</del>	4,005,060		
Property, plant and equipment (Note 13)	20,094,079	7,651,176	10,065,297		
Intangibles (Notes 16 and 38)	_	190,223,400	147,514,765		
Loss (gain) on sale of:	_	190,223,400	147,314,703		
Property, plant and equipment	(20 005 067)	(27 691 225)	(17 560 666)		
	(38,805,967)	(27,681,325)	(17,560,666)		
Net assets of disposal group classified as held for sale (Note 38)			177,789,396		
Available-for-sale investments (Note 14)	((00 (70 207)	(55 102 200)			
	(680,679,297)	(55,192,209)	(69,390,963)		
Financial assets at fair value through profit	(54.402.420)	05 000 420	2 (0( (07		
or loss (Note 8)	(54,493,439)	85,099,420	3,696,697		
Equity in net income of a joint venture	(10.244.020)	(21 172 102)	(25.460.622)		
(Note 17)	(19,244,938)	(31,172,102)	(25,469,633)		
Amortization of debt issuance costs	9,544,074	9,396,636	12,377,331		
Market valuation gain on derivative		(10.00(.500)	(4.115.220)		
transactions (Note 8)	-	(12,226,523)	(4,115,330)		
Operating income before working capital changes	13,766,767,229	11,336,124,226	10,289,969,440		
Decrease (increase) in:		(4.004.406.000)	(004.070.670)		
Receivables	(1,279,188,548)	(1,034,436,932)	(981,073,652)		
Inventories	(1,256,581,779)	(34,549,496)	(1,843,302,662)		
Biological assets	(8,195,844)	(131,175,092)	(203,051,947)		
Other current assets	86,038,931	197,214,436	174,092,316		

(Forward)



		Years Ended September 30			
		2012	2011		
		(As restated,	(As restated,		
	2013	see Note 2)	see Note 2)		
Increase (decrease) in:					
Accounts payable and other accrued liabilities	<b>₽</b> 2,195,269,839	₽992,207,318	₱686,348,971		
Trust receipts and acceptances payable	(1,165,118,202)	2,188,947,980	1,439,785,594		
Net cash generated from operations	12,338,991,626	13,514,332,440	9,562,768,060		
Interest received	749,040,000	1,227,580,030	1,165,200,154		
Interest paid	(287,053,995)	(814,934,229)	(1,001,871,056)		
Income taxes paid	(1,182,136,997)	(898,940,139)	(708,597,303)		
Net cash provided by operating activities	11,618,840,634	13,028,038,102	9,017,499,855		
CASH FLOWS FROM INVESTING					
ACTIVITIES					
Acquisitions of:					
Property, plant and equipment (Note 13) Financial assets at fair value through profit	(5,545,756,692)	(5,129,191,994)	(4,559,451,861)		
or loss	_	(1,976,898,466)	(2,342,958,468)		
Non-controlling interest (Note 23)	_	(7,200,000,000)	_		
Proceeds from the sale of:		( , , , , , ,			
Financial assets at fair value through profit					
or loss (Note 8)	10,713,882,489	2,740,543,903	672,701,490		
Available-for-sale investments (Note 14)	4,717,681,000	954,610,881	716,158,372		
Property, plant and equipment	84,818,228	63,908,741	67,560,666		
Net assets of disposal group classified as	, ,				
held for sale (Note 38)	_	_	107,920,453		
Decrease (increase) in:					
Other noncurrent assets	(48,923,388)	(72,725,477)	(81,148,992)		
Net pension asset (liability)	(6,495,846)	(52,389,622)	75,659,088		
Dividends received (Note 17)	29,999,991	24,999,993	24,999,929		
Net cash provided by (used in) investing activities	9,945,205,782	(10,647,142,041)	(5,318,559,323)		
CASH FLOWS FROM FINANCING					
ACTIVITIES					
Repayments of:					
Short-term debt	(8,586,397,274)	(5,749,632,635)	(5,111,859,534)		
Long-term debt (Note 22)	(3,000,000,000)	(7,848,762,768)	(7,401,385)		
Proceeds from availment of short-term debt	1,945,430,681	8,588,536,884	5,747,104,738		
Proceeds from the sale of treasury shares, net of	, , ,				
transaction costs (Note 23)	_	7,344,768,000	_		
Cash dividends paid (Note 23)	(5,235,604,639)	(3,916,853,672)	(3,917,043,673)		
Purchase of treasury shares (Note 23)		_	(322,114,135)		
Net cash used in financing activities	(14,876,571,232)	(1,581,944,191)	(3,611,313,989)		
NET INCREASE IN CASH AND	( ))- ) - )	(, , , , ,	(, , , , ,		
CASH EQUIVALENTS	6,687,475,184	798,951,870	87,626,543		
CASH AND CASH EQUIVALENTS AT					
BEGINNING OF YEAR	5,345,833,397	4,546,881,527	4,459,254,984		
CASH AND CASH EQUIVALENTS AT					
END OF YEAR	₽12,033,308,581	₽5,345,833,397	₽4,546,881,527		



#### UNIVERSAL ROBINA CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

Universal Robina Corporation (hereinafter referred to as "the Parent Company" or "URC") is incorporated and domiciled in the Republic of the Philippines, and is listed in the Philippine Stock Exchange. The registered office address of the Parent Company is 110 E. Rodriguez Avenue, Bagumbayan, Quezon City, Philippines.

The Parent Company is a majority owned subsidiary of JG Summit Holdings, Inc. ("the Ultimate Parent Company" or "JGSHI").

The Parent Company and its subsidiaries (hereinafter referred to as "the Group") is one of the largest branded food products companies in the Philippines and has a growing presence in other markets in Asia. The Group is involved in a wide range of food-related businesses which are organized into three (3) business segments: (a) the branded consumer food segment which manufactures and distributes a diverse mix of salty snacks, chocolates, candies, biscuits, bakery products, beverages, noodles and tomato-based products; (b) the agro-industrial segment which engages in hog and poultry farming, production and distribution of animal health products and manufacture and distribution of animal feeds, glucose and soya bean products; and (c) the commodity food segment which engages in sugar milling and refining, flour milling and pasta manufacturing. The Parent Company also engages in consumer product-related packaging business through its packaging division which manufactures bi-axially oriented polypropylene (BOPP) film and through its subsidiary, CFC Clubhouse Property, Inc. (CCPI), which manufactures polyethylene terephthalate (PET) bottles and printed flexible packaging materials. The Parent Company's packaging business is included in the branded consumer food segment.

On February 10, 2012 and April 18, 2012, the Board of Directors (BOD) and Stockholders, respectively, approved the amendments to the Articles of Incorporation (AOI) of the Parent Company to include in its purpose the business of producing fuel ethanol and other similar products and to carry on all activities and services incidental and/or ancillary for such. On May 25, 2012, the Philippine Securities and Exchange Commission (SEC) approved the amendment to the secondary purpose of the Parent Company.

Also, on November 26, 2012, the BOD and Stockholders approved the amendment to the AOI of the Parent Company to include in its secondary purpose the business of power generation either for use of the Parent Company and its division and/or for sale. On March 21, 2013, the SEC approved the amendment to the secondary purpose.

On October 29, 2012, CCPI transferred its pet bottle operations to the Parent Company.

The operations of certain subsidiaries are registered with the Board of Investments (BOI) as preferred pioneer and nonpioneer activities. Under the terms of the registrations and subject to certain requirements, the Parent Company and certain subsidiaries are entitled to certain fiscal and non-fiscal incentives, including among others, an income tax holiday (ITH) for a period of four (4) years to six (6) years from respective start dates of commercial operations (see Note 36). The Group is also subject to certain regulations with respect to, among others, product composition, packaging, labeling, advertising and safety.



The principal activities of the Group are further described in Note 6 to the consolidated financial statements.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Preparation**

The accompanying consolidated financial statements of the Group have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVPL), available-for-sale (AFS) investments and derivative financial instruments that have been measured at fair value, and biological assets and agricultural produce that have been measured at fair value less estimated costs to sell.

The consolidated financial statements of the Group are presented in Philippine Peso. The functional and presentation currency of the Parent Company and its Philippine subsidiaries (as well as certain foreign subsidiaries) is the Philippine Peso.

#### Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with the Philippine Financial Reporting Standards (PFRS).

#### Basis of Consolidation

The consolidated financial statements include the financial statements of the Parent Company and the following wholly and majority owned subsidiaries:

		Effective Percentages of				
	Country of	Ownership				
Subsidiaries	Incorporation	2013	2012	2011		
CCPI	Philippines	100.00	100.00	100.00		
CFC Corporation	- do -	100.00	100.00	100.00		
Bio-Resource Power Generation						
Corporation	- do -	100.00	100.00	100.00		
Southern Negros Development						
Corporation (SONEDCO)	- do -	94.00	94.00	94.00		
Nissin-URC	- do -	65.00	65.00	65.00		
URC Philippines, Limited (URCPL)	British Virgin Islands	100.00	100.00	100.00		
URC International Co. Ltd. (URCICL)						
and Subsidiaries*	- do -	100.00	100.00	77.00		
Universal Robina (Cayman), Ltd.						
(URCL)	Cayman Islands	100.00	100.00	100.00		
URC China Commercial Co., Ltd.	China	100.00	100.00	100.00		
$\star$ C 1 1: 1 1 1 1 1 1 $V$						

<sup>\*</sup> Subsidiaries are located in Thailand, Singapore, Malaysia, Vietnam, Indonesia, China and Hong Kong

In August 2012, the BOD approved the acquisition by the Parent Company of 23.00% of the capital stock of URCICL owned by a minority shareholder, International Horizons Investments Ltd., for ₱7.2 billion. The acquisition of the shares allowed the Parent Company to consolidate 100.00% of the earnings of URCICL after the date of acquisition (see Note 23).

The consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. All significant intercompany transactions and balances, including intercompany profits and unrealized profits and losses, are eliminated in the consolidation.



Subsidiaries are consolidated from the date of acquisition, being the date on which the Parent Company obtains control, and continue to be consolidated until the date that such control ceases. Control is achieved were the Parent Company has the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities. Consolidation of subsidiaries ceases when control is transferred out of the Parent Company.

Some of the Group's subsidiaries have a local statutory accounting reference date of December 31. These are consolidated using management prepared information on a basis coterminous with the Group's accounting reference date.

Below are the subsidiaries with a different accounting reference date from that of the Parent Company:

Subsidiaries	Year-end
URC China Commercial Co., Ltd.	December 31
Shantou SEZ Shanfu Foods Co., Ltd.	-do-
Guangzhou Peggy Foods Co., Ltd.	-do-
Jiangsu Acesfood Industrial Co., Ltd.	-do-
Acesfood Network Pte. Ltd. (Acesfood)	-do-
Acesfood Holdings Pte. Ltd.	-do-
Acesfood Distributors Pte. Ltd.	-do-
Advanson International Pte. Ltd. (Advanson)	-do-

Acquisitions of subsidiaries are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at fair value at acquisition date and the amount of any non-controlling interest (NCI) in the acquiree. Acquisition-related costs are recognized in the consolidated statements of income as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any NCI.

Any excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities represents goodwill. Any excess of the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of business combination is recognized in the consolidated statement of income on the date of acquisition.

NCIs in the net assets of consolidated subsidiaries are identified separately from the Group's equity therein. The interest of non-controlling shareholders may be initially measured at fair value or at the NCI's proportionate share of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, NCIs consist of the amount attributed to such interests at initial recognition and the NCI's share of changes in equity since the date of combination.

Changes in the Group's interest in subsidiary that do not result in a loss of control are accounted for as equity transactions. Any difference between the amount by which the NCIs are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to the Group.



#### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial years, except that the Group has adopted the following PFRS and Philippine Accounting Standards (PAS) and Philippine Interpretations based on International Financial Reporting Interpretations Committee (IFRIC) interpretations which are effective for the Group beginning October 1, 2012. The adoption of the new and amended standards and interpretations did not have any effect on the consolidated financial statements of the Group. They did, however, give rise to additional disclosures.

On October 1, 2012, the Group early adopted the following new and amended accounting standards and interpretations which are mandatory for the Group for the fiscal year beginning October 1, 2013.

• PAS 1, Presentation of Financial Statements - Presentation of Items of Other Comprehensive Income or OCI (Amendments)

The amendments to PAS 1 change the grouping of items presented in OCI. Items that can be reclassified (or "recycled") to profit or loss at a future point in time (for example, upon derecognition or settlement) will be presented separately from items that will never be recycled. The amendments affect presentation only and have no impact on the Group's financial position or performance. The amendment becomes effective for annual periods beginning on or after July 1, 2012. The amendments will be applied retrospectively and will result to the modification of the presentation of items of OCI.

• PAS 19, *Employee Benefits* (Revised)

For defined benefit plans, the Revised PAS 19 requires all actuarial gains and losses to be recognized in other comprehensive income and unvested past service costs previously recognized over the average vesting period to be recognized immediately in profit or loss when incurred.

Prior to adoption of the Revised PAS 19, the Group recognized actuarial gains and losses as income or expense when the net cumulative unrecognized gains and losses for each individual plan at the end of the previous period exceeded 10% of the higher of the defined benefit obligation and the fair value of the plan assets and recognized unvested past service costs as an expense on a straight-line basis over the average vesting period until the benefits become vested. Upon adoption of the revised PAS 19, the Group changed its accounting policy to recognize all actuarial gains and losses in other comprehensive income and all past service costs in profit or loss in the period they occur.

The Revised PAS 19 replaced the interest cost and expected return on plan assets with the concept of net interest on defined benefit liability or asset which is calculated by multiplying the net balance sheet defined benefit liability or asset by the discount rate used to measure the employee benefit obligation, each as at the beginning of the annual period.

The Revised PAS 19 also amended the definition of short-term employee benefits and requires employee benefits to be classified as short-term based on expected timing of settlement rather than the employee's entitlement to the benefits. In addition, the Revised PAS 19 modifies the timing of recognition for termination benefits. The modification requires the termination benefits to be recognized at the earlier of when the offer cannot be withdrawn or when the related restructuring costs are recognized.



Changes to definition of short-term employee benefits and timing of recognition for termination benefits do not have any impact to the Group's financial position and financial performance.

The changes in accounting policies have been applied retrospectively. The effects of adoption on the financial statements are as follows:

	September 30,	September 30,	September 30,
	2013	2012	2011
Increase (decrease) in:			
Consolidated statements of financial position			
Net pension liability	₱559,493,880	₱360,033,060	₱116,420,196
Deferred tax assets	167,848,163	108,009,917	34,926,059
Other comprehensive income, net of tax	(426,630,877)	(259,408,375)	(63,280,778)
Retained earnings	37,441,334	9,301,995	(17,848,044)
Non-controlling interest	(2,456,174)	(1,916,763)	(365,315)
	2013	2012	2011
Consolidated statements of income			
General and administrative expenses	( <del>P</del> 61,251,257)	( <del>P</del> 49,026,508)	( <del>P</del> 25,518,468)
Finance cost	20,895,270	10,223,874	653,596
Finance revenue	_	_	(2,029,377)
Profit before income tax	40,355,987	38,802,634	26,894,249
Income tax benefit	(12,106,796)	(11,640,790)	(8,068,275)
Profit for the year	₱28,249,191	₽27,161,844	₽18,825,974
Attributable to:			_
Equity holders of the parent	₱28,139,339	₱27,150,041	₱18,825,974
Non-controlling interests	109,852	11,803	_
Basic/diluted earnings per share	₽0.01	₽0.01	₽.01
	2013	2012	2011
Consolidated statements of comprehensive income			
Remeasurement loss on defined benefit plan	( <del>P</del> 239,816,807)	( <del>P</del> 282,415,496)	( <del>P</del> 90,821,863)
Income tax effect	71,945,042	84,724,648	27,246,559
Other comprehensive loss for the year, net of tax	(167,871,765)	(197,690,848)	(63,575,304)
Total comprehensive loss for the year	( <del>P</del> 139,622,574)	(₱170,529,004)	( <del>P</del> 44,749,330)
Attributable to:			
Equity holders of the parent	( <del>P</del> 139,083,163)	( <del>P</del> 168,977,556)	( <del>P</del> 44,454,804)
Non-controlling interests	(539,411)	(1,551,448)	(294,526)

The adoption did not have a significant impact on consolidated statement of cash flows.

#### Change of presentation

Upon adoption of the Revised PAS 19, the presentation of the income statement was updated to reflect these changes. Net interest is now shown under the finance revenue/costs line item (previously under personnel expenses under 'General and administrative expenses'). This presentation better reflects the nature of net interest since it corresponds to the compounding effect of the long-term net defined benefit liability (net defined benefit asset). In the past, the expected return on plan assets reflected the individual performance of the plan assets, which were regarded as part of the operating activities.

#### Restatement

Prior periods have been restated due to early adoption of Revised PAS 19 and the change in the presentation of the consolidated statements of income.



#### **Significant Accounting Policies**

#### **Revenue Recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and other sales taxes or duties.

The following specific recognition criteria must also be met before revenue is recognized:

#### Sale of goods

Revenue from sale of goods is recognized upon delivery, when the significant risks and rewards of ownership of the goods have passed to the buyer and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of any trade discounts, prompt payment discounts and volume rebates.

#### Rendering of services

Revenue derived from tolling activities, whereby raw sugar from traders and planters is converted into refined sugar, is recognized as revenue when the related services have been rendered.

#### Dividend income

Dividend income is recognized when the shareholder's right to receive the payment is established.

#### Rent income

Rent income arising on investment properties is accounted for on a straight-line basis over the lease term on ongoing leases.

#### Interest income

Interest income is recognized as it accrues using the effective interest rate (EIR) method under which interest income is recognized at the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of placement, and that are subject to insignificant risk of changes in value.

#### Recognition of Financial Instruments

#### Date of recognition

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. Derivatives are recognized on a trade date basis.



#### *Initial recognition of financial instruments*

Financial instruments are recognized initially at fair value. Except for financial instruments valued at FVPL, the initial measurement of financial assets includes transaction costs. The Group classifies its financial assets into the following categories: financial assets at FVPL, AFS investments and loans and receivables. The Group classifies its financial liabilities into financial liabilities at FVPL and other financial liabilities.

The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every statement of financial position date.

#### Determination of fair value

The fair value for financial instruments traded in active markets at the statement of financial position date is based on their quoted market price or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. When current bid and ask prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has not been a significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist, options pricing models and other relevant valuation models.

#### Day 1 profit

Where the transaction price in a non-active market is different from the fair value based on other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from an observable market, the Group recognizes the difference between the transaction price and fair value (a Day 1 profit) in the consolidated statement of income. In cases where variables used are made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the Day 1 profit amount.

#### Financial assets and financial liabilities at FVPL

Financial assets and financial liabilities at FVPL include financial assets and financial liabilities held for trading purposes, derivative instruments, or those designated upon initial recognition when any of the following criteria are met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis; or
- the assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.



Financial assets and financial liabilities at FVPL are recorded in the consolidated statement of financial position at fair value. Changes in fair value are reflected in the consolidated statement of income. Interest earned or incurred is recorded in interest income or expense, respectively, while dividend income is recorded in other operating income according to the terms of the contract, or when the right of the payment has been established.

The Group's financial assets at FVPL consist of private bonds, equity and government securities (see Note 8).

#### Derivatives recorded at FVPL

The Group uses derivative financial instruments such as currency forwards and currency options to hedge the risks associated with foreign currency and interest rate fluctuations. Such derivative financial instruments are initially recorded at fair value on the date at which the derivative contract is entered into and are subsequently remeasured at fair value. Any gains or losses arising from changes in fair values of derivatives (except those accounted for as accounting hedges) are taken directly in the consolidated statement of income. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

The fair values of the Group's derivative instruments are based on quotes obtained from counterparties.

#### Embedded derivatives

An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or combined instrument is not recognized at FVPL.

Subsequent reassessment is prohibited unless there is a change in the terms of the contract that significantly modifies the cash flows that otherwise would be required under the contract, in which case reassessment is required. The Group determines whether a modification to cash flows is significant by considering the extent to which the expected future cash flows associated with the embedded derivative, the host contract or both have changed and whether the change is significant relative to the previously expected cash flow on the contract.

#### Loans and receivables

Loans and receivables are nonderivative financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market. After initial measurement, loans and receivables are subsequently carried at amortized cost using the EIR method less any allowance for impairment. Amortized cost is calculated taking into account any discount or premium on acquisition and includes fees that are an integral part of the EIR and transaction costs. Gains and losses are recognized in the consolidated statement of income when the loans and receivables are derecognized or impaired, as well as through the amortization process. Loans and receivables are included in current assets if maturity is within 12 months from the statement of financial position date. Otherwise, these are classified as noncurrent assets.

This accounting policy applies primarily to the Group's trade and other receivables (see Note 10).



#### AFS investments

AFS investments are those nonderivative investments which are designated as such or do not qualify to be classified or designated as financial assets at FVPL, held-to-maturity investments or loans and receivables. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions.

After initial measurement, AFS investments are subsequently measured at fair value. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS debt securities, is reported in the consolidated statement of comprehensive income. The unrealized gains and losses arising from the fair valuation of AFS investments are excluded, net of tax, from reported earnings and are reported under the 'Other comprehensive income' section of the consolidated statement of comprehensive income.

When the security is disposed of, the cumulative gain or loss previously recognized in equity is recognized in the consolidated statement of income. Interest earned on holding AFS investments are reported as interest income using the EIR method. Where the Group holds more than one investment in the same security, these are deemed to be disposed of on a first-in, first-out basis.

Dividends earned on holding AFS investments are recognized in the consolidated statement of income, when the right to receive payment has been established. The losses arising from impairment of such investments are recognized in the consolidated statement of income.

AFS investments held by the Group consist of private bonds, government and equity securities (see Note 14).

#### Other financial liabilities

Issued financial instruments or their components, which are not designated at FVPL are classified as other financial liabilities where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

All loans and borrowings are initially recognized at the fair value of the consideration received less directly attributable debt issuance costs. Debt issuance costs are amortized using the EIR method and unamortized debt issuance costs are offset against the related carrying value of the loan in the consolidated statement of financial position.

After initial measurement, other financial liabilities are subsequently measured at amortized cost using the EIR method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

When a loan is paid, the related unamortized debt issuance costs at the date of repayment are charged against current operations. Gains and losses are recognized in the consolidated statement of income when the liabilities are derecognized or impaired, as well as through the amortization process.

This accounting policy applies primarily to the Group's short-term (see Note 20) and long-term debt (see Note 22), accounts payable and other accrued liabilities (see Note 21) and other obligations that meet the above definition (other than liabilities covered by other accounting standards, such as pension liabilities or income tax payable).



#### **Debt Issuance Costs**

Debt issuance costs are amortized using EIR method and unamortized debt issuance costs are included in the measurement of the related carrying value of the loan in the consolidated statement of financial position. When loan is repaid, the related unamortized debt issuance costs at the date of repayment are charged in the consolidated statement of income.

#### Classification of Financial Instruments Between Debt and Equity

A financial instrument is classified as debt if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity; or
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

#### Reclassification of Financial Assets

A financial asset is reclassified out of the FVPL category when the following conditions are met:

- the financial asset is no longer held for the purpose of selling or repurchasing it in the near term: and
- there is a rare circumstance.

A financial asset that is reclassified out of the FVPL category is reclassified at its fair value on the date of reclassification. Any gain or loss already recognized in the consolidated statement of income is not reversed. The fair value of the financial asset on the date of reclassification becomes its new cost or amortized cost, as applicable. In 2008, the Group reclassified certain financial assets at FVPL to AFS investments (see Note 9).

#### Impairment of Financial Assets

The Group assesses at each statement of financial position date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.



#### Financial assets carried at amortized cost

If there is objective evidence that an impairment loss on financial assets carried at amortized cost (i.e., receivables) has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original EIR. The carrying amount of the asset is reduced through the use of an allowance account. The loss is recognized in the consolidated statement of income. The asset, together with the associated allowance accounts, is written off when there is no realistic prospect of future recovery.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtor's ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed.

Any subsequent reversal of an impairment loss is recognized in the consolidated statement of income to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

The Group performs a regular review of the age and status of its trade and other receivables, designed to identify receivables with objective evidence of impairment and provide the appropriate allowance for impairment loss. The review is accomplished using a combination of specific and collective assessment approaches, with the impairment loss being determined for each risk grouping identified by the Group (see Note 10).

#### AFS investments

The Group assesses at each statement of financial position date whether there is objective evidence that a financial asset or group of financial assets is impaired.

In the case of debt instruments classified as AFS investments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded under interest income in the consolidated statement of income. If, in subsequent year, the fair value of a debt instrument increases, and the increase can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statement of income, the impairment loss is reversed through in the consolidated statement of income.

For equity investments classified as AFS investments, objective evidence would include a significant or prolonged decline in the fair value of the investments below its cost. The determination of what is significant and prolonged is subject to judgment. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognized



in the statement of income - is removed from equity and recognized in the statement of comprehensive income. Impairment losses on equity investments are not reversed through the statement of income. Increases in fair value after impairment are recognized directly as part of the other comprehensive income.

#### **Derecognition of Financial Instruments**

Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of ownership and retained control of the asset, or (b) has neither transferred nor retained the risk and rewards of the asset but has transferred the control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of income.

#### **Financial Guarantee Contracts**

In the ordinary course of business, the Parent Company gives financial guarantees. Financial guarantees are initially recognized at fair value, and the initial fair value is amortized over the life of the financial guarantee. The guarantee liability is subsequently carried at the higher of this amortized amount and the present value of any expected payment (when a payment under the guaranty has become probable).

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements; thus, the related assets and liabilities are presented gross in the consolidated statement of financial position.



#### Inventories

Inventories, including goods-in-process, are valued at the lower of cost or net realizable value (NRV). NRV is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. NRV for materials, spare parts and other supplies represents the related replacement costs.

Costs incurred in bringing each product to its present location and conditions are accounted for as follows:

Finished goods, work-in-process, raw materials, containers and packaging materials

Cost is determined using the weighted average method. Finished goods and work-in-process
include direct materials and labor, and a proportion of manufacturing overhead costs based on
actual goods processed and produced, but excluding borrowing costs.

#### Materials in-transit

Cost is determined using the specific identification basis.

# Spare parts and supplies

Cost is determined using the weighted average method.

### **Biological Assets**

The biological assets of the Group are divided into two major categories with sub-categories as follows:

Swine livestock - Breeders (livestock bearer)

Sucklings (breeders' offspring)

 Weanlings (comes from sucklings intended to be breeders or to be sold as fatteners)

- Fatteners/finishers (comes from weanlings unfit to become breeders; intended for the production of meat)

Poultry livestock - Breeders (livestock bearer)

- Chicks (breeders' offspring intended to be sold as breeders)

Biological assets are measured on initial recognition and at each statement of financial position date at its fair value less estimated costs to sell, except for a biological asset where fair value is not clearly determinable. Agricultural produce harvested from an entity's biological assets are measured at its fair value less estimated costs to sell at the time of harvest.

The Group is unable to measure fair values reliably for its poultry livestock breeders in the absence of: (a) available market determined prices or values; and (b) alternative estimates of fair values that are determined to be clearly reliable; thus, these biological assets are measured at cost less accumulated depreciation and any accumulated impairment losses. However, once the fair values become reliably measurable, the Group measures these biological assets at their fair values less estimated costs to sell.

Agricultural produce is the harvested product of the Group's biological assets. A harvest occurs when agricultural produce is either detached from the bearer biological asset or when a biological asset's life processes cease. A gain or loss arising on initial recognition of agricultural produce at fair value less estimated costs to sell is recognized in the consolidated statement of comprehensive income in the period in which it arises. The agricultural produce in swine livestock is the suckling that transforms into weanling then into fatteners/ finishers, while the agricultural produce in poultry livestock is the hatched chick and table eggs.



#### Biological assets at cost

The cost of a biological asset comprises its purchase price and any costs attributable in bringing the biological asset to its location and conditions intended by management.

Depreciation is computed using the straight-line method over the estimated useful lives (EUL) of the biological assets, regardless of utilization. The EUL of biological assets is reviewed annually based on expected utilization as anchored on business plans and strategies that considers market behavior to ensure that the period of depreciation is consistent with the expected pattern of economic benefits from items of biological assets. The EUL of biological assets ranges from two to three years.

The carrying values of biological assets are reviewed for impairment when events or changes in the circumstances indicate that the carrying values may not be recoverable (see further discussion under Impairment of Nonfinancial Assets).

Biological assets carried at fair values less estimated costs to sell

Swine livestock are measured at their fair values less costs to sell. The fair values are determined based on current market prices of livestock of similar age, breed and genetic merit. Costs to sell include commissions to brokers and dealers, nonrefundable transfer taxes and duties. Costs to sell exclude transport and other costs necessary to get the biological assets to the market.

A gain or loss on initial recognition of a biological asset at fair value less estimated costs to sell and from a change in fair value less estimated costs to sell of a biological asset shall be included in the consolidated statement of income in the period in which it arises.

# Assets Held for Sale

The Group classifies assets as held for sale (disposal group) when their carrying amount will be recovered principally through a sale transaction rather than through continuing use. For this to be the case, the asset must be available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such assets and its sale must be highly probable. For the sale to be highly probable, the appropriate level of management must be committed to a plan to sell the asset and an active program to locate a buyer and complete the plan must have been initiated. Furthermore, the asset must be actively marketed for sale at a price that is reasonable in relation to its current fair value. In addition, the sale should be expected to qualify for recognition as a completed sale within one year from the date of classification.

The related results of operations and cash flows of the disposal group that qualify as discontinued operations are separated from the results of those that would be recovered principally through continuing use, and the prior years' consolidated statements of income and consolidated statement of cash flows are re-presented. The results of operations and cash flows of the disposal group that qualify as discontinued operations are presented in the consolidated statement of income and consolidated statement of cash flows as items associated with discontinued operations.

In circumstances where certain events have extended the period to complete the sale of a disposal group beyond one year, the disposal group continues to be classified as held for sale if the delay is caused by events or circumstances beyond the Group's control and there is sufficient evidence that the Group remains committed to its plan to sell the disposal group. Otherwise, if the criteria for classification of a disposal group as held for sale are no longer met, the Group ceases to classify the disposal group as held for sale.



### *Initial and subsequent measurement*

Assets held for sale are measured at the lower of their carrying amount or fair value less costs to sell. Impairment losses are recognized for any initial or subsequent write-down of the assets held for sale to the extent that these have not been previously recognized at initial recognition. Reversals of impairment losses for any subsequent increases in fair value less cost to sell of the assets held for sale are recognized as a gain, but not in excess of the cumulative impairment loss that has been previously recognized.

## Property, Plant and Equipment

Property, plant and equipment, except land, are carried at cost less accumulated depreciation and amortization and impairment losses, if any. The cost of an item of property, plant and equipment comprises its purchase price and any cost attributable in bringing the asset to its intended location and working condition.

Cost also includes: (a) interest and other financing charges on borrowed funds used to finance the acquisition of property, plant and equipment to the extent incurred during the period of installation and construction; and (b) asset retirement obligation relating to property, plant and equipment installed/constructed on leased properties, if any.

Land is stated at cost less any impairment in value.

Subsequent costs are capitalized as part of the 'Property, plant and equipment', only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged against current operations as incurred.

Foreign exchange differentials arising from foreign currency borrowings used for the acquisition of property, plant and equipment are capitalized to the extent that these are regarded as adjustments to interest costs.

Construction-in-progress is stated at cost. This includes the cost of construction and other direct costs. Borrowing costs that are directly attributable to the construction of property, plant and equipment are capitalized during the construction period. Construction in-progress is not depreciated until such time as the relevant assets are completed and put into operational use. Construction in-progress are transferred to the related 'Property, plant and equipment' when the construction or installation and related activities necessary to prepare the property, plant and equipment for their intended use are completed, and the property, plant and equipment are ready for service.

Depreciation and amortization of property, plant and equipment commence, once the property, plant and equipment are available for use and are computed using the straight-line method over the EUL of the assets regardless of utilization.

The EUL of property, plant and equipment of the Group follow:

	Years
Land improvements	20
Buildings and improvements	10 to 30
Machinery and equipment	10
Transportation equipment	5
Furniture, fixtures and equipment	5



Leasehold improvements are amortized over the shorter of their EUL or the corresponding lease terms.

The residual values, useful lives and methods of depreciation and amortization of property, plant and equipment are reviewed and adjusted, if appropriate, at each financial year-end.

Major spare parts and stand-by equipment items that the Group expects to use over more than one period and can be used only in connection with an item of property, plant and equipment are accounted for as property, plant and equipment. Depreciation and amortization on these major spare parts and stand-by equipment commence once these have become available for use (i.e., when it is in the location and condition necessary for it to be capable of operating in the manner intended by the Group).

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the property, plant and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the consolidated statement of income, in the year the item is derecognized.

Fully depreciated property, plant and equipment are retained in the accounts until these are no longer in use.

### **Investment Properties**

Investment properties consist of properties that are held to earn rentals or for capital appreciation or both, and those which are not occupied by entities in the Group. Investment properties, except for land, are carried at cost less accumulated depreciation and any impairment in value. Land is carried at cost less any impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met, and excludes the cost of day-to-day servicing of an investment property.

Investment properties are measured initially at cost, including transaction costs. Transaction costs represent nonrefundable taxes such as capital gains tax and documentary stamp tax that are for the account of the Group. An investment property acquired through an exchange transaction is measured at fair value of the asset acquired unless the fair value of such an asset cannot be measured in, which case, the investment property acquired is measured at the carrying amount of asset given up.

The Group's investment properties are depreciated using the straight-line method over their EUL as follows:

	Years
Land improvements	10
Buildings and building improvements	10 to 30

Investment properties are derecognized when either they have been disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. Any gains or losses on the retirement or disposal of investment properties are recognized in the profit or loss in the consolidated statement of income in the year of retirement or disposal.



Transfers are made to investment property when, and only when, there is a change in use, evidenced by the end of owner occupation, commencement of an operating lease to another party or by the end of construction or development. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner occupation or commencement of development with a view to sale.

For a transfer from investment property to owner-occupied property to inventories, the deemed cost of property for subsequent accounting is its fair value at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under Property, Plant and Equipment account up to the date of change in use.

#### Goodwill

Goodwill represents the excess of the cost of the acquisition over the fair value of identifiable net assets of the investee at the date of acquisition which is not identifiable to specific assets. Goodwill acquired in a business combination from the acquisition date is allocated to each of the Group's cash-generating units, or groups of cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Following initial recognition, goodwill is measured at cost, less any accumulated impairment losses. Goodwill is reviewed for impairment annually or more frequently, if events or changes in circumstances indicate that the carrying value may be impaired (see further discussion under Impairment of Nonfinancial Assets).

If the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities exceeds the costs of the business combination, the acquirer shall recognize immediately in the consolidated statement of income any excess remaining after reassessment.

### Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are measured at cost less any accumulated amortization and impairment losses, if any.

The EUL of intangible assets are assessed to be either finite or indefinite.

The useful lives of intangible assets with a finite life are assessed at the individual asset level. Intangible assets with finite lives are amortized over the asset's EUL and assessed for impairment, whenever there is an indication that the intangible assets may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the EUL or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. The amortization expense on intangible assets with finite useful lives is recognized in the consolidated statement of income in the expense category consistent with the function of the intangible asset.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level (see further discussion under Impairment of Nonfinancial Assets). Such intangibles are not amortized. The useful life of an intangible asset with an indefinite useful life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.



A gain or loss arising from derecognition of an intangible asset is measured as the difference between the net disposal proceeds and the carrying amount of the asset and is recognized in the consolidated statement of income when the asset is derecognized.

A summary of the policies applied to the Group's intangible assets follows:

	Product		
	Formulation	Tradem	arks
EUL	Indefinite	Indefinite	Finite (4 years)
Amortization method used	No amortization	No amortization	Straight-line amortization
Internally generated or acquired	Acquired	Acquired	Acquired

## Investment in a Joint Venture

The Group has a 50.00% interest in Hunt-Universal Robina Corporation (HURC), a joint venture which is a jointly controlled entity. A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control, and a jointly controlled entity is a joint venture that involves the establishment of a separate entity in which each venturer has an interest.

The Group's investment in a joint venture is accounted for using the equity method of accounting. Under the equity method, the investment in a joint venture is carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share in the net assets of the joint venture. The consolidated statement of income reflects the Group's share in the results of operations of the joint venture. Where there has been a change recognized directly in the investees' equity, the Group recognizes its share of any changes and discloses this, when applicable, in the other comprehensive income in the consolidated statement of changes in equity.

The investee company's accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

### <u>Impairment of Nonfinancial Assets</u>

This accounting policy applies primarily to the Group's property, plant and equipment (see Note 13), investment properties (see Note 18), investment in a joint venture (see Note 17), intangible assets (see Note 16) and biological assets at cost (see Note 15).

The Group assesses at each statement of financial position date whether there is an indication that its nonfinancial assets may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Group makes a formal estimate of recoverable amount. Recoverable amount is the higher of an asset's (or cash-generating unit's) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the cash-generating unit to which it belongs. Where the carrying amount of an asset (or cash generating unit) exceeds its recoverable amount, the asset (or cash-generating unit) is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or cash-generating unit).

Impairment losses are recognized in the consolidated statement of income.



For assets excluding goodwill, an assessment is made at each statement of financial position date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of income. After such a reversal, the depreciation and amortization expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

The following criteria are also applied in assessing impairment of specific assets:

#### Goodwill

Goodwill is reviewed for impairment, annually or more frequently, if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (or group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (or group of cash-generating units) is less than the carrying amount to which goodwill has been allocated, an impairment loss is recognized. Where goodwill forms part of a cash-generating unit (or group of cash-generating units) and part of the operations within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured on the basis of the relative fair values of the operation disposed of and the portion of the cash-generating unit retained. Impairment losses relating to goodwill cannot be reversed in future periods.

### Biological assets at cost

The carrying values of biological assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable.

#### Intangible assets

Intangible assets with indefinite EUL are tested for impairment annually as of year-end either individually or at the cash-generating unit level, as appropriate.

## *Investment in a joint venture*

After application of the equity method, the Group determines whether it is necessary to recognize an additional impairment loss on the Group's investment in a joint venture. If this is the case, the Group calculates the amount of impairment as being the difference between the fair value of the joint venture and the acquisition cost and recognizes the amount in the profit or loss in the consolidated statement of comprehensive income.

# **Treasury Shares**

Treasury shares are recorded at cost and are presented as a deduction from equity. Any consideration paid or received in connection with treasury shares are recognized directly in equity.



When the shares are retired, the capital stock account is reduced by its par value. The excess of cost over par value upon retirement is debited to the following accounts in the order given: (a) additional paid-in capital to the extent of the specific or average additional paid-in capital when the shares were issued, and (b) retained earnings. When shares are sold, the treasury share account is credited and reduced by the weighted average cost of the shares sold. The excess of any consideration over the cost is credited to additional paid-in capital.

Transaction costs incurred such as registration and other regulatory fees, amounts paid to legal, accounting and other professional advisers, printing costs and stamp duties (net of any related income tax benefit) in relation to issuing or acquiring the treasury shares are accounted for as reduction from equity, which is disclosed separately.

No gain or loss is recognized in the consolidated statement of income on the purchase, sale, issue or cancellation of the Group's own equity instruments.

#### **Provisions**

Provisions are recognized when: (a) the Group has a present obligation (legal or constructive) as a result of a past event; (b) it is probable (i.e., more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each statement of financial position date and adjusted to reflect the current best estimate. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense in the consolidated statement of comprehensive income. Where the Group expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is probable.

#### **Contingencies**

Contingent liabilities are not recognized in the consolidated financial statements but disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

#### **Retirement Obligation**

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Current service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset



Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the consolidated statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to statement of income in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

# Termination benefit

Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, short-term employee benefits, or other long-term employee benefits.

# Employee leave entitlement

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.



### Income Taxes

#### Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantially enacted at the statement of financial position date.

### Deferred tax

Deferred tax is provided using the balance sheet liability method on all temporary differences, with certain exceptions, at the statement of financial position date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, with certain exceptions. Deferred tax assets are recognized for all deductible temporary differences with certain exceptions, and carryforward benefits of unused tax credits from excess minimum corporate income tax (MCIT) over regular corporate income tax and unused net operating loss carryover (NOLCO), to the extent that it is probable that taxable income will be available against which the deductible temporary differences and carryforward benefits of unused tax credits from excess MCIT and unused NOLCO can be utilized.

Deferred tax assets are not recognized when they arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of transaction, affects neither the accounting income nor taxable income or loss. Deferred tax liabilities are not provided on nontaxable temporary differences associated with investments in domestic subsidiaries, associates and interests in joint ventures. With respect to investments in foreign subsidiaries, associates and interests in joint ventures, deferred tax liabilities are recognized except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amounts of deferred tax assets are reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each statement of financial position date, and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recognized.

Deferred tax assets and liabilities are measured at the tax rate that is expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted as of the statement of financial position date. Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### **Borrowing Costs**

Interest and other finance costs incurred during the construction period on borrowings used to finance property development are capitalized to the appropriate asset accounts. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress, and expenditures and borrowing costs are being incurred. The capitalization of these borrowing costs ceases when substantially all the activities necessary to prepare the asset for sale or its intended use are complete. If the carrying amount of the asset exceeds its recoverable amount, an



impairment loss is recorded. Capitalized borrowing cost is based on the applicable weighted average borrowing rate. Borrowing costs which do not qualify for capitalization are expensed as incurred.

Interest expense on loans is recognized using the EIR method over the term of the loans.

### Leases

The determination of whether an arrangement is, or contains a lease, is based on the substance of the arrangement at inception date, and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset(s).

A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or an extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for any of the scenarios above, and at the date of renewal or extension period for scenario b.

# Group as a lessee

Finance leases which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognized in finance costs in the consolidated statement of income.

A lease is depreciated over the EUL of the asset. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the EUL of the asset and the lease term.

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the consolidated statement of income on a straight-line basis over the lease term.

### Group as a lessor

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the period in which they are earned.



### **Expenses**

Expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decreases in equity, other that those relating to distributions to equity participants. Expenses are recognized when incurred.

## Foreign Currency Translation/Transactions

The functional and presentation currency of the Parent Company and its Philippine subsidiaries (as well as certain consolidated foreign subsidiaries) is the Philippine Peso.

Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency. Transactions in foreign currencies are initially recorded in the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the statement of financial position date. All differences are taken to the consolidated statement of comprehensive income. Tax charges and credits attributable to exchange differences on those borrowings are also dealt with in statement of comprehensive income. Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of initial transaction. Nonmonetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

The functional currencies of the Group's consolidated foreign subsidiaries follow:

	Country of	Functional
Subsidiaries	Incorporation	Currency
URCL	Cayman Islands	Philippine Peso
URCPL	British Virgin Islands	- do -
URC Asean Brands Co. Ltd. (UABCL)	- do -	US Dollar
Hong Kong China Foods Co. Ltd. (HCFCL)	- do -	- do -
URCICL	- do -	- do -
Shanghai Peggy Foods Co., Ltd.		
(Shanghai Peggy)	China	Chinese Renminbi
URC China Commercial Co. Ltd.	- do -	- do -
Xiamen Tongan Pacific Food Co., Ltd.	- do -	- do -
Guangzhou Peggy Foods Co., Ltd.	- do -	- do -
Shantou SEZ Shanfu Foods Co., Ltd.	- do -	- do -
Jiangsu Acesfood Industrial Co., Ltd.	- do -	- do -
URC Hong Kong Company Limited	Hong Kong	Hong Kong Dollar
PT URC Indonesia	Indonesia	Indonesian Rupiah
URC Snack Foods (Malaysia) Sdn. Bhd.	Malaysia	Malaysian Ringgit
Ricellent Sdn. Bhd.	- do -	- do -
URC Foods (Singapore) Pte. Ltd.	Singapore	Singapore Dollar
Acesfood Network Pte. Ltd.	- do -	- do -
Acesfood Holdings Pte. Ltd.	- do -	- do -
Acesfood Distributors Pte. Ltd.	- do -	- do -
Advanson International Pte. Ltd.	- do -	- do -
URC (Thailand) Co., Ltd.	Thailand	Thai Baht
Continental Milling Co. Ltd.	- do -	- do -
Siam Pattanasin Co., Ltd.	- do -	- do -
URC (Myanmar) Co. Ltd.	Myanmar	Myanmar Kyats
URC Vietnam Co., Ltd.	Vietnam	Vietnam Dong
URC Hanoi Company Limited	- do -	- do -
URC Central Co. Ltd.	- do -	- do -



As of the statement of financial position date, the assets and liabilities of these subsidiaries are translated into the presentation currency of the Group at the rate of exchange ruling at the statement of financial position date and their respective statements of comprehensive income are translated at the weighted average exchange rates for the year. The exchange differences arising on the translation are taken directly to a separate component of equity. On disposal of a foreign entity, the deferred cumulative amount recognized in equity relating to that particular foreign operation shall be recognized in the consolidated statement of income.

#### Common Stock

Common stocks are classified as equity and are recorded at par. Proceeds in excess of par value are recorded as 'Additional paid-in capital' in the consolidated statement of financial position. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### **Retained Earnings**

Retained earnings represent the cumulative balance of periodic net income/loss, dividend distributions, prior period adjustments and effect of changes in accounting policy and capital adjustments.

### Other Comprehensive Income

Other comprehensive income comprises items of income and expenses (including items previously presented under the consolidated statements of changes in equity) that are not recognized in the consolidated statements of income for the year in accordance with PFRS.

### **Dividends on Common Shares**

Dividends on common shares are recognized as a liability and deducted from equity when approved by the BOD of the Parent Company in the case of cash dividends, and the BOD and shareholders of the Parent Company in the case of stock dividends.

### Earnings Per Share (EPS)

Basic EPS is computed by dividing consolidated net income applicable to common stock (consolidated net income less dividends on preferred stock) by the weighted average number of common shares issued and outstanding during the year, adjusted for any subsequent stock dividends declared

Diluted EPS amounts are calculated by dividing the consolidated net profit attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares.

# Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on business segments is presented in Note 6 to the consolidated financial statements.

#### Events after the Reporting Period

Any post year-end event up to the date of approval of the BOD of the consolidated financial statements that provides additional information about the Group's position at the statement of financial position date (adjusting event) is reflected in the consolidated financial statements. Any post year-end event that is not an adjusting event is disclosed in the notes to the consolidated financial statements, when material.



New Accounting Standards, Interpretations, and Amendments to Existing Standards Effective Subsequent to September 30, 2013

The Group will adopt the following standards and interpretations when these become effective. Except as otherwise indicated, the Group does not expect the adoption of these new and amended PFRS, PAS and Philippine Interpretations to have a significant impact on its consolidated financial statements.

# Effective in 2013 for adoption in fiscal year ending September 30, 2014

• PFRS 7, Financial Instruments: Disclosures - Offsetting Financial Assets and Financial Liabilities (Amendments)

These amendments require an entity to disclose information about rights of set-off and related arrangements (such as collateral agreements). The new disclosures are required for all recognized financial instruments that are set off in accordance with PAS 32. These disclosures also apply to recognized financial instruments that are subject to an enforceable master netting arrangement or 'similar agreement', irrespective of whether they are set-off in accordance with PAS 32.

The amendments require entities to disclose, in a tabular format unless another format is more appropriate, the following minimum quantitative information. This is presented separately for financial assets and financial liabilities recognized at the end of the reporting period:

- a. The gross amounts of those recognized financial assets and recognized financial liabilities;
- b. The amounts that are set off in accordance with the criteria in PAS 32 when determining the net amounts presented in the statement of financial position;
- c. The net amounts presented in the statement of financial position;
- d. The amounts subject to an enforceable master netting arrangement or similar arrangement that are not otherwise included in (b) above, including:
  - i. Amounts related to recognized financial instrumentst that do not meet some or all of the following criteria in PAS 32; and
  - ii. Amounts related to financial collateral (including cash collateral); and
- e. The net amount after deducting the amounts in (d) from the amounts in (c) above.

The amendments to PFRS 7 are to be retrospectively applied and are effective for annual periods beginning on or after January 1, 2013. The amendments affect disclosures only and have no impact on the Group's financial position or performance.

### • PFRS 10, Consolidated Financial Statements

PFRS 10 replaces the portion of PAS 27, Consolidated and Separate Financial Statements, that addresses the accounting for consolidated financial statements. It also includes issues raised in SIC 12, Consolidation for Special Purpose Entities. PFRS 10 establishes a single control model that applies to all entities including special purpose entities. The changes introduced by PFRS 10 will require management to exercise significant judgment to determine which entities are controlled, and therefore, are required to be consolidated by the parent, compared with the requirements of PAS 2. The standard becomes effective for annual periods beginning on or after January 1, 2013.

# • PFRS 11, Joint Arrangements

PFRS 11 replaces PAS 31, *Interests in Joint Ventures*, and SIC 13, *Jointly Controlled Entities - Non-Monetary Contributions by Venturers*. PFRS 11 removes the option to account for jointly controlled entities using proportionate consolidation. Instead, jointly controlled entities that meet the definition of a joint venture must be accounted for using equity method.



The application of this new standard will not have an impact the financial position of the Group. The standard becomes effective for annual period beginning on or after January 1, 2013.

PFRS 12, *Disclosure of Interest in Other Entities*PFRS 12 includes all of the disclosures related to consolidated financial statements that were previously in PAS 27, as well as all the disclosures that were previously in PAS 31, and PAS 28, *Investment in Associates*. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required.

The standard becomes effective for annual periods beginning on or after January 1, 2013. The adoption of PFRS 12 will affect disclosures only and have no impact on the Group's financial position or performance.

• PFRS 13, Fair Value Measurement

PFRS 13 establishes a single source of guidance under PFRSs for all fair value measurements. PFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under PFRS when fair value is required or permitted. This standard should be applied prospectively as of the beginning of the annual period in which it is initially applied. Its disclosure requirements need not be applied in comparative information provided for periods before initial application of PFRS 13.

The standard becomes effective for annual periods beginning on or after January 1, 2013. The Group does not anticipate that the adoption of this standard will have a significant impact on its financial position and performance.

- PAS 27, Separate Financial Statements (as revised in 2011)
  As a consequence of the new PFRS 10 and 12, what remains of PAS 27 is limited to accounting for subsidiaries, jointly-controlled entities and associates in separate financial statements. The adoption of the amended PAS 27 will not have significant impact on the separate financial statements of the entities within the Group. The amendment becomes effective for annual periods beginning on or after January 1, 2013.
- PAS 28, Investments in Associates and Joint Ventures (as revised in 2011)
   As a consequence of the new PFRS 10 and 12, PAS 28 has been renamed
   PAS 28, Investments in Associates and Joint Ventures, and describes the application of the equity method to investments in joint ventures in addition to associates. The amendment becomes effective for annual periods beginning on or after January 1, 2013.
- Philippine Interpretation IFRIC 20, Stripping Costs in the Production Phase of a Surface Mine This interpretation applies to waste removal costs ("stripping costs") that are incurred in surface mining activity during the production phase of the mine ("production stripping costs"). If the benefit from the stripping activity will be realized in the current period, an entity is required to account for the stripping activity costs as part of the cost of inventory. When the benefit is the improved access to ore, the entity should recognize these costs as a non-current asset, only if certain criteria are met ("stripping activity asset"). The stripping activity asset is accounted for as an addition to, or as an enhancement of, an existing asset. After initial recognition, the stripping activity asset is carried at its cost or revalued amount less depreciation or amortization and less impairment losses, in the same way as the existing asset of which it is a part.



The Group expects that this interpretation will not have any impact on its financial position or performance. This interpretation becomes effective for annual periods beginning on or after January 1, 2013.

# Effective in 2014 for adoption in fiscal year ending September 30, 2015

• PAS 32, Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities (Amendments)

The amendments clarify the meaning of "currently has a legally enforceable right to set-off" and also clarify the application of the PAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. The amendments affect presentation only and have no impact on the Group's financial position or performance. The amendments to PAS 32 are to be retrospectively applied for annual periods beginning on or after January 1, 2014.

### Effective in 2015 for adoption in fiscal year ending September 30, 2016

- PFRS 9, Financial Instruments
  - PFRS 9, as issued, reflects the first phase on the replacement of PAS 39 and applies to the classification and measurement of financial assets and liabilities as defined in PAS 39, *Financial Instruments: Recognition and Measurement.* Work on impairment of financial instruments and hedge accounting is still ongoing, with a view to replacing PAS 39 in its entirety.
  - a. All financial assets to be measured at fair value at initial recognition;
  - b. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at amortized cost if it is held within a business model that has the objective to hold the assets to collect the contractual cash flows and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at fair value through profit or loss;
  - c. All equity financial assets are measured at fair value either through other comprehensive income or profit or loss. Equity financial assets held for trading must be measured at fair value through profit or loss. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in other comprehensive income. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss.
  - d. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9, including the embedded derivative separation rules and the criteria for using the FVO. The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but will potentially have no impact on the classification and measurement of financial liabilities.

PFRS 9 is effective for annual periods beginning on or after January 1, 2015.

#### Improvements to PFRS

The omnibus amendments to PFRS issued in 2009, 2010 and 2011, contain non-urgent but necessary amendments to PFRSs. The amendments are effective for annual periods beginning on or after January 1, 2013 and are applied retrospectively. Earlier application is permitted.



- PFRS 1, First-time Adoption of PFRS Borrowing Costs
  The amendment clarifies that, upon adoption of PFRS, an entity that capitalized borrowing costs in accordance with its previous generally accepted accounting principles, may carry forward, without any adjustment, the amount previously capitalized in its opening statement of financial position at the date of transition. Subsequent to the adoption of PFRS, borrowing costs are recognized in accordance with PAS 23, Borrowing Costs. The amendment does not apply to the Group as it is not a first-time adopter of PFRS.
- PAS 1, Presentation of Financial Statements Clarification of the Requirements for Comparative Information

  The amendments clarify the requirements for comparative information that are disclosed voluntarily and those that are mandatory due to retrospective application of an accounting policy, or retrospective restatement or reclassification of items in the financial statements. An entity must include comparative information in the related notes to the financial statements when it voluntarily provides comparative information beyond the minimum required comparative period. The additional comparative period does not need to contain a complete set of financial statements. On the other hand, supporting notes for the third balance sheet (mandatory when there is a retrospective application of an accounting policy, or retrospective

The amendments affect disclosures only and have no impact on the Group's financial position or performance.

restatement or reclassification of items in the financial statements) are not required.

- PAS 16, *Property, Plant and Equipment Classification of Servicing Equipment*The amendment clarifies that spare parts, stand-by equipment and servicing equipment should be recognized as property, plant and equipment when they meet the definition of property, plant and equipment and should be recognized as inventory if otherwise. The amendment will not have any significant impact on the Group's financial position or performance.
- PAS 32, Financial Instruments: Presentation Tax Effect of Distribution to Holders of Equity Instruments
   The amendment clarifies that income taxes relating to distributions to equity holders and to transaction costs of an equity transaction are accounted for in accordance with PAS 12, Income Taxes. The Group expects that this amendment will not have any impact on its financial position or performance.
- PAS 34, Interim Financial Reporting Interim Financial Reporting and Segment Information for Total Assets and Liabilities

  The amendment clarifies that the total assets and liabilities for a particular reportable segment need to be disclosed only when the amounts are regularly provided to the chief operating decision maker and there has been a material change from the amount disclosed in the entity's previous annual financial statements for that reportable segment. The amendment affects disclosures only and has no impact on the Group's financial position or performance.



# 3. Significant Accounting Judgments and Estimates

The preparation of the consolidated financial statements in compliance with PFRS requires the management to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the consolidated financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

### Classification of financial instruments

The Group exercises judgment in classifying a financial instrument, or its component parts, on initial recognition as either a financial asset, a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial asset, a financial liability or an equity instrument. The substance of a financial instrument, rather than its legal form, governs its classification in the consolidated statement of financial position. In addition, the Group classifies financial assets by evaluating, among others, whether the asset is quoted or not in an active market. Included in the evaluation on whether a financial asset is quoted in an active market is the determination on whether quoted prices are readily and regularly available, and whether those prices represent actual and regularly occurring market transactions on an arm's length basis.

# Determination of fair values of financial instruments

The Group carries certain financial assets and liabilities at fair value, which requires extensive use of accounting judgment and estimates. While significant components of fair value measurement were determined using verifiable objective evidence (i.e., foreign exchange rates, interest rates, volatility rates), the amount of changes in fair value would differ if the Group utilized different valuation methodologies and assumptions. Any changes in the fair value of these financial assets and liabilities would affect profit and loss and equity.

Where the fair values of certain financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using internal valuation techniques using generally accepted market valuation models. The inputs to these models are taken from observable market data where possible, but where this is not feasible, estimates are used in establishing fair values. The judgments include considerations of liquidity and model inputs such as correlation and volatility for longer-dated derivatives. The fair values of the Group's derivative financial instruments are based from quotes obtained from counterparties.

The fair values of the Group's financial instruments are disclosed in Note 5.



#### Classification of leases

Management exercises judgment in determining whether substantially all the significant risks and rewards of ownership of the leased assets are transferred to the Group. Lease contracts, which transfer to the Group substantially all the risks and rewards incidental to ownership of the leased items, are capitalized. Otherwise, they are considered as operating leases.

The Group has entered into commercial property leases on its investment property portfolio. These leases do not provide for an option to purchase or transfer ownership of the property at the end of the lease and the related lease terms do not approximate the EUL of the assets being leased. The Group has determined that it retains all significant risks and rewards of ownership of these properties which are leased out on operating leases.

Some of the Group's subsidiaries were granted land usage rights from private entities. The land usage right represents the prepaid amount of land lease payments. The right is currently being amortized by the Group on a straight-line basis over the term of the right.

Distinction between investment properties and owner-occupied properties

The Group determines whether a property qualifies as an investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to the other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as an investment property. The Group considers each property separately in making its judgment.

# Determination of functional currency

PAS 21, *The Effects of Changes in Foreign Exchange Rates* requires management to use its judgment to determine the entity's functional currency such that it most faithfully represents the economic effects of the underlying transactions, events and conditions that are relevant to the entity. In making this judgment, the Group considers the following:

- a. the currency that mainly influences sales prices for financial instruments and services (this will often be the currency in which sales prices for its financial instruments and services are denominated and settled);
- b. the currency in which funds from financing activities are generated; and
- c. the currency in which receipts from operating activities are usually retained.

In the case of an intermediate holding company or finance subsidiary, the principal consideration of management is whether it is an extension of the parent and performing the functions of the parent - i.e., whether its role is simply to hold the investment in, or provide finance to, the foreign operation on behalf of the parent company or whether its functions are essentially an extension of a local operation (e.g., performing selling, payroll or similar activities for that operation) or indeed it is undertaking activities on its own account. In the former case, the functional currency of the entity is the same with that of the parent; while in the latter case, the functional currency of the entity would be assessed separately.



### Assets held for sale

The Group classifies a subsidiary as a disposal group held for sale if it meets the following conditions at the reporting date:

- The entity is available for immediate sale and can be sold in its current condition;
- An active program to locate a buyer and complete the plan sale has been initiated; and
- The entity is to be genuinely sold, not abandoned.

### Contingencies

The Group is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the defense in these matters and is based upon an analysis of potential results. The Group currently does not believe these proceedings will have a material effect on the Group's financial position.

It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings.

#### Estimates

The key assumptions concerning the future and other sources of estimation uncertainty at the financial position date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### Impairment of AFS investments

# Debt investments

The Group classifies certain financial assets as AFS investments and recognizes movements in the fair value in equity. When the fair value declines, management makes assumptions about the decline in value to determine whether such can be considered as an impairment loss that should be recognized in the profit or loss in the consolidated statement of comprehensive income.

The Group did not recognize any provision for impairment loss on its AFS debt investments in 2013, 2012 and 2011. As of September 30, 2013 and 2012, the carrying value of AFS debt investments amounted to nil and ₱3.8 billion, respectively (see Note 14).

#### Equity investments

The Group treats AFS equity investments as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is 'significant' or 'prolonged' requires judgment. The Group treats 'significant' generally as 20.00% or more and 'prolonged' as 12 months or longer for quoted equity securities. In addition, the Group evaluates other factors, such as normal volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities.

The Group did not recognize any impairment loss on AFS equity investments in 2013, 2012 and 2011. As of September 30, 2013 and 2012, the carrying value of AFS equity investments amounted to \$\mathbb{P}\$21.7 million and \$\mathbb{P}\$950.8 million, respectively (see Note 14).



Estimation of allowance for impairment losses on receivables

The Group maintains allowances for impairment losses on its trade and other receivables at a level considered adequate to provide for potential uncollectible receivables. The level of this allowance is evaluated by the management on the basis of factors that affect the collectibility of the accounts. These factors include, but are not limited to, the length of relationship with the customer, the customer's payment behavior and known market factors. The Group reviews the age and status of receivables, and identifies accounts that are to be provided with allowances on a continuous basis. The Group provides full allowance for trade and other receivables that it deems uncollectible.

The Group reviews its finance receivables at each statement of financial position date to assess whether an impairment loss should be recorded in the profit or loss in the consolidated statement of comprehensive income. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance.

In addition to specific allowance against individually significant loans and receivables, the Group also makes a collective impairment allowance against exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted.

This collective allowance is based on any deterioration in the internal rating of the loan or investment since it was granted or acquired. These internal ratings take into consideration factors such as any deterioration in risk, industry, and technological obsolescence, as well as identified structural weaknesses or deterioration in cash flows.

The amount and timing of recorded expenses for any period would differ if the Group made different judgments or utilized different estimates. An increase in the allowance for impairment losses on trade and other receivables would increase recorded operating expenses and decrease current assets.

Provision for impairment losses on receivables (included under 'Impairment losses' on the consolidated statements of income) amounted to ₱0.2 million in 2013, nil in 2012, and ₱5.6 million in 2011, respectively. The Group recovered impaired receivables amounting to ₱0.6 million and ₱0.8 million in 2013 and 2012, respectively. Total receivables, net of allowance for impairment losses, amounted to ₱8.5 billion and ₱7.5 billion as of September 30, 2013 and 2012, respectively (see Note 10).

### Determination of NRV of inventories

The Group, in determining the NRV, considers any adjustment necessary for obsolescence, which is generally providing 100.00% allowance for nonmoving items for more than one year. The Group adjusts the cost of inventory to the recoverable value at a level considered adequate to reflect market decline in the value of the recorded inventories.

The Group reviews the classification of the inventories and generally provides adjustments for recoverable values of new, actively sold and slow-moving inventories by reference to prevailing values of the same inventories in the market.

The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized. An increase in inventory obsolescence and market decline would increase recorded operating expenses and decrease current assets.



Inventory written down as expense (included under the 'Cost of sales' in the consolidated statements of income) amounted to ₱726.1 million, ₱640.4 million and ₱470.1 million in 2013, 2012 and 2011, respectively (see Note 11).

The Group recognized impairment losses on its inventories amounted to \$\frac{2}{2}8.7\$ million, nil and \$\frac{2}{4}.0\$ million in 2013, 2012 and 2011, respectively. The Group's inventories, net of inventory obsolescence and market decline, amounted to \$\frac{2}{1}1.0\$ billion and \$\frac{2}{9}.8\$ billion for September 30, 2013 and 2012, respectively (see Note 11).

### EUL of property, plant and equipment and investment properties

The Group estimates the useful lives of its property, plant and equipment and investment properties based on the period over which the assets are expected to be available for use. The EUL of property, plant and equipment and investment properties are reviewed at least annually and are updated if expectations differ from previous estimates due to physical wear and tear and technical or commercial obsolescence on the use of these assets. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned above. A reduction in the EUL of property, plant and equipment and investment properties would increase depreciation expense and decrease noncurrent assets.

As of September 30, 2013 and 2012, the balances of the Group's depreciable property, plant and equipment, biological assets and investment properties follow:

	2013	2012
Property, plant and equipment - net (see Note 13)	₽23,379,269,976	₱22,954,677,868
Biological assets - breeders (see Note 15)	483,025,181	428,961,591
Investment properties - net (see Note 18)	60,833,725	64,491,512

# Fair values less estimated costs to sell of biological assets

The fair values of swine are determined based on current market prices of livestock of similar age, breed and genetic merit. Costs to sell include commissions to brokers and dealers, nonrefundable transfer taxes and duties. Costs to sell exclude transport and other costs necessary to get the biological assets to the market. The fair values are reviewed and updated if expectations differ from previous estimates due to changes brought by both physical change and price changes in the market. It is possible that future results of operations could be materially affected by changes in these estimates brought about by the changes in factors mentioned.

As of September 30, 2013 and 2012, the Group's biological assets carried at fair values less estimated costs to sell amounted to \$\mathbb{P}\$1.4 billion and \$\mathbb{P}\$1.3 billion, respectively (see Note 15). Gains (losses) arising from changes in the fair market value of biological assets in 2013, 2012 and 2011 amounted to \$\mathbb{P}\$69.9 million, (\$\mathbb{P}\$15.5) million and (\$\mathbb{P}\$128.3) million, respectively (see Note 15).

## Impairment of nonfinancial assets

The Group assesses the impairment of its nonfinancial assets (i.e., property, plant and equipment, investment properties, investment in a joint venture, biological assets at cost, goodwill and other intangible assets) whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.



The factors that the Group considers important which could trigger an impairment review include the following:

- significant or prolonged decline in the fair value of the asset;
- market interest rates or other market rates of return on investments have increased during the
  period, and those increases are likely to affect the discount rate used in calculating the asset's
  value in use and decrease the asset's recoverable amount materially;
- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

The Group determines an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount has been determined based on value in use calculations. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the asset base of the cash-generating unit being tested.

The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes.

In the case of goodwill and intangible assets with indefinite lives, at a minimum, such assets are subject to an annual impairment test and more frequently whenever there is an indication that such asset may be impaired. This requires an estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit and to choose a suitable discount rate in order to calculate the present value of those cash flows.

In 2013 and 2012, the Group recognized impairment losses on its property, plant and equipment (included under 'Impairment losses' on the consolidated statements of income) of nil and ₱7.7 million, respectively (see Note 13). In 2013 and 2012, the Group recognized impairment losses on its trademark (included under 'Impairment losses' on the consolidated statements of income) nil and ₱190.2 million, respectively. In 2011, the Group also recognized impairment losses on its goodwill (included under 'Impairment losses' on the consolidated statements of income) of ₱84.0 million, pertaining to disposed subsidiaries (see Notes 16 and 38).

As of September 30, 2013 and 2012, the balances of the Group's nonfinancial assets, net of accumulated depreciation, amortization and impairment losses follow:

	2013	2012
Property, plant and equipment (see Note 13)	₽30,180,400,059	₽27,918,634,454
Intangible assets (see Note 16)	1,273,627,776	1,273,627,776
Biological assets at cost (see Note 15)	172,262,355	182,704,353
Investment in a joint venture (see Note 17)	85,384,000	96,139,053
Investment properties (see Note 18)	60,833,725	64,491,512



# Estimation of pension and other benefits costs

The cost of defined benefit pension plans and other post employment benefits as well as the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. As of September 30, 2013 and 2012, the balances of the Group's net pension liability and other employee benefits follow:

		2012	2011
		(As restated,	(As restated,
	2013	see Note 2)	see Note 2)
Net pension liability (see Note 32)	₽604,417,551	₽371,096,589	₽141,070,713
Other employee benefits (see Note 29)	844,508,937	856,708,522	791,235,227

In determining the appropriate discount rate, management considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation.

The mortality rate is based on publicly available mortality tables for the specific country and is modified accordingly with estimates of mortality improvements. Future salary increases and pension increases are based on expected future inflation rates for the specific country. Further details about the assumptions used are provided in Note 32.

# Recognition of deferred tax assets

The Group reviews the carrying amounts of its deferred income taxes at each statement of financial position date and reduces the deferred tax assets to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. However, there is no assurance that the Group will generate sufficient taxable income to allow all or part of the deferred tax assets to be utilized.

As of September 30, 2013 and 2012, the Group recognized deferred tax assets amounting to ₱652.3 million and ₱295.3 million, respectively (see Note 33), as the Group believes sufficient taxable income will allow these deferred tax assets to be utilized.

Net deferred tax assets (liabilities) amounted to ₱168.0 million and (₱101.4) million as of September 30, 2013 and 2012, respectively (see Note 33).

As of September 30, 2013 and 2012, the Group has certain subsidiaries which are under ITH. As such, no deferred tax assets were set up on certain gross deductible temporary differences that are expected to reverse or expire within the ITH period (see Note 36).

As of September 30, 2013 and 2012, the total amount of unrecognized deferred tax assets of the Group amounted to ₱153.1 million and ₱186.6 million, respectively (see Note 33).



# 4. Financial Risk Management Objectives and Policies

The Group's principal financial instruments, other than derivatives, comprise cash and cash equivalents, financial assets at FVPL, AFS investments, and interest-bearing loans and other borrowings. The main purpose of these financial instruments is to finance the Group's operations and related capital expenditures. The Group has various other financial assets and financial liabilities, such as trade receivables and payables which arise directly from its operations. One of the Group's subsidiary is a counterparty to derivative contracts. These derivatives are entered into as a means of reducing or managing their respective foreign exchange and interest rate exposures, as well as for trading purposes.

The BOD of the Parent Company and its subsidiaries review and approve policies for managing each of these risks and they are summarized below, together with the related risk management structure.

### Risk Management Structure

The Group's risk management structure is closely aligned with that of the ultimate parent company. The BOD of the Parent Company and the respective BOD of each subsidiary are ultimately responsible for the oversight of the Group's risk management processes that involve identifying, measuring, analyzing, monitoring and controlling risks.

The risk management framework encompasses environmental scanning, the identification and assessment of business risks, development of risk management strategies, design and implementation of risk management capabilities and appropriate responses, monitoring risks and risk management performance, and identification of areas and opportunities for improvement in the risk management process.

Each BOD has created the board-level Audit Committee (AC) to spearhead the managing and monitoring of risks.

#### AC

The AC shall assist the Group's BOD in its fiduciary responsibility for the over-all effectiveness of risk management systems, and both the internal and external audit functions of the Group. Furthermore, it is also the AC's purpose to lead in the general evaluation and to provide assistance in the continuous improvements of risk management, control and governance processes.

The AC also aims to ensure that:

- a. financial reports comply with established internal policies and procedures, pertinent accounting and auditing standards and other regulatory requirements;
- b. risks are properly identified, evaluated and managed, specifically in the areas of managing credit, market, liquidity, operational, legal and other risks, and crisis management;
- c. audit activities of internal and external auditors are done based on plan, and deviations are explained through the performance of direct interface functions with the internal and external auditors; and
- d. the Group's BOD is properly assisted in the development of policies that would enhance the risk management and control systems.



### Enterprise Risk Management Group (ERMG)

The ERMG was created to be primarily responsible for the execution of the enterprise risk management framework. The ERMG's main concerns include:

- a. recommending risk policies, strategies, principles, framework and limits;
- b. managing fundamental risk issues and monitoring of relevant risk decisions;
- c. providing support to management in implementing the risk policies and strategies; and
- d. developing a risk awareness program.

Compliance with the principles of good corporate governance is also one (1) of the primary objectives of the BOD. To assist the BOD in achieving this purpose, the BOD has designated a Compliance Officer who shall be responsible for monitoring the actual compliance with the provisions and requirements of the Corporate Governance Manual and other requirements on good corporate governance, identifying and monitoring control compliance risks, determining violations, and recommending penalties on such infringements for further review and approval of the BOD, among others.

### Day-to-day risk management functions

At the business unit or company level, the day-to-day risk management functions are handled by four (4) different groups, namely:

- 1. Risk-taking personnel. This group includes line personnel who initiate and are directly accountable for all risks taken.
- 2. Risk control and compliance. This group includes middle management personnel who perform the day-to-day compliance check to approved risk policies and risk mitigation decisions.
- 3. Support. This group includes back office personnel who support the line personnel.
- 4. Risk management. This group pertains to the business unit's Management Committee which makes risk mitigating decisions within the enterprise-wide risk management framework.

#### Risk Management Policies

The main risks arising from the use of financial instruments are credit risk, liquidity risk and market risks such as foreign currency risk, equity price risk and interest rate risk. The Group's policies for managing the aforementioned risks are summarized below.

#### Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group trades only with recognized and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. The Credit and Collection Department of the Group continuously provides credit notification and implements various credit actions, depending on assessed risks, to minimize credit exposure. Receivable balances of trade customers are being monitored on a regular basis and appropriate credit treatments are executed for overdue accounts. Likewise, other receivable balances are also being monitored and subjected to appropriate actions to manage credit risk.

With respect to credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents, financial assets at FVPL, AFS investments and certain derivative investments, the Group's exposure to credit risk arises from default of the counterparty with a maximum exposure equal to the carrying amount of these instruments.



# a. Credit risk exposure

The table below shows the gross maximum exposure to credit risk (including derivatives) of the Group as of September 30, 2013 and 2012, without considering the effects of collaterals and other credit risk mitigation techniques.

	2013	2012
Loans and receivables:		_
Cash and cash equivalents (excluding cash		
on hand amounting to ₱46.0 million and		
₱41.1 million as of September 30, 2013		
and 2012, respectively, see Note 7)	<b>₽</b> 11,987,351,393	₽5,304,708,453
Receivables (see Note 10):		
Trade receivables	5,179,220,237	4,750,357,051
Due from related parties	1,812,241,807	1,258,154,460
Advances to officers, employees		
and suppliers	927,354,662	668,015,302
Interest receivable	5,038,825	224,439,145
Other receivables	598,562,058	560,066,957
Total loans and receivables	20,509,768,982	12,765,741,368
Financial assets at FVPL (see Note 8):		
Held-for-trading:		
Private bonds	_	8,688,367,888
Equity securities	413,732,312	1,915,005,913
Government bonds	_	208,194,297
Derivative assets	_	834,167
Total financial assets at FVPL	413,732,312	10,812,402,265
AFS investments (see Note 14):		
Debt securities:		
Private bonds	_	1,984,850,194
Government securities	_	1,862,178,302
Equity securities:		
Quoted	21,720,000	950,848,125
Total AFS investments	21,720,000	4,797,876,621
	₽20,945,221,294	₱28,376,020,254

### b. Risk concentrations of the maximum exposure to credit risk

Concentrations arise when a number of counterparties are engaged in similar business activities or activities in the same geographic region or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location. Such credit risk concentrations, if not properly managed, may cause significant losses that could threaten the Group's financial strength and undermine public confidence.

In order to avoid excessive concentrations of risk, identified concentrations of credit risks are controlled and managed accordingly.



# i. Concentration by geographical location

The Group's credit risk exposures as of September 30, 2013 and 2012 before taking into account any collateral held or other credit enhancements are categorized by geographic location follows:

		2013					
	Philippines	Asia	United States	Europe	Others*	Total	
Loans and receivables:							
Cash and cash equivalents (excluding							
cash on hand, see Note 7)	₽8,692,822,250	₽3,294,529,143	₽-	₽-	₽-	₽11,987,351,393	
Receivables (see Note 10):							
Trade receivables	3,218,556,333	1,934,902,011	13,566,679	989,804	11,205,410	5,179,220,237	
Due from related parties	1,812,241,807	_	_	_	_	1,812,241,807	
Advances to officers, employees							
and suppliers	403,780,628	523,574,034	_	_	_	927,354,662	
Interest receivable	5,038,825	_	_	_	_	5,038,825	
Other receivables	504,501,899	94,060,159	_	_	_	598,562,058	
Total loans and receivable	14,636,941,742	5,847,065,347	13,566,679	989,804	11,205,410	20,509,768,982	
Financial assets at FVPL:							
Equity securities (see Note 8):	413,732,312	-	-	_	_	413,732,312	
AFS investments:							
Equity securities(see Note 14)	21,720,000	_	_	_	_	21,720,000	
	₽15,072,394,054	₽5,847,065,347	₽13,566,679	₽989,804	₽11,205,410	₽20,945,221,294	

<sup>\*</sup>Includes Brazil and Mexico

				2012		
	Philippines	Asia	United States	Europe	Others*	Total
Loans and receivables:						
Cash and cash equivalents (excluding						
cash on hand, see Note 7)	₱3,339,748,263	₽1,964,960,190	₽_	₽_	₽-	₽5,304,708,453
Receivables (see Note 10):						
Trade receivables	2,876,597,951	1,837,508,882	22,611,964	4,085,966	9,552,288	4,750,357,051
Due from related parties	1,258,154,460	_	_	_	_	1,258,154,460
Advances to officers, employees						
and suppliers	378,126,181	289,889,121	_	_	_	668,015,302
Interest receivable	29,312,678	90,127,557	63,816,788	41,182,122	-	224,439,145
Other receivables	403,899,790	156,167,167	-	-	-	560,066,957
Total loans and receivable	8,285,839,323	4,338,652,917	86,428,752	45,268,088	9,552,288	12,765,741,368
Financial assets at FVPL (see Note 8):						
Held-for-trading:						
Private bonds	2,154,828,172	1,710,785,803	791,774,427	3,403,203,095	627,776,391	8,688,367,888
Equity securities	309,145,085	202,333,519	386,255,710	1,017,271,599	_	1,915,005,913
Government securities	_	208,194,297	_	_	_	208,194,297
Derivative assets	_	_	_	834,167	_	834,167
Total financial assets at FVPL	2,463,973,257	2,121,313,619	1,178,030,137	4,421,308,861	627,776,391	10,812,402,265
AFS investments (see Note 14):						
Debt securities:						
Private bonds	-	897,137,215	300,358,872	787,354,107	-	1,984,850,194
Government securities	1,458,912,093	32,492,119	-	-	370,774,090	1,862,178,302
Equity securities:						
Quoted	21,720,000	_	_	929,128,125	_	950,848,125
Total AFS investments	1,480,632,093	929,629,334	300,358,872	1,716,482,232	370,774,090	4,797,876,621
	₱12,230,444,673	₽7,389,595,870	₱1,564,817,761	₱6,183,059,181	₱1,008,102,769	₱28,376,020,254

<sup>\*</sup>Includes Brazil and Mexico.

# ii. Concentration by industry

The tables below show the industry sector analysis of the Group's financial assets as of September 30, 2013 and 2012 before taking into account any collateral held or other credit enhancements.

				2013			
		Financial		Tele-			
	Manufacturing	Intermediaries	Petrochemicals	Communication	Mining	Others*	Total
Loans and receivables:							
Cash and cash equivalents							
(excluding cash on hand,							
see Note 7)	₽-	₽11,987,351,393	₽-	₽-	₽-	₽-	₽11,987,351,393
Receivables (see Note 10):							
Trade receivables	4,926,743,091	39,597,965	_	_	_	212,879,181	5,179,220,237
Due from related parties	96,011,405	37,068,898	464,450,260	_	_	1,214,711,244	1,812,241,807

(Forward)



				2013			
		Financial		Tele-			
	Manufacturing	Intermediaries	Petrochemicals	Communication	Mining	Others*	Total
Advances to officers,							
employees and							
suppliers	₽900,689,123	₽-	₽-	₽-	₽-	₽26,665,539	₽927,354,662
Interest receivable	-	146,890	-	_	-	4,891,935	5,038,825
Other receivables	483,609,782	_	_	37,093,724	_	77,858,552	598,562,058
Total loans and receivables	6,407,053,401	12,064,165,146	464,450,260	37,093,724	_	1,537,006,451	20,509,768,982
Financial assets at FVPL:							
Equity securities (see Note 8)	_	_	_	_	788,040	412,944,272	413,732,312
AFS investments:							
Equity securities (see Note 14)	_	_	_	_	_	21,720,000	21,720,000
	₽6 407 053 401	₽12 064 165 146	₽464 450 260	₽37 093 724	₽788 040	₽1 971 670 723	₽20 945 221 294

#Includes real state, agriculture, automotive, and electrical industries.

				2012			
		Financial		Tele-		<u> </u>	
	Manufacturing	Intermediaries	Petrochemicals	Communication	Mining	Others*	Total
Loans and receivables:							
Cash and cash equivalents							
(excluding cash on hand,							
see Note 7)	₽_	₱5,304,426,223	₽_	₽_	₽_	₹282,230	₱5,304,708,453
Receivables (see Note 10):							
Trade receivables	4,604,350,852	30,670,388	_	-	_	115,335,811	4,750,357,051
Due from related parties	393,845,840	46,458,902	617,321,039	68,520,364	_	132,008,315	1,258,154,460
Advances to officers,							
employees and							
suppliers	631,996,593	15,252,004	-	-	-	20,766,705	668,015,302
Interest receivable	3,912,346	133,191,981	11,949,887	6,068,891	6,837,674	62,478,366	224,439,145
Other receivables	560,066,957	-	-	-	-	-	560,066,957
Total loans and receivables	6,194,172,588	5,529,999,498	629,270,926	74,589,255	6,837,674	330,871,427	12,765,741,368
Financial assets at FVPL							
(see Note 8):							
Held-for-trading:							
Private bonds	64,368,241	5,020,295,912	490,960,258	349,661,185	49,133,909	2,713,948,383	8,688,367,888
Equity securities	-	1,522,847,509	-	-	2,174,225	389,984,179	1,915,005,913
Government bonds	-	-	-	-	-	208,194,297	208,194,297
Derivative assets	_	834,167	_	_	_	_	834,167
Total financial assets at FVPL	64,368,241	6,543,977,588	490,960,258	349,661,185	51,308,134	3,312,126,859	10,812,402,265
AFS investments (see Note 14):							
Debt securities							
Private bonds	_	1,120,850,363	277,864,687	91,537,672	139,017,375	355,580,097	1,984,850,194
Government securities	-	_	-	_	_	1,862,178,302	1,862,178,302
Equity securities							
Quoted	-	-	_	-	_	950,848,125	950,848,125
Total AFS investments	-	1,120,850,363	277,864,687	91,537,672	139,017,375	3,168,606,524	4,797,876,621
	₽6,258,540,829	₱13,194,827,449	₱1,398,095,871	₽515,788,112	₱197,163,183	₽6,811,604,810	₱28,376,020,254

<sup>\*</sup>Includes real state, agriculture, automotive, and electrical industries.

# c. Credit quality per class of financial assets

The tables below show the credit quality by class of financial assets as of September 30, 2013 and 2012, gross of allowance for impairment losses:

	2013						
	Neithe	r Past Due Nor Impa	ired	Past Due or			
	High Grade	Standard Grade	Substandard Grade	Individually Impaired	Total		
Loans and receivables:							
Cash and cash equivalents (excluding							
cash on hand, see Note 7)	₽11,987,351,393	₽-	₽-	₽-	₽11,987,351,393		
Receivables (see Note 10):							
Trade receivables	3,689,992,725	897,563,794	62,446,954	735,828,551	5,385,832,024		
Due from related parties	1,812,241,807	-	-	-	1,812,241,807		
Advances to officers, employees and							
suppliers	110,703,457	759,862,080	19,070,761	57,365,046	947,001,344		
Interest receivable	4,891,935	146,890	-	-	5,038,825		
Other receivables	150,708,647	230,935,264	64,812,207	321,188,716	767,644,834		
Total loans and receivables	17,755,889,964	1,888,508,028	146,329,922	1,114,382,313	20,905,110,227		
Financial assets at FVPL (see Note 8):							
Equity securities	413,732,312	_	_	_	413,732,312		
AFS investments:							
Equity securities (see Note 14)	21,720,000	-	-	-	21,720,000		
	₽18,191,342,276	₽1,888,508,028	₽146,329,922	₽1,114,382,313	₽21,340,562,539		



			2012			
	Neithe	er Past Due Nor Impa	ired	Past Due or		
			Substandard	Individually		
	High Grade	Standard Grade	Grade	Impaired	Total	
Loans and receivables:						
Cash and cash equivalents (excluding						
cash on hand, see Note 7)	₽5,304,708,453	₽-	₽-	₽-	₽5,304,708,453	
Receivables (see Note 10):						
Trade receivables	1,962,728,970	2,250,623,299	94,653,505	651,514,661	4,959,520,435	
Due from related parties	1,258,154,460	=	=	=	1,258,154,460	
Advances to officers, employees and						
suppliers	87,497,890	526,160,016	8,563,956	65,440,122	687,661,984	
Interest receivable	7,576,801	181,583,186	35,279,158	=	224,439,145	
Other receivables	198,035,921	155,578,645	39,209	375,495,958	729, 149, 733	
Total loans and receivables	8,818,702,495	3,113,945,146	138,535,828	1,092,450,741	13,163,634,210	
Financial assets at FVPL (see Note 8):						
Held-for-trading:						
Private bonds	882,500,848	6,677,086,079	1,128,780,961	_	8,688,367,888	
Government bonds	_	208, 194, 297	_	_	208, 194, 297	
Equity securities	1,570,633,683	344,372,230	_	=-	1,915,005,913	
Derivative assets	834,167	=	=	=	834,167	
Total financial assets at FVPL	2,453,968,698	7,229,652,606	1,128,780,961	-	10,812,402,265	
AFS investments (see Note 14):						
Debt securities:						
Private bonds	_	1,984,850,194	_	=-	1,984,850,194	
Government securities	=	1,862,178,302	_	=	1,862,178,302	
Equity securities:						
Quoted	21,720,000	929, 128, 125	-	=	950,848,125	
Total AFS investments	21,720,000	4,776,156,621	-	_	4,797,876,621	
_	₽11,294,391,193	₱15,119,754,373	₽1,267,316,789	₽1,092,450,741	₱28,773,913,096	

High grade cash and cash equivalents are short-term placements and working cash fund placed, invested, or deposited in foreign and local banks belonging to the top ten (10) banks, including an affiliated bank, in the Philippines in terms of resources and profitability.

Other high grade accounts are accounts considered to be high value. The counterparties have a very remote likelihood of default and have consistently exhibited good paying habits. Standard grade accounts are active accounts with minimal to regular instances of payment default, due to ordinary/common collection issues. These accounts are typically not impaired as the counterparties generally respond to credit actions and update their payments accordingly. Substandard grade accounts are accounts which have probability of impairment based on historical trend. These accounts show propensity to default in payment despite regular follow-up actions and extended payment terms.

# d. Aging analysis

An aging analysis of the Group's past due or individually impaired receivables as of September 30, 2013 and 2012 are as follows:

As of September 30, 2013

		Past Due Noi	Impaired			
	Less than	30 to 60	60 to 90	Over 90	Financial	
	30 Days	Days	Days	Days	Assets	Total
Trade receivables	₽87,682,883	₽154,927,342	₽28,443,268	₽258,163,271	₽206,611,787	₽735,828,551
Advances to officers, employees						
and suppliers	3,351,773	7,179,896	1,755,990	25,430,705	19,646,682	57,365,046
Others	27,260,128	1,060,321	822,733	122,962,758	169,082,776	321,188,716
Balances at end of year	₽118,294,784	₽163,167,559	₽31,021,991	₽406,556,734	₽395,341,245	₽1,114,382,313



### As of September 30, 2012

		Past Due No	Impaired			
	Less than	30 to 60	60 to 90	Over 90	Financial	
	30 Days	Days	Days	Days	Assets	Total
Trade receivables	₽80,150,320	₱134,423,830	₽43,145,205	₱184,631,922	₱209,163,384	₽651,514,661
Advances to officers, employees						
and suppliers	15,386,432	1,833,170	3,921,342	24,652,496	19,646,682	65,440,122
Others	10,545,041	4,713,115	244,214	190,910,812	169,082,776	375,495,958
Balances at end of year	₽106,081,793	₽140,970,115	₱47,310,761	₽400,195,230	₱397,892,842	₽1,092,450,741

#### e. Impairment assessment

The Group recognizes impairment losses based on the results of the specific/individual and collective assessment of its credit exposures. Impairment has taken place when there is a presence of known difficulties in the servicing of cash flows by counterparties, infringement of the original terms of the contract has happened, or when there is an inability to pay principal or interest overdue beyond a certain threshold. These and the other factors, either singly or in tandem with other factors, constitute observable events and/or data that meet the definition of an objective evidence of impairment.

The two methodologies applied by the Group in assessing and measuring impairment include: (1) specific/individual assessment; and (2) collective assessment.

Under specific/individual assessment, the Group assesses each individually significant credit exposure for any objective evidence of impairment, and where such evidence exists, accordingly calculates the required impairment.

Among the items and factors considered by the Group when assessing and measuring specific impairment allowances are: (a) the timing of the expected cash flows; (b) the projected receipts or expected cash flows; (c) the going concern of the counterparty's business; (d) the ability of the counterparty to repay its obligations during financial crisis; (e) the availability of other sources of financial support; and (f) the existing realizable value of collateral.

The impairment allowances, if any, are evaluated as the need arises, in view of favorable or unfavorable developments.

With regard to the collective assessment of impairment, allowances are assessed collectively for losses on receivables that are not individually significant and for individually significant receivables when there is no apparent or objective evidence of individual impairment. A particular portfolio is reviewed on a periodic basis, in order to determine its corresponding appropriate allowances. The collective assessment evaluates and estimates the impairment of the portfolio in its entirety even though there is no objective evidence of impairment on an individual assessment. Impairment losses are estimated by taking into consideration the following deterministic information: (a) historical losses/write offs; (b) losses which are likely to occur but has not yet occurred; and (c) the expected receipts and recoveries once impaired.

### Liquidity risk

Liquidity risk is the risk of not being able to meet funding obligation such as the repayment of liabilities or payment of asset purchases as they fall due. The Group's liquidity management involves maintaining funding capacity to finance capital expenditures and service maturing debts, and to accommodate any fluctuations in asset and liability levels due to changes in the Group's business operations or unanticipated events created by customer behavior or capital market conditions. The Group maintains a level of cash and cash equivalents deemed sufficient to finance



its operations. It also maintains a portfolio of highly marketable and diverse financial assets that assumed to be easily liquidated in the event of an unforeseen interruption of cash flow. The Group also has committed lines of credit that it can access to meet liquidity needs. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund raising activities. Fund raising activities may include obtaining bank loans and capital market issues both onshore and offshore.

# Maturity Profile of Financial Assets and Liabilities

The tables below summarize the maturity profile of the Group's financial assets and liabilities as of September 30, 2013 and 2012 based on the remaining undiscounted contractual cash flows.

Total   Securities   Page
Financial Assets  Loans and receivables:  Cash and cash equivalents
Loans and receivables:       Cash and cash equivalents       ₱2,646,969,026       ₱9,393,620,779       ₱−       ₱−       ₱−       ₱12,040,589,805         Receivables:       Trade receivables       1,590,207,885       3,339,189,516       249,822,836       −       5,179,220,237         Due from related parties       1,812,241,807       −       −       −       1,812,241,807         Advances to officers, employees and suppliers       287,082,528       571,453,796       68,818,338       −       927,354,662         Interest receivable       −       5,038,825       −       −       5,038,825         Other receivables       338,452,701       215,271,086       44,838,271       −       598,562,058         Total receivables       6,674,953,947       13,524,574,002       363,479,445       −       20,563,007,394         Financial sassets at FVPL:       Equity securities       413,732,312       −       −       −       413,732,312         AFS investments:       Equity securities       21,720,000       −       −       −       21,720,000         ₱7,110,406,259       ₱13,524,574,002       ₱363,479,445       ₱       ₱       ₱       ₱       ₱       ₱       ₱       ₱       ₱       ₱       ₱       ₱
Cash and cash equivalents       ₱2,646,969,026       ₱9,393,620,779       ₱−       ₱−       ₱−       ₱−       ₱12,040,589,805         Receivables:       Trade receivables       1,590,207,885       3,339,189,516       249,822,836       −       5,179,220,237         Due from related parties       1,812,241,807       −       −       −       1,812,241,807         Advances to officers, employees and suppliers       287,082,528       571,453,796       68,818,338       −       927,354,662         Interest receivable       −       5,038,825       −       −       5,038,825         Other receivables       338,452,701       215,271,086       44,838,271       −       598,562,058         Total receivables       6,674,953,947       13,524,574,002       363,479,445       −       20,563,007,394         Financial assets at FVPL:       Equity securities       413,732,312       −       −       −       413,732,312         AFS investments:       Equity securities       21,720,000       −       −       −       21,720,000         ₱7,110,406,259       ₱13,524,574,002       ₱363,479,445       ₱-       ₱-       ₱20,998,459,706    Financial Liabilities Financial liabilities at amortized cost: Accounts payable and other accrued
Receivables:         Trade receivables       1,590,207,885       3,339,189,516       249,822,836       − 5,179,220,237         Due from related parties       1,812,241,807       − − −       − 1,812,241,807         Advances to officers, employees and suppliers       287,082,528       571,453,796       68,818,338       − 927,354,662         Interest receivable       − 5,038,825       − − 5,038,825       − − 5,038,825       − − 5,038,825         Other receivables       338,452,701       215,271,086       44,838,271       − 598,562,058         Total receivables       6,674,953,947       13,524,574,002       363,479,445       − 20,563,007,394         Financial assets at FVPL:       Equity securities       413,732,312       − − − − − 413,732,312         AFS investments:       Equity securities       21,720,000       − − − − − 21,720,000         ₱7,110,406,259       ₱13,524,574,002       ₱363,479,445       ₱ − ₱20,998,459,706     Financial Liabilities  Financial liabilities at amortized cost: Accounts payable and other accrued
Trade receivables Due from related parties 1,812,241,807 Advances to officers, employees and suppliers 287,082,528 Bitterest receivable Cher receivables 338,452,701 Country Financial assets at FVPL: Equity securities 413,732,312 AFS investments: Equity securities  21,720,000  P7,110,406,259 P13,524,574,002 P363,479,445  - 5,179,220,237 - 1,812,241,807 - 1,812,241
Due from related parties       1,812,241,807       −       −       −       1,812,241,807         Advances to officers, employees and suppliers       287,082,528       571,453,796       68,818,338       −       927,354,662         Interest receivable       −       5,038,825       −       −       5,038,825         Other receivables       338,452,701       215,271,086       44,838,271       −       598,562,058         Total receivables       6,674,953,947       13,524,574,002       363,479,445       −       20,563,007,394         Financial assets at FVPL:       Equity securities       413,732,312       −       −       −       413,732,312         AFS investments:       Equity securities       21,720,000       −       −       −       21,720,000         ₱7,110,406,259       ₱13,524,574,002       ₱363,479,445       ₱       ₱       ₱20,998,459,706     Financial Liabilities  Financial liabilities at amortized cost: Accounts payable and other accrued       Accounts payable and other accrued
Advances to officers, employees     and suppliers     287,082,528    571,453,796    68,818,338
and suppliers 287,082,528 571,453,796 68,818,338 − 927,354,662 Interest receivable − 5,038,825 − 5,038,825 Other receivables 338,452,701 215,271,086 44,838,271 − 598,562,058 Total receivables 6,674,953,947 13,524,574,002 363,479,445 − 20,563,007,394 Financial assets at FVPL:  Equity securities 413,732,312 − − − 413,732,312 AFS investments:  Equity securities 21,720,000 − − − − 21,720,000 P7,110,406,259 P13,524,574,002 P363,479,445 P− P20,998,459,706  Financial Liabilities  Financial Liabilities at amortized cost: Accounts payable and other accrued
Interest receivable
Other receivables         338,452,701         215,271,086         44,838,271         − 598,562,058           Total receivables         6,674,953,947         13,524,574,002         363,479,445         − 20,563,007,394           Financial assets at FVPL:         Equity securities         413,732,312         − −         − 413,732,312           AFS investments:         Equity securities         21,720,000         − −         − 21,720,000           ₱7,110,406,259         ₱13,524,574,002         ₱363,479,445         ₱− ₱20,998,459,706           Financial Liabilities           Financial liabilities at amortized cost:           Accounts payable and other accrued
Total receivables 6,674,953,947 13,524,574,002 363,479,445 − 20,563,007,394  Financial assets at FVPL:  Equity securities 413,732,312 − − − 413,732,312  AFS investments:  Equity securities 21,720,000 − − − 21,720,000  ₱7,110,406,259 ₱13,524,574,002 ₱363,479,445 ₱− ₱20,998,459,706  Financial Liabilities  Financial liabilities at amortized cost:  Accounts payable and other accrued
Financial assets at FVPL:  Equity securities  AFS investments:  Equity securities  21,720,000  P7,110,406,259  P13,524,574,002  P363,479,445  P P20,998,459,706  Financial Liabilities  Financial liabilities at amortized cost:  Accounts payable and other accrued
Equity securities 413,732,312
AFS investments:  Equity securities  21,720,000  P7,110,406,259  P13,524,574,002  P363,479,445  P- P20,998,459,706  Financial Liabilities  Financial liabilities at amortized cost:     Accounts payable and other accrued
Equity securities         21,720,000         −         −         −         21,720,000           ₱7,110,406,259         ₱13,524,574,002         ₱363,479,445         ₱−         ₱20,998,459,706    Financial Liabilities  Financial liabilities at amortized cost:  Accounts payable and other accrued
P7,110,406,259 P13,524,574,002 P363,479,445 P− P20,998,459,706  Financial Liabilities  Financial liabilities at amortized cost:  Accounts payable and other accrued
Financial Liabilities Financial liabilities at amortized cost: Accounts payable and other accrued
Financial liabilities at amortized cost: Accounts payable and other accrued
Financial liabilities at amortized cost: Accounts payable and other accrued
Financial liabilities at amortized cost: Accounts payable and other accrued
Accounts payable and other accrued
liabilities:
Trade payable and accrued  expenses  ₱1.855.159.258  ₱2.901.282.490  ₱4.530.569.828  ₱─  ₱9.287.011.576
1 1,000,100,100 1 1,000,000,000 1 1,000,000
Due to related parties 74,913,134 – – 74,913,134
Short-term debt - 1,954,185,467 1,954,185,467
Trust receipts and acceptances
payable - 2,401,045,486 - 2,401,045,486
Total financial liabilities at amortized
<u>cost</u> 1,930,072,392 4,855,467,957 6,931,615,314 - 13,717,155,663
Financial liabilities at FVPL:
Derivative liabilities – – – – –
₱1,930,072,392 ₱4,855,467,957 ₱6,931,615,314 ₱─ ₱13,717,155,663
2012
1 to 3 3 to 12 1 to 5
On Demand Months Months Years Total
Financial Assets
Loans and receivables:
Cash and cash equivalents \$\mathbb{P}2,766,866,988 \mathbb{P}2,591,381,732 \mathbb{P}= \mathbb{P}5,358,248,720
Receivables:
Trade receivables 1,888,431,202 2,547,895,440 314,030,409 - 4,750,357,051
Due from related parties 1,258,154,460 1,258,154,460
Advances to officers, employees
and suppliers 225,775,693 373,607,817 68,631,792 – 668,015,302
Interest receivable - 224,439,145 - 224,439,145
Other receivables 228,554,569 313,364,162 18,148,226 – 560,066,957
Total receivables 6.367,782,912 6.050,688,296 400,810,427 - 12,819,281,635
10tal receivables 0,501,762,712 0,050,006,270 400,610,427 - 12,817,261,055

(Forward)



			2012		
		1 to 3	3 to 12	1 to 5	
	On Demand	Months	Months	Years	Total
Financial assets at FVPL:					
Held-for-trading:					
Private bonds	₽-	₽185,431,509	₽9,255,454,090	₽-	₽9,440,885,599
Equity securities	309,145,085	_	1,606,912,209	_	1,916,057,294
Government securities	_	2,907,715	217,852,936	_	220,760,651
Derivative assets	_	834,167	_	_	834,167
Total financial assets at FVPL	309,145,085	189,173,391	11,080,219,235	_	11,578,537,711
AFS investments:					
Debt securities:					
Private bonds	_	35,069,412	2,094,370,291	_	2,129,439,703
Government securities	_	30,495,857	1,958,358,335	_	1,988,854,192
Equity securities:					
Quoted	21,720,000	_	937,207,500	_	958,927,500
Total AFS investments	21,720,000	65,565,269	4,989,936,126	-	5,077,221,395
	₽6,698,647,997	₽6,305,426,956	₽16,470,965,788	₽-	₽29,475,040,741
Financial Liabilities					
Financial liabilities at amortized cost:					
Accounts payable and other accrued					
liabilities:					
Trade payable and accrued					
expenses	₽1,784,409,047	₽2,646,660,961	₽2,548,402,782	₽-	₽6,979,472,790
Due to related parties	284,599,807	_	-	-	284,599,807
Short-term debt	_	8,601,326,050	_	_	8,601,326,050
Trust receipts and acceptances					
payable	_	1,156,041,243	2,331,957,745	_	3,487,998,988
Long-term debt (including current					
portion)				3,000,000,000	3,000,000,000
Total financial liabilities					
at amortized cost	2,069,008,854	12,404,028,254	4,880,360,527	3,000,000,000	22,353,397,635
Financial liabilities at FVPL:					
Derivative liabilities		4,680,533			4,680,533
	#2 060 008 854	₱12,408,708,787	₱4,880,360,527	₽3 000 000 <del>000</del>	₱22,358,078,168

#### Market risk

Market risk is the risk of loss to future earnings, to fair value or future cash flows of a financial instrument as a result of changes in its price, in turn caused by changes in interest rates, foreign currency exchange rates, equity prices and other market factors.

## Foreign currency risk

Foreign currency risk arises on financial instruments that are denominated in a foreign currency other than the functional currency in which they are measured.

The Group has transactional currency exposures. Such exposures arise from sales and purchases in currencies other than the entities' functional currency. As of September 30, 2013, 2012 and 2011, approximately 27.2%, 28.3% and 28.6% of the Group's total sales are denominated in currencies other than the functional currency. In addition, 55.07% and 63.4% of the Group's debt is denominated in US Dollar as of September 30, 2013 and 2012, respectively. The Group's capital expenditures are likewise substantially denominated in US Dollar.



The tables below summarize the Group's exposure to foreign currency risk:

	2013						
	Euro	US Dollar	Other	Total			
Assets							
Cash and cash equivalents	₽-	₽3,417,796,152	₽2,156,333,865	₽5,574,130,017			
Receivables	_	777,001,047	2,576,985,750	3,353,986,797			
	_	4,194,797,199	4,733,319,615	8,928,116,814			
Liabilities							
Accounts payable and other accrued							
liabilities	_	_	3,896,868,645	3,896,868,645			
Short-term debt	_	_	1,945,430,681	1,945,430,681			
Trust Receipts	_	2,384,316,199	_	2,384,316,199			
	_	2,384,316,199	5,842,299,326	8,226,615,525			
Net Foreign Currency-Denominated							
Assets	₽_	₽1.810.481.000	(₱1.108.979.711)	₽701.501.289			

Other currencies include Singapore Dollar, Thai Baht, Chinese Yuan, Malaysian Ringgit, Indonesian Rupiah, and Vietnam Dong

		201	2	
	Euro	US Dollar	Other	Total
Assets				
Cash and cash equivalents	₱157,047,121	₱3,924,899,466	₱1,144,432,675	₽5,226,379,262
Receivables	14,364,369	904,269,290	1,804,726,731	2,723,360,390
Financial assets at FVPL:				
Held-for-trading:				
Private bonds	108,302,005	8,398,284,563	131,387,947	8,637,974,515
Government bonds	_	208,194,297	_	208,194,297
Equity securities	_	1,373,144,590	232,716,229	1,605,860,819
Derivative assets	834,167	_	=	834,167
AFS investments:				
Debt securities:				
Private bonds	173,856,487	1,810,993,707	_	1,984,850,194
Government securities	120,623,566	1,741,554,736	_	1,862,178,302
Equity securities:				
Quoted	_	929,128,125	=	929,128,125
	575,027,715	19,290,468,774	3,313,263,582	23,178,760,071
Liabilities				
Accounts payable and other accrued				
liabilities	83,064	513,492,478	2,888,140,882	3,401,716,424
Short-term debt	523,168,875	6,078,141,358	987,226,651	7,588,536,884
	523,251,939	6,591,633,836	3,875,367,533	10,990,253,308
Net Foreign Currency-Denominated				
Assets	₽51,775,776	₱12,698,834,938	( <del>P</del> 562,103,951)	₱12,188,506,763

Other currencies include Singapore Dollar, Thai Baht, Chinese Yuan, Malaysian Ringgit, Indonesian Rupiah, and Vietnam Dong

The following tables set forth the impact of the range of reasonably possible changes in the US Dollar and Euro - Philippine Peso exchange rate on the Group's income before income tax as of September 30, 2013, 2012 and 2011:

	2013				
Reasonably possible change in unit of Philippin	e				
peso for every unit of foreign currency	<b>US Dollar</b>	Euro			
₽5.00	₽207,910,083	₽_			
(₱5.00)	(207,910,083)	_			
	2012				
Reasonably possible change in unit of Philippin	e				
peso for every unit of foreign currency	US Dollar	Euro			
₽5.00	₱1,522,642,078	₽4,807,656			
(₱5.00)	(1,522,642,078)	(4,807,656)			



2011

<del>-</del>	v	
Reasonably possible change in unit of Philippine		_
peso for every unit of foreign currency	US Dollar	Euro
₽5.00	₽470,876,472	₽2,334,973
( <del>P</del> 5.00)	(470,876,472)	(2,334,973)

The impact of the range of reasonably possible changes in the exchange rates of the other currencies against the Philippine Peso on the Group's income before income tax as of September 30, 2013 and 2012 are deemed immaterial. As of September 30, 2013 and 2012, the impact of the changes in the exchange rates on the Group's cumulative translation adjustments in the statements of comprehensive income is also deemed immaterial.

The exchange rates used to restate the foreign currency-denominated financial assets and liabilities were \$\mathbb{P}43.54\$ to US\$1.00 and \$\mathbb{P}41.70\$ to US\$1.00 as of September 30, 2013 and 2012, respectively.

#### Equity price risk

Equity price risk is the risk that the fair values of equities decrease as a result of changes in the levels of equity indices and the value of individual stocks. In 2013, 2012 and 2011, changes in fair value of equity instruments held as financial assets at FVPL due to a reasonably possible change in equity indices, with all other variables held constant, will increase profit by ₱4.1 million, ₱20.2 million and ₱23.4 million, respectively, if equity prices will increase by 1%. A similar increase in equity indices on AFS equity instruments will also increase net unrealized gains on equity by ₱0.2 million and ₱7.0 million as of September 30, 2013 and 2012, respectively. An equal change in the opposite direction would have decreased equity and profit by the same amount.

#### Interest rate risk

The Group's exposure to interest rates relates primarily to the Group's short-term and long-term debt obligations. The Group's policy is to manage its interest cost using a mix of fixed and variable rate debt.

As of September 30, 2013 and 2012, 100.00% of the Group's borrowings are at a fixed rate of interest



The following tables show information about the Group's financial instruments that are exposed to interest rate risk and presented by maturity profile:

					2013				
								Debt	
	<1 year	>1-<2 years	>2-<3 years	>3-<4 years	>4-<5 years	Total	Total (in Philippine Peso)	Issuance Costs (in Philippine Peso)	Carrying Value (in Philippine Peso)
Liabilities:	-	-	-	-	-				
Foreign currencies:									
Fixed rate:									
Thailand Baht loans	THB1,192,800,000	THB-	THB-	THB-	THB-	THB1,192,800,000	1,660,865,476	_	1,660,865,476
Interest rate	3.03% to 3.85%								
Chinese Yuan loans	CNY40,000,000	CNY-	CNY-	CNY-	CNY-	CNY40,000,000	284,565,205	_	284,565,205
Interest rate	4.80%	0.112	0.11	0.112	0.112	21.11.0,000,000	20 1,000,200		201,000,200
Trust receipt and									
acceptances payable	\$54,761,511	<b>\$</b> -	<b>\$</b> -	<b>\$</b> -	<b>\$</b> -	\$54,761,511	2,384,316,199	_	2,384,316,199
Interest rate	0.980% to 0.983%								
						<u>-</u>	4,329,746,880	-	4,329,746,880



2012

-					2012			Debt	
	<1 year	>1-<2 years	>2-<3 years	>3-<4 years	>4-<5 years	Total	Total (in Philippine Peso)	Issuance Costs (in Philippine Peso)	Carrying Value (in Philippine Peso)
Liabilities:									
Foreign currencies:									
Fixed rate:									
US Dollar loans	\$228,836,968 0.49% to 1.45%	\$-	\$-	\$-	\$-	\$228,836,968	9,542,501,572	_	9,542,501,572
Interest rate	and 3.50%								
Euro loans	€9,703,380	€–	€–	€–	€–	€9,703,380	523,168,875	_	523,168,875
Interest rate	0.41% to 0.57%								
Thailand Baht loans	THB593,800,000	THB-	THB-	THB-	THB-	THB593,800,000	803,161,391	_	803,161,391
Interest rate	3.30% to 3.85%								
Singapore Dollar loans	SGD5,408,958 PBOC Reference Rate +	SGD-	SGD-	SGD-	SGD-	SGD5,408,958	184,065,260	_	184,065,260
Interest rate	0.78%								
Local currencies: Fixed rate:									
Philippine Peso loans	₽1,000,000,000	₽3,000,000,000	₽–	₽-	₽-	₽4,000,000,000	4,000,000,000	(9,544,074)	3,990,455,926
Interest rate	3.00%	8.75%							
Trust receipt and									
acceptances payable Interest rate	₱3,464,360,214 3,00% - 4,00%	₽–	₽-	₽–	₽–	₽3,464,360,214	3,464,360,214	_	3,464,360,214
microst rate	3.00/0 - 4.00/0						18,517,257,312	(9,544,074)	18,507,713,238



The following tables set forth the estimated change in the Group's income before income tax and equity due to a reasonably possible change in interest rates and market prices of quoted bonds classified under financial assets at FVPL and AFS investments in 2013, 2012 and 2011:

	2013					
_	Reasonably Possible Changes in:					
_	Interest ra	ites	Market	prices		
Changes in:	1.5%	(1.5%)	1.5%	(1.5%)		
Income Before Income Tax	_	_	₽-	₽_		
Equity	_	_	_	_		
	2012					
	Reasonably Possible Changes in:					
	Interest ra	ites	Market prices			
Changes in:	1.5%	(1.5%)	1.5%	(1.5%)		
Income Before Income Tax	_	- (₹	21,946,060,405)	₱973,382,292		
Equity	_	_	(457,410,580)	85,282,608		
	2011					
	Reasonably Possible Changes in:					
	Interest rates			t prices		
Changes in:	1.5%	(1.5%)	1.5%	(1.5%)		
Income Before Income Tax	_	- ( <del>I</del>	21,454,452,029)	₱2,828,488,774		
Equity	_	_	(509,096,490)	94,919,266		

## 5. Fair Value Measurement

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Cash and cash equivalents, receivables (except amounts due from and due to related parties), accounts payable and other accrued liabilities, short-term debt, and trust receipts and acceptances payable

Carrying amounts approximate their fair values due to the relatively short-term maturities of these instruments.

## Amounts due from and due to related parties

Carrying amounts of due from and due to related parties which are payable and due on demand approximate their fair values.

# Financial assets at FVPL and AFS investments

Fair values of debt securities are generally based upon quoted market prices. If the market prices are not readily available, fair values are estimated using either values obtained from independent parties offering pricing services or adjusted quoted market prices of comparable investments or using the discounted cash flow methodology. Fair values of quoted equity securities are based on quoted prices published in markets.

# Derivative financial instruments

The fair values of currency forwards and currency options are based on quotes obtained from counterparties.



#### Long-term debt

The fair value is determined using the discounted cash flow methodology, with reference to the Group's current incremental lending rates for similar types of loans. Discount curve used ranges from 0.63% to 3.12% in 2012.

As of September 30, 2013 and 2012, the carrying amount of the Group's financial assets and liabilities approximates their respective fair values, except for the Group's long-term debt whose carrying value and fair value follows:

	2013		2012	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial Liabilities				_
Financial liabilities at amortized cost:				
Long-term debt (including current portion)	₽-	₽-	₽2,990,455,926	₱3,367,165,859

## Fair Value Hierarchy

The Group uses the following hierarchy in determining and disclosing the fair value of financial instruments by valuation technique:

- Quoted prices in active markets for identical assets or liabilities (Level 1);
- Those involving inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (Level 2); and
- Those with inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

The following table shows the Group's financial instruments carried at fair value as of September 30, 2013 and 2012, based on levels 1 and 2:

		2013	
	Level 1	Level 2	Total
Financial Assets			
Financial assets at FVPL:			
Equity securities	<b>₽</b> 413,732,312	₽-	₽413,732,312
AFS investments:			
Equity securities	21,720,000	_	21,720,000
	₽435,452,312	₽–	₽435,452,312
		2012	
	Level 1	Level 2	Total
Financial Assets			
Financial assets at FVPL:			
Held for trading:			
Private bonds	₽8,688,367,888	₽_	₽8,688,367,888
Equity securities	1,915,005,913	_	1,915,005,913
Government bonds	208,194,297	_	208,194,297
Derivative assets	_	834,167	834,167
Total financial assets at FVPL	10,811,568,098	834,167	10,812,402,265
AFS investments:			
Debt securities:			
Private bonds	1,984,850,194	_	1,984,850,194
Government securities	1,862,178,302	_	1,862,178,302
Equity securities:		_	
Quoted	950,848,125	_	950,848,125
Total AFS investments	4,797,876,621	_	4,797,876,621
	₽15,609,444,719	₽834,167	₱15,610,278,886
Tet			
Financial Liabilities Financial liabilities at FVPL:			
Derivative liabilities	₽_	₽4,680,533	₽4,680,533



As of September 30, 2013 and 2012, the Group has no financial instruments valued based on level 3.

# 6. Business Segment Information

The Group's operating segments are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group has four reportable operating segments as follows:

- The branded consumer food products segment manufactures and distributes a diverse mix of salty snacks, chocolates, candies, biscuits, bakery products, beverages, instant noodles, and pasta and tomato-based products. This segment also includes the packaging division, which manufactures BOPP films primarily used in packaging; and its subsidiary, which manufactures PET bottles and flexible packaging materials for the packaging requirements of various branded food products. Its revenues are in their peak during the opening of classes in June and Christmas season.
- The agro-industrial products segment engages in hog and poultry farming, manufacturing and distribution of animal feeds, glucose and soya products, and production and distribution of animal health products. Its peak season is during summer and before Christmas season.
- The commodity food products segment engages in sugar milling and refining, and flour milling and pasta manufacturing. The peak season for sugar is during its crop season, which normally starts in November and ends in April while flour and pasta's peak season is before and during the Christmas season.
- The corporate business segment engages in bonds and securities investment and fund sourcing activities.

No operating segments have been aggregated to form the above reportable operating business segments.

Management monitors the operating results of business segments separately for the purpose of making decisions about resource allocation and performance assessment. The measure presented to manage segment performance is the segment operating income (loss). Segment operating income (loss) is based on the same accounting policies as consolidated operating income (loss) except that intersegment revenues are eliminated only at the consolidation level. Group financing (including finance costs and revenues), market valuation gain and loss, foreign exchange losses, other revenues and expenses and income taxes are managed on a group basis and are not allocated to operating segments. Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

The following tables present the financial information of each of the operating segments in accordance with PFRS except for Earnings before interest, income taxes and depreciation/amortization (EBITDA) and Earnings before interest and income taxes (EBIT) as of and for the period ended September 30, 2013, 2012, and 2011.



# The Group's business segment information follows:

	2013					
	Branded		Commodity	Corporate		
	Consumer Food	Agro-Industrial	Food	Business	Eliminations	Total
			(In Thous	sands)		
Sale of Goods and Services				_	_	
Third party	₽65,400,934	₽7,392,911	₽8,201,371	₽-	<b>P</b> -	₽80,995,216
Inter-segment	6,653,676 ₽72,054,610	3,524,393 ₱10,917,304	5,639,221 ₱13,840,592	₽-	(15,817,290) (₱15,817,290)	₽80,995,216
Result	172,034,010	110,517,504	1 15,040,572	-	(113,017,270)	100,773,210
Earnings before interest, income taxes and						
depreciation/amortization (EBITDA)	₽10,129,027	₽967,947	₽3,745,033	( <del>P</del> 941,357)	₽-	₽13,900,650
Depreciation and amortization (see Note 28)	(2,642,218)	(311,198)	(626,118)	(42,069)	_	(3,621,603)
Earnings before interest and income tax (EBIT)	₽7,486,809	₽656,749	₽3,118,915	(₱983,426)	₽-	10,279,047
Finance revenue (see Note 30)	₽48,067	₽173	₽2,221	₽479,179	₽-	529,640
Finance costs (see Notes 20, 22 and 31)	( <del>₽</del> 41,649)	<b>(₽11,187)</b>	(₽41,999)	(₱171,198)	₽-	(266,033)
Equity in net income of a joint venture (see Note 17)	₽-	₽-	₽-	₽19,245	₽-	19,245
Market valuation gain on financial assets at FVPL (see Note 8)	₽-	₽-	₽-	₽473,301	₽-	473,301
Impairment losses and others						(28,900)
Other expenses*						543,472
Income before income tax						11,549,772
Provision for income tax (see Note 33)						(1,432,442)
Net income					_	₽10,117,330
Other Information						
Total assets	₽39,343,253	₽4,734,422	₽8,632,824	₽13,834,469	₽-	₽66,544,968
Total liabilities	₽10,619,062	₽1,147,858	₽3,546,414	₽401,604	₽-	₽15,714,938
Capital expenditures (see Note 13)	₽3,640,111	₽250,218	₽1,583,005	₽72,423	₽-	₽5,545,757
Non-cash expenses other than depreciation and amortization:						
Impairment losses on:						
Receivables (see Note 10)	₽-	₽-	₽205	₽-	₽-	₽205
Inventories(see Note 11)	8,341	5,413	14,941			28,695
	₽8,341	₽5,413	₽15,146	₽-	₽-	₽28,900

<sup>\*</sup> Includes foreign exchange losses and other revenues (expenses).



	2012 (As restated, see Note 2)					
	Branded		Commodity	Corporate		
	Consumer Food	Agro-Industrial	Food	Business	Eliminations	Total
			(In Thou	sands)		
Sale of Goods and Services						
Third party	₱56,256,548	₽7,370,321	₽7,574,809	₽–	<del>P</del> -	₽71,201,678
Inter-segment	5,563,871 \$\frac{9}{1},820,419	3,414,758 ₱10,785,079	4,275,578 ₱11,850,387		(13,254,207)	₽71,201,678
D 14	F01,820,419	¥10,783,079	£11,630,367	<u>r</u> –	(₱13,254,207)	¥/1,201,0/8
Result Earnings before interest, income taxes and						
depreciation/amortization (EBITDA)	₽8,121,136	₽607,241	₽3,353,584	(₱813,382)	₽_	₽11,268,579
Depreciation and amortization (see Note 28)	(2,586,532)	(248,212)	(553,528)	(30,756)	_	(3,419,028)
Earnings before interest and income tax (EBIT)	₽5,534,604	₽359,029	₽2,800,056	( <del>P</del> 844,138)	₽–	7,849,551
Finance revenue (see Note 30)	₽32,443	₽179	₽1,007	₽1,196,100	₽-	1,229,729
Finance costs (see Notes 20, 22 and 31)	(₱22,258)	(₽45,766)	(₱82,400)	( <del>P</del> 542,850)	₽–	(693,274)
Equity in net income of a joint venture (see Note 17)	₽_	₽–	₽-	₽31,172	₽–	31,172
Market valuation gain on financial assets at FVPL (see Note 8)	₽-	₽–	₽–	₽1,548,492	₽–	1,548,492
Impairment losses and others						(197,875)
Other expenses*						(581,765)
Income before income tax						9,186,030
Provision for income tax (see Note 33)						(1,000,982)
Net income					_	₽8,185,048
Other Information						
Total assets	₽34,677,492	₽4,979,679	₽8,160,809	₱22,277,345	₽-	₽70,095,325
Total liabilities	₽7,150,761	₽2,287,383	₽3,848,986	₽10,443,667	₽–	₽23,730,797
Capital expenditures (see Note 13)	₱4,382,421	₽208,149	₽516,056	₽22,566	₽–	₽5,129,192
Non-cash expenses other than depreciation and amortization: Impairment losses on:						
Property, Plant and Equipment (see Note 13)	₽7,651	₽-	₽-	₽–	₽-	₽7,651
Intangibles (see Note 16)	190,224	_	_		_	190,224
	₽197,875	₽-	₽–	₽–	₽–	₽197,875

<sup>\*</sup> Includes foreign exchange losses and other revenues (expenses).



	2011 (As restated, see Note 2)					
	Branded		Commodity	Corporate		
	Consumer Food	Agro-Industrial	Food	Business	Eliminations	Total
			(In Thou	sands)		
Sale of Goods and Services	D50 555 066	75.050.500	DO 500 004	-		D. (2.1.)
Third party	₱50,557,966 4,610,521	₽7,079,730 3,266,357	₱9,529,934 3,957,040	₽–	<del>P</del> - (11,833,918)	₽67,167,630
Inter-segment	±55,168,487	3,266,337 ₱10,346,087	3,937,040 ₱13,486,974		(₱11,833,918)	₽67,167,630
Result	1 33,100,407	1-10,5-10,007	113,400,774	1	(1-11,055,710)	1-07,107,030
Earnings before interest, income taxes and						
depreciation/amortization (EBITDA)	₽6,981,077	₽576,987	₽3,390,973	( <del>P</del> 768,627)	₽-	₽10,180,410
Depreciation and amortization (see Note 28)	(2,436,279)	(257,386)	(539,671)	(32,808)	_	(3,266,144)
Earnings before interest and income tax (EBIT)	₽4,544,798	₱319,601	₱2,851,302	(₱801,435)	₽-	6,914,266
Finance revenue (see Note 30)	₱20,151	₽355	₽1,536	₽1,171,229	₽_	1,193,271
Finance costs (see Notes 20, 22 and 31)	(₱13,979)	(₱1,997)	( <del>P</del> 9,344)	(₱976,581)	₽–	(1,001,901)
Equity in net income of a joint venture (see Note 17)	₽_	₽-	₽-	₽25,470	₽–	25,470
Market valuation gain on financial assets at FVPL (see Note 8)	₽-	₽–	₽-	(₱1,157,316)	₽-	(1,157,316)
Impairment losses and others Other expenses*						(167,211) (158,236)
Income before income tax						5,648,343
Provision for income tax (see Note 33)						(621,963)
Net income						₽5,026,380
Other Information					_	
Total assets	₱32,622,945	₽4,864,421	₽7,457,158	₽23,464,086	₽-	₽68,408,610
Total liabilities	₽7,987,582	₽1,633,099	₽2,398,489	₽14,444,423	₽–	₽26,463,593
Capital expenditures (see Note 13)	₽3,709,015	₽305,080	₽497,042	₽48,317	₽–	₽4,559,454
Non-cash expenses other than depreciation and amortization:						
Impairment losses on:						
Receivables (see Note 10)	₽949	₽–	₽4,677	₽-	₽-	₽5,626
Inventories (see Note 11)	4,005	_	_	_	_	4,005
Property, Plant and Equipment (see Note 13)	10,065	_	_	-	_	10,065
Intangibles (see Note 16)	84,015 ₱99,034		₽4,677	63,500 ₽63,500	<del>_</del>	147,515
	<del>2</del> 99,034	<del>r</del> -	£4,0 / /	¥03,300	<del>r</del> -	₽167,211

<sup>\*</sup> Includes foreign exchange losses and other revenues (expenses).



#### **Inter-segment Revenues**

Intersegment revenues are eliminated at the consolidation level.

#### Segment Results

Segment results pertain to the net income (loss) of each of the operating segments excluding the amounts of market valuation gains and losses on financial assets at FVPL, foreign exchange losses and other revenues and expenses which are not allocated to operating segments.

## Segment Assets

Segment assets are resources owned by each of the operating segments excluding significant inter-segment transactions.

# Segment Liabilities

Segment liabilities are obligations incurred by each of the operating segments excluding significant inter-segment transactions. The Group also reports to the chief operating decision maker the breakdown of the short-term and long-term debt of each of the operating segments.

#### Capital Expenditures

The components of capital expenditures reported to the chief operating decision maker are the additions to investment property and property plant and equipment during the period.

## **Geographic Information**

The Group operates in the Philippines, Thailand, Malaysia, Indonesia, China, Hong Kong, Singapore and Vietnam.

The following table shows the distribution of the Group's consolidated revenues to external customers by geographical market, regardless of where the goods were produced:

	2013	2012	2011
		(In Thousands)	
Domestic	<b>₽</b> 58,941,454	<b>₽</b> 51,044,862	<b>₽</b> 47,949,495
Foreign	22,053,762	20,156,816	19,218,135
	₽80,995,216	₽71,201,678	₽67,167,630

The Group has no customer which contributes 10% or more of the consolidated revenues of the Group.

The table below shows the Group's carrying amounts of noncurrent assets per geographic location excluding noncurrent financial assets, deferred tax assets and pension assets:

	2013	2012	2011
		(In Thousands)	
Domestic	<b>₽</b> 21,429,562	₽20,583,499	₽20,362,311
Foreign	11,128,556	9,624,279	8,495,129
	₽32,558,118	₽30,207,778	₽28,857,440



# 7. Cash and Cash Equivalents

This account consists of:

	2013	2012
Cash on hand	<b>₽</b> 45,957,188	<del>₽</del> 41,124,944
Cash in banks	2,601,011,838	2,725,742,044
Short-term investments	9,386,339,555	2,578,966,409
	<b>₽</b> 12,033,308,581	₽5,345,833,397

Cash in banks earns interest at the prevailing bank deposit rates. Short-term investments represent money market placements that are made for varying periods depending on the immediate cash requirements of the Group, and earn interest ranging from 1.4% to 2.1%, 1.2% to 3.9% and 1.4% to 3.8% in 2013, 2012 and 2011, respectively.

# 8. Financial Assets at Fair Value Through Profit or Loss

This account consists of:

	2013	2012
Investments held-for-trading	₽413,732,312	₱10,811,568,098
Derivative assets	_	834,167
	₽413,732,312	₱10,812,402,265

Investments held-for-trading consist of:

	2013	2012
Equity securities	₽413,732,312	₽1,915,005,913
Private bonds	_	8,688,367,888
Government securities	_	208,194,297
	₽413,732,312	₽10,811,568,098

The above investments consist of quoted debt and equity securities issued by certain domestic and foreign entities.

The Group reported net market valuation gains on financial assets at FVPL of ₱473.3 million and ₱1.5 billion in 2013 and 2012, respectively, while net market valuation losses of ₱1.2 billion in 2011. Breakdown of the market valuation gains (loss) per class of investment follows:

	2013	2012	2011
Private bonds	₽241,882,525	₽855,860,481	( <del>P</del> 671,472,063)
Equity securities	226,425,612	669,815,481	(470,301,969)
Government securities	4,992,765	22,815,585	(15,541,880)
	₽473,300,902	₱1,548,491,547	(₱1,157,315,912)

Interest income earned from private bonds amounted to ₱170.5 million, ₱531.0 million and ₱505.1 million in 2013, 2012, and 2011, respectively. Interest income from government securities amounted to ₱3.7 million, ₱11.0 million and ₱15.7 million in 2013, 2012, and 2011, respectively (see Note 30).



#### **Derivative Financial Instruments**

The Group's freestanding derivative financial instruments are accounted for as financial instruments at FVPL. Gains or losses arising from fair value changes on these derivative instruments are reported immediately in the profit or loss in the consolidated statements of comprehensive income.

The Group's freestanding derivatives consist of:

		2013			2012	
	Currency	Currency		Currency	Currency	
	Forwards	Options	Total	Forwards	Options	Total
Notional Amounts						
in USD	US\$-	US\$-	US\$-	US\$-	US\$-	US\$-
In Euro	€–	€–	€–	€–	€900,000	€900,000
Derivative assets	₽_	₽_	₽_	₽-	₽834,167	₽834,167
Derivative liabilities						
(Note 21)	₽-	₽–	₽–	₽_	(₱4,680,533)	( <del>P</del> 4,680,533)

The Group's freestanding derivatives are all due within one year from respective financial position dates.

#### Fair value changes on derivatives

The net movements in fair value of all derivative instruments in 2013 and 2012 are as follows:

	2013	2012
Balances at beginning of year:		
Derivative assets	₽834,167	₽9,162,226
Derivative liabilities	(4,680,533)	(24,387,060)
Net changes in fair value of derivatives	3,846,366	12,226,523
Fair value of settled instruments	=	(848,055)
Balances at end of year:		
Derivative assets	₽-	₽834,167
Derivative liabilities (see Note 21)	₽-	( <del>P</del> 4,680,533)

In 2013, the Group sold all of its debt securities and significant portion of its equity securities for a total consideration of ₱10.7 billion. Gain arising from the sale of FVPL investments amounted to ₱54.5 million.

#### 9. Reclassification of Financial Assets

In 2008, following the amendments to PAS 39 and PFRS 7, *Reclassification of Financial Assets*, the Group reclassified certain trading assets from the financial assets at FVPL category to the AFS investments category in the consolidated statements of financial position. The global credit crunch in 2008 had prompted the amendments to be issued by the International Accounting Standards Board (IASB), and the adoption of these amendments permitted the Group to revisit the existing classification of their financial assets. The Group identified assets eligible under the amendments, for which at July 1, 2008, it had a clear change of intent to hold for the foreseeable future rather than to exit or trade in the short term. The disclosures below detail the impact of the reclassifications to the Group.



The following table shows carrying values and fair values of the reclassified assets:

	2013	2012	2011	2010	2009
Private bonds	₽-	₱1,984,850,194	₽2,451,989,177	₽3,238,990,528	₱3,851,715,862
Government securities	_	1,862,178,302	2,165,354,695	2,543,989,688	2,559,491,290
Equity securities	_	929,128,125	872,487,250	943,694,250	896,441,088
	₽-	₽4,776,156,621	₽5,489,831,122	₽6,726,674,466	₽7,307,648,240

As of the reclassification date, EIRs on reclassified trading assets ranged from 6.06% to 18.94% with expected recoverable cash flows of \$\mathbb{P}\$12.5 billion. Ranges of EIRs were determined based on weighted average rates by business.

Prior to reclassification, reduction in the fair values of the Group's financial assets at FVPL at July 1, 2008 amounted to \$\mathbb{P}\$1.3 billion, which is included under 'Market valuation gain (loss) on financial assets at FVPL' in the 2008 consolidated statement of income.

Had the reclassification not been made, the Group's consolidated net income would have included an additional market valuation gain on financial assets at FVPL amounting to ₱650.5 million in 2013 and ₱393.5 million in 2012 while an additional market valuation loss of ₱437.9 million in 2011.

After reclassification, the reclassified financial assets contributed the following amounts to income before income taxes for the years ended September 30, 2013 and 2012, respectively:

	2013	2012
Increase (reduction) in:		
Interest income - accretion	<b>₽</b> 11,263,031	₽9,004,095
Foreign exchange gain (loss)	5,255,824	(13,537,606)

The reclassification is compliant with the criteria and rules set forth in the SEC Memorandum Circular No. 10, Series of 2008, on Amendments to PAS 39 and PFRS 7, as issued by the Philippine SEC.

In 2013, the Group sold all of its debt and equity securities for a total consideration of  $pmathbb{P}4.7$  billion. Gain arising from the sale of AFS investments amounted to  $pmathbb{P}680.7$  million (see Note 14).

## 10. Receivables

This account consists of:

	2013	2012
Trade receivables	₽5,385,832,024	₱4,959,520,435
Due from related parties (see Note 35)	1,812,241,807	1,258,154,460
Advances to officers, employees and suppliers	947,001,344	687,661,984
Interest receivable	5,038,825	224,439,145
Others	767,644,834	729,149,733
	8,917,758,834	7,858,925,757
Less allowance for impairment losses	395,341,245	397,892,842
	₽8,522,417,589	₽7,461,032,915



Others include receivables from URC Retirement Plan amounting to ₱492.0 million and ₱373.9 million as of September 30, 2013 and 2012, respectively (see Note 32).

# Allowance for Impairment Losses on Receivables

Changes in allowance for impairment losses on receivables follow:

			2013	
			Collective	
	Individual A	ssessment	Assessment	
	Trade	Other	Trade	
	Receivables	Receivables	Receivables	Total
Balances at beginning of year	₽195,602,093	₽188,729,458	₽13,561,291	₽397,892,842
Provision for impairment losses	205,469	_	_	205,469
Recovery/accounts written-off	(2,757,066)	_	_	(2,757,066)
Balances at end of year	₽193,050,496	₽188,729,458	₽13,561,291	₽395,341,245
			2012	
			Collective	
	Individual A	ssessment	Assessment	

	Individual A	ssessment	Collective Assessment	
	Trade	Other	Trade	
	Receivables	Receivables	Receivables	Total
Balances at beginning of year	₱196,787,738	₱195,429,205	₱13,561,291	₽405,778,234
Recovery during the year	(750,515)	_	_	(750,515)
Accounts written-off	(435,130)	(6,699,747)	_	(7,134,877)
Balances at end of year	₽195,602,093	₱188,729,458	₽13,561,291	₽397,892,842

Allowance for impairment losses on other receivables includes ₱19.6 million and ₱169.1 million for advances to officers, employees and suppliers and other receivables, respectively, as of September 30, 2013 and 2012.

## 11. Inventories

This account consists of:

2013	2012
₽5,503,790,724	₱4,914,866,990
2,145,519,999	2,172,592,347
7,649,310,723	7,087,459,337
506,118,859	364,509,629
1,510,714,463	1,027,597,765
1,321,077,007	1,279,767,421
3,337,910,329	2,671,874,815
₽10,987,221,052	₱9,759,334,152
	₱5,503,790,724 2,145,519,999 7,649,310,723 506,118,859 1,510,714,463 1,321,077,007 3,337,910,329

Under the terms of the agreements covering liabilities under trust receipts totaling ₱2.4 billion and ₱3.5 billion as of September 30, 2013 and 2012, respectively, certain inventories have been released to the Group in trust for the banks. The Parent Company is accountable to these banks for the trusteed merchandise or their sales proceeds.



Inventory written down as expense (included under the 'Cost of sales' in the consolidated statements of income) amounted to ₱726.1 million, ₱640.4 million and ₱470.1 million in 2013, 2012 and 2011, respectively.

The Group recognized impairment losses on its inventories amounted to ₱28.7 million, nil and ₱4.0 million in 2013, 2012 and 2011, respectively. The Group's inventories, net of inventory obsolescence and market decline, amounted to ₱11.0 billion and ₱9.8 billion for September 30, 2013 and 2012, respectively.

#### 12. Other Current Assets

This account consists of:

	2013	2012
Input value-added tax (VAT)	<b>₽</b> 194,290,841	₱290,724,709
Prepaid expenses	173,812,930	163,417,993
	₱368,103,771	₽454,142,702

Prepaid expenses include prepaid insurance amounting to ₱77.9 million and ₱66.2 million in 2013 and 2012, respectively, and prepaid rent amounting to ₱38.1 million and ₱15.8 million in 2013 and 2012, respectively.



# 13. Property, Plant and Equipment

The composition of and movements in this account follow:

			2013		
		Land	Buildings and	Machinery and	
	Land	Improvements	Improvements	Equipment	Sub-total
Cost		-			
Balances at beginning of year	₽2,090,133,466	<b>₽</b> 1,448,008,955	₽10,528,699,755	₽39,219,426,997	₽53,286,269,173
Additions (see Note 6)	535,799,480	20,942,709	357,285,283	1,511,645,402	2,425,672,874
Disposals, reclassifications and other adjustments	(30,000,826)	32,442,673	235,895,751	870,263,339	1,108,600,937
Balances at end of year	2,595,932,120	1,501,394,337	11,121,880,789	41,601,335,738	56,820,542,984
Accumulated Depreciation, Amortization and Impairment Losses					
Balances at beginning of year	_	507,379,091	4,263,061,873	25,111,339,305	29,881,780,269
Depreciation and amortization (see Note 6)	_	41,262,412	571,311,336	2,710,926,286	3,323,500,034
Disposals, reclassifications and other adjustments	_	(11,348,267)	(95,349,546)	(561,651,430)	(668,349,243)
Balances at end of year	_	537,293,236	4,739,023,663	27,260,614,161	32,536,931,060
Net Book Value	₽2,595,932,120	₽964,101,101	₽6,382,857,126	₽14,340,721,577	₽24,283,611,924
			2013		
	Transportation	Furniture, Fixtures	Construction	Equipment	
	Equipment	and Equipment	In-progress	In-transit	Total
Cost					
Balances at beginning of year	₽2,075,340,337	₽2,002,813,911	<b>₽2,274,868,875</b>	₽598,954,245	<b>₽</b> 60,238,246,541
Additions (see Note 6)	74,936,332	124,880,194	1,707,613,321	1,212,653,971	5,545,756,692
Disposals, reclassifications and other adjustments	46,498,046	44,873,090	(922,503,023)	(666,389,426)	(388,920,376)
Balances at end of year	2,196,774,715	2,172,567,195	3,059,979,173	1,145,218,790	65,395,082,857
Accumulated Depreciation, Amortization and Impairment Losses					
Balances at beginning of year	1,379,710,056	1,058,121,762	_	_	32,319,612,087
Depreciation and amortization (see Note 6)	121,320,555	173,125,000	_	_	3,617,945,589
Disposals, reclassifications and other adjustments	(30,859,211)	(23,666,424)	_	_	(722,874,878)
Balances at end of year	1,470,171,400	1,207,580,338	_	_	35,214,682,798
Net Book Value	₽726,603,315	₽964,986,857	₽3,059,979,173	₽1,145,218,790	₽30,180,400,059



2012

			2012		
		Land	Buildings and	Machinery and	
	Land	Improvements	Improvements	Equipment	Sub-total
Cost					
Balances at beginning of year	₱1,861,511,843	₽1,137,422,773	₱10,189,106,715	₱37,350,139,182	₽50,538,180,513
Additions (see Note 6)	228,621,623	305,132,982	446,818,218	2,172,342,087	3,152,914,910
Disposals, reclassifications and other adjustments	_	5,453,200	(107,225,178)	(303,054,272)	(404,826,250)
Balances at end of year	2,090,133,466	1,448,008,955	10,528,699,755	39,219,426,997	53,286,269,173
Accumulated Depreciation, Amortization and Impairment Losses					
Balances at beginning of year	_	470,848,675	3,956,210,084	22,726,266,375	27,153,325,134
Depreciation and amortization (see Note 6)	_	39,065,498	414,342,724	2,674,560,994	3,127,969,216
Impairment losses	_	_	_	7,651,176	7,651,176
Disposals, reclassifications and other adjustments	_	(2,535,082)	(107,490,935)	(297,139,240)	(407,165,257)
Balances at end of year	_	507,379,091	4,263,061,873	25,111,339,305	29,881,780,269
Net Book Value	₽2,090,133,466	₽940,629,864	₽6,265,637,882	₽14,108,087,692	₽23,404,488,904
			2012		
	Transportation	Furniture, Fixtures	Construction	Equipment	
	Equipment	and Equipment	In-progress	In-transit	Total
Cost					
Balances at beginning of year	₽2,037,008,518	₽1,753,186,228	₽1,440,103,985	₽102,358,702	₽55,870,837,946
Additions (see Note 6)	117,622,231	162,477,525	1,007,889,688	688,287,640	5,129,191,994
Disposals, reclassifications and other adjustments	(79,290,412)	87,150,158	(173,124,798)	(191,692,097)	(761,783,399)
Balances at end of year	2,075,340,337	2,002,813,911	2,274,868,875	598,954,245	60,238,246,541
Accumulated Depreciation, Amortization and Impairment Losses					
Balances at beginning of year	1,359,337,082	934,954,992	_	_	29,447,617,208
Depreciation and amortization (see Note 6)	99,945,261	187,455,404	_	_	3,415,369,881
Impairment losses	_	_	_	_	7,651,176
Disposals, reclassifications and other adjustments	(79,572,287)	(64,288,634)			(551,026,178)
Balances at end of year	1,379,710,056	1,058,121,762		_	32,319,612,087
Net Book Value	₽695,630,281	₱944,692,149	₱2,274,868,875	₽598,954,245	₽27,918,634,454



On October 1, 2012, the Group purchased from Herminio Teves & Company, Inc. (HTCI), land, building and improvement, and machinery and equipment, located in Barangay Caranoche, Santa Catalina, Negros Oriental for a consideration of ₱600.0 million.

In 2013 and 2012, the Group recognized impairment losses of nil and ₱7.7 million on its machinery and equipment (included under 'Impairment losses' on the consolidated statements of income), respectively.

#### **Borrowing Costs**

No borrowing costs have been capitalized as property, plant and equipment under construction as of 2013 and 2012.

#### **Depreciation and Amortization**

The breakdown of consolidated depreciation and amortization of property, plant and equipment follows (see Note 28):

. <u>.</u>	2013	2012	2011
Cost of sales	₽3,395,233,450	₱3,216,808,941	₱3,041,569,926
Selling and distribution costs	83,892,540	86,640,875	115,416,392
General and administrative			
expenses	138,819,599	111,920,065	103,885,908
	₽3,617,945,589	₽3,415,369,881	₽3,260,872,226

#### 14. Available-for-Sale Investments

This account consists of:

	2013	2012
Equity securities:		
Quoted	₽21,720,000	₱950,848,125
Debt securities:		
Private bonds	_	1,984,850,194
Government securities:		
Philippines	_	1,458,912,091
Others	_	403,266,211
	_	3,847,028,496
	₽21,720,000	₽4,797,876,621

The Group did not recognize any provision for impairment loss on its AFS investments under private debt securities in 2013, 2012 and 2011. As of September 30, 2013 and 2012, AFS investments include net unrealized gain on market revaluation of nil and ₱650.5 million, respectively, which are presented as components of 'Other comprehensive income' in Equity (see Note 24).

Interest income recognized from private bonds amounted to ₱58.1 million, ₱202.6 million and ₱219.3 million in 2013, 2012 and 2011, respectively. Interest income from government bonds amounted to ₱36.7 million, ₱130.7 million and ₱133.1 million in 2013, 2012 and 2011, respectively (see Note 30).



Movements in the net unrealized gain on AFS investments follow:

	2013	2012
Balances at beginning of year	₽650,504,738	₱257,038,710
Net changes shown in other comprehensive income		_
(see Note 24):		
Fair value changes during the period	110,370,180	446,319,850
Fair value changes taken to profit and loss upon		
sale of AFS investments	(760,874,918)	(52,853,822)
	(650,504,738)	393,466,028
Balances at end of year	₽_	₽650,504,738

In 2013, the Group sold all of its debt securities and significant portion of its equity securities for a total consideration of \$\mathbb{P}4.7\$ billion. Gain arising from the sale of AFS investments amounted to \$\mathbb{P}680.7\$ million.

2013

# 15. Biological Assets

Movements in this account follow:

				2013			
		e (At Fair Value					
		mated Costs to S	,		oultry (At Cost)		
	Breeder	Commercial	Sub-total	Breeder	Commercial	Sub-total	Total
Cost							
Balances at beginning of year	₽405,775,162		₽1,360,320,767	₽178,199,767	₽102,462,053		₽1,640,982,587
Additions	404,941,993	1,969,284,233	2,374,226,226	182,490,212	618,616,695	801,106,907	3,175,333,133
Disposal	(335,182,939)		(2,338,508,522)	(175,435,516)	(641,775,397)	(817,210,913)	(3,155,719,435)
Balances at end of year	475,534,216	920,504,255	1,396,038,471	185,254,463	79,303,351	264,557,814	1,660,596,285
Accumulated Depreciation							
Balances at beginning of year	57,055,871	-	57,055,871	97,957,467	-	97,957,467	155,013,338
Depreciation	47,420,646	_	47,420,646	142,424,452	_	142,424,452	189,845,098
Disposal	(30,340,784)	-	(30,340,784)	(148,086,460)	-	(148,086,460)	(178, 427, 244)
Balances at end of year	74,135,733	_	74,135,733	92,295,459	_	92,295,459	166,431,192
Gains (losses) arising from changes							
in fair value less estimated							
costs to sell	(11,332,306)	81,227,677	69,895,371	-	-	-	69,895,371
Net Book Value at End of Year	₽390,066,177	₽1,001,731,932	₽1,391,798,109	₽92,959,004	₽79,303,351	₽172,262,355	₽1,564,060,464
	Crris	ne (At Fair Value	Laga	2012			
		imated Costs to S		ı	Poultry (At Cost)		
	Breeder	Commercial	Sub-total	Breeder	Commercial	Sub-total	Total
Cost	Breeder	Commercial	ouo totui	Breeder	Commercial	ouo totui	10441
Balances at beginning of year	₽422.322.129	₽850 256 410	₽1,272,578,539	₱130,599,612	₽61.008.719	₽191 608 331	₽1,464,186,870
Additions	383,682,724	2,960,918,965	3,344,601,689	179,122,273	582,769,817	761,892,090	4,106,493,779
Disposal	(337,830,042)	(2,903,504,759)		(131,522,118)	(541,316,483)	(672,838,601)	
Balances at end of year	468,174,811	907,670,616	1,375,845,427	178,199,767	102,462,053	280,661,820	1,656,507,247
Accumulated Depreciation							
Balances at beginning of year	39,015,962	_	39,015,962	54,852,091	_	54,852,091	93,868,053
Depreciation	40,854,993	-	40,854,993	135,671,573	_	135,671,573	176,526,566
Disposal	(22,815,084)	_	(22,815,084)	(92,566,197)	_	(92,566,197)	(115,381,281)
Balances at end of year	57,055,871	-	57,055,871	97,957,467	_	97,957,467	155,013,338
Gains (losses) arising from changes in fair value less estimated						_	
in fair value less estimated costs to sell	(62,399,649)	46.874.989	(15,524,660)				(15,524,660)
Net Book Value at End of Year	₹348,719,291	- ,	₱1.303.264.896	₽80,242,300	₽102,462,053	P102 704 252	₽1,485,969,249
Net book value at End of Year	¥348,/19,291	<del>1</del> 934,343,603	£1,303,264,896	+80,242,300	£102,462,053	£182,/04,333	£1,485,969,249

The Group has about 240,579 and 217,760 heads of swine as of September 30, 2013 and 2012, respectively, and about 602,773 and 652,556 heads of poultry as of September 30, 2013 and 2012, respectively.



# 16. Intangible Assets

The composition of and movements in this account follow:

	2013			
			Product	
	Goodwill	Trademark	Formulation	Total
Cost				
Balances at beginning and end of year	<b>₽1,046,767,480</b>	₽251,524,581	₽425,000,000	₽1,723,292,061
Accumulated Amortization and				
Impairment Losses				
Balances at beginning and end of year	248,139,704	201,524,581	_	449,664,285
Net Book Value at End of Year	₽798,627,776	₽50,000,000	<b>₽</b> 425,000,000	₽1,273,627,776
		201	2	
			Product	
	Goodwill	Trademark	Formulation	Total
Cost				
Balances at beginning and end of year	₽1,046,767,480	₱251,524,581	₽425,000,000	₽1,723,292,061
Accumulated Amortization and				
Impairment Losses				
Balances at beginning of year	248,139,704	11,301,181	_	259,440,885
Impairment losses during the year		190,223,400		190,223,400
Balances at end of year	248,139,704	201,524,581	_	449,664,285
Net Book Value at End of Year	₽798,627,776	₽50,000,000	₱425,000,000	₱1,273,627,776

The Group's goodwill pertains to: (a) the acquisition of Advanson in December 2007, (b) the acquisition of Acesfood in May 2007 and (c) the excess of the acquisition cost over the fair values of the net assets acquired by HCFCL and UABCL in 2000. The goodwill arising from the acquisitions of HCFCL, UABCL, Acesfood and Advanson was translated at the applicable yearend exchange rate.

The Group performed its annual impairment test on its goodwill and other intangible assets with indefinite useful lives as of September 30, 2013. The recoverable amounts of the intangible assets were determined based on value in use calculations using cash flow projections from financial budgets approved by management covering a five-year period. The pre-tax discount rates applied to cash flow projections range from 9.3% to 10.0%. The following assumptions were also used in computing value in use:

*Growth rate estimates* - growth rates were based on experiences and strategies developed for the various subsidiaries. The prospect for the industry was also considered in estimating the growth rates.

*Discount rates* - discount rates were estimated based on the industry weighted average cost of capital, which includes the cost of equity and debt after considering the gearing ratio.

In 2012, the Group recognized impairment loss of ₱190.2 million (included under 'Impairment losses' on the consolidated statement of income) on trademark attributed to Shanghai Peggy, a wholly owned subsidiary of HCFCL. Shanghai Peggy manufactures branded consumer foods such as oats, biscuits and cereals.

In 2011, the Group recognized impairment loss of ₱63.5 million (included under 'Impairment losses' on the consolidated statement of income) on the goodwill attributed to SONEDCO. The Group also derecognized goodwill of ₱28.2 million and trademark of ₱84.0 million pertaining to the disposal of subsidiaries (see Note 38).



## 17. Investment in a Joint Venture

This account consists of:

	2013	2012
<b>Acquisition Cost</b>		
Balances at beginning and end of year	<b>₽1,250,000</b>	₽1,250,000
<b>Accumulated Equity in Net Earnings</b>		
Balances at beginning of year	94,889,053	88,716,944
Equity in net income during the year	19,244,938	31,172,102
Dividends received	(29,999,991)	(24,999,993)
Balances at end of year	84,134,000	94,889,053
Net Book Value at End of Year	₽85,384,000	₽96,139,053

The Parent Company has an equity interest in HURC, a domestic joint venture. HURC manufactures and distributes food products under the "Hunt's" brand name, which is under exclusive license to HURC in the Philippines.

The Parent Company's percentage of ownership in HURC and its related equity in the net assets is summarized below:

	Percentage of Own	Percentage of Ownership		Equity in Net Assets	
	2013	2012	2013	2012	
			(In Mil	llions)	
HURC	50.0	50.0	₽85.4	₽96.1	

Summarized financial information of HURC as of September 30, 2013 and 2012 which are accounted for under the equity method follow:

	2013	2012
	(In Thou	ısands)
Current assets	₽494,373	₽500,909
Noncurrent assets	1,833	2,358
Current liabilities	424,188	411,507
Noncurrent liabilities	426	838
Revenue	662,500	650,234
Costs and expenses	(613,855)	(569,997)
Net income	40,847	62,373

# 18. **Investment Properties**

Movements in this account follow:

	2013	2012
Cost		_
Balances at beginning and end of year	<b>₽</b> 107,947,364	₽107,947,364
<b>Accumulated Depreciation</b>		_
Balances at beginning of year	43,455,852	39,798,057
Depreciation	3,657,787	3,657,795
Balances at end of year	47,113,639	43,455,852
Net Book Value at End of Year	₽60,833,725	₽64,491,512



The investment properties consist of building and plant which are made available for lease to certain related parties (see Note 35).

The aggregate fair value of the Group's investment properties amounted to \$\mathbb{P}\$192.4 million as of September 30, 2012. The fair values of investment properties have been determined by qualified independent appraisers. The fair value represents the amount at which the assets could be exchanged between a knowledgeable, willing buyer and knowledgeable, willing seller in an arm's length transaction at the date of valuation.

Total rental income earned from investment properties (included under 'Other income' in the consolidated statements of income) amounted to ₱59.7 million, ₱64.7 million and ₱52.8 million in 2013, 2012 and 2011, respectively.

Direct operating expenses (included under 'General and administrative expenses' in the consolidated statements of income) arising from investment properties amounted to P13.7 million in 2013, P2.6 million in 2012 and P0.2 million in 2011.

#### 19. Other Noncurrent Assets

This account consists of:

	2013	2012
Input VAT	₱151,342,665	₽88,829,664
Deposits	282,471,618	257,812,178
Others	41,032,742	79,281,795
	₽474,847,025	₽425,923,637

Other noncurrent assets are net of allowance for impairment losses amounting to ₱279.1 million as of September 30, 2013 and 2012.

#### 20. Short-term Debt

This account consists of:

	2013	2012
Thai Baht denominated loans - with interest rates		_
ranging from 3.03% to 3.85% in 2013 and		
3.30% to 3.85% in 2012	<b>₽</b> 1,660,865,476	₽803,161,391
Chinese Yuan denominated loans - with interest rate		
of 4.80% in 2013	284,565,205	_
US Dollar denominated loans - with interest rates		
ranging from 0.65% to 1.45% in 2012	_	6,078,141,358
Philippine Peso denominated loan with interest rate	_	
at 3.00% in 2012		1,000,000,000
Euro denominated loans - with interest rates ranging		
from 0.41% to 0.57% in 2012	_	523,168,875
Singaporean Dollar denominated loans - with		
interest rates at 0.78% in 2012	_	184,065,260
	₽1,945,430,681	₽8,588,536,884



Interest is based on prevailing market rates. Accrued interest payable on the Group's short-term debt (included under 'Accounts payable and other accrued liabilities' in the consolidated statements of financial position) amounted to \$\mathbb{P}3.2\$ million and \$\mathbb{P}24.3\$ million as of September 30, 2013 and 2012, respectively (see Note 21). Interest expense from the short-term debt amounted to \$\mathbb{P}103.8\$ million, \$\mathbb{P}431.5\$ million and \$\mathbb{P}58.8\$ million in 2013, 2012 and 2011, respectively (see Note 31).

# 21. Accounts Payable and Other Accrued Liabilities

This account consists of:

	2013	2012
Trade payables	₽6,554,240,441	₱5,295,152,368
Accrued expenses	2,247,821,024	1,367,635,397
Due to related parties (see Note 35)	74,913,134	284,599,807
Customers' deposits	218,393,909	207,167,134
Advances from stockholders (see Note 35)	229,985,437	218,904,217
Derivative liabilities (see Note 8)	_	4,680,533
Others	188,161,045	208,702,670
	₽9,513,514,990	₽7,586,842,126

As of September 30, 2013 and 2012, others include withholding taxes payable amounting to ₱114.6 million and ₱121.8 million, respectively. The accrued expenses account consists of:

	2013	2012
Advertising and promotions	<b>₽</b> 1,839,496,110	₽899,226,122
Freight and handling costs	136,011,568	191,287,113
Contracted services	42,052,442	150,812,491
Interest payable	3,234,034	24,254,634
Others	227,026,870	102,055,037
	<b>₽</b> 2,247,821,024	₽1,367,635,397

As of September 30, 2013 and 2012, Others include accrued utilities amounting to ₱152.0 million and ₱96.6 million, respectively.

## 22. Long-term Debt

This account consists of:

	Maturity	Interest Rate	2013	2012
Parent Company:				
Philippine Peso:				
₱3.0 billion loan facility	2014	8.75%	₽- ₽2	2,990,455,926

Long-term debt is shown net of unamortized debt issuance costs totaling to nil and ₱9.5 million as of September 30, 2013 and 2012, respectively (see Note 4).



Repayments of the long-term debt follow:

	2013	2012
Due in:		_
2013	₽_	₽_
2014	<del>-</del>	3,000,000,000
	₽_	₽3,000,000,000

The following significant transactions affected the Group's long-term debt:

#### URC ₱3.0 Billion 8.75% Fixed Corporate Notes Due 2014

On March 24, 2009, URC issued fixed corporate notes amounting to ₱3.0 billion to various financial institutions for capital expenditures and general corporate purposes. The notes bear a fixed interest rate of 8.75%, payable semi-annually in arrears, and have a term of five (5) years, maturing on March 27, 2014.

The notes contain negative covenants that, among others, prohibit merger or consolidation with other entities if it is not the surviving entity, nor shall it create or form another corporation or subsidiary when a material adverse effect will result. The notes also contain affirmative covenants which include among others maintenance of a debt to equity ratio of not greater than 2.0 to 1.0 and interest coverage ratio of not lesser than 2.0 to 1.0.

On February 28, 2013, URC redeemed the loan under Section 3.07 of the Loan Agreement "Redemption Due to Taxation". Total payment amounted to ₱3.1 billion, including interest.

#### URCPL 8.25% Guaranteed Notes Due 2012

On January 14, 2005, URCPL issued US\$200.0 million 8.25% notes due 2012 guaranteed by the Parent Company (the guarantor). Unless previously redeemed or purchased and cancelled, the notes will be redeemed at their principal amount, plus accrued and unpaid interest on January 20, 2012. These corporate notes contain negative covenants which include among others maintenance of the guarantor of a debt to equity ratio of not greater than 2.0 to 1.0.

On October 29, 2008, the Group reacquired a portion of its bonds payable with a face value of ₱241.7 million (US\$5.0 million) for a total proceeds of ₱228.0 million (US\$4.5 million). The Group recognized gain on reacquisition of bonds amounting to ₱20.8 million (included under 'Other expenses' in the 2009 consolidated statements of income).

On February 20, 2010, the Group made a partial principal repayment on its bonds payable with a face value of \$\mathbb{P}\$342.8 million (US\$7.4 million). In January 2012, URCPL fully settled the said guaranteed notes with a total payment of \$\mathbb{P}\$8.4 billion, including interest.

## 23. Equity

The details of the Parent Company's common stock follow:

	2013	2012	2011
Authorized shares	2,998,000,000	2,998,000,000	2,998,000,000
Par value per share	₽1.00	₽1.00	₽1.00
Issued shares:			
Balances at beginning and			
end of year	2,227,638,933	2,227,638,933	2,227,638,933
Outstanding shares	2,181,501,933	2,181,501,933	2,061,501,933



#### Capital Management

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximize shareholder value. The Group manages its capital structure and makes adjustments to these ratios in light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividend payment to shareholders, return capital structure or issue capital securities. No changes have been made in the objective, policies and processes as they have been applied in previous years.

The Group monitors its use of capital structure using a debt-to-capital ratio which is gross debt divided by total capital. The Group includes within gross debt all interest-bearing loans and borrowings, while capital represents total equity.

Following is a computation of the Group's debt-to-capital ratio as of September 30, 2013 and 2012:

			2012	2011
			(As restated,	(As restated,
		2013	see Note 2)	see Note 2)
(a)	Short-term debt (see Note 20)	₽1,945,430,681	₽8,588,536,884	₽5,749,632,635
	Trust receipts payable			
	(see Note 11)	2,384,316,199	3,464,360,214	1,448,156,283
	Long-term debt (see Note 22)	_	2,990,455,926	11,208,210,724
		₽4,329,746,880	₽15,043,353,024	₽18,405,999,642
(b)	Capital	₽50,830,029,642	₱46,364,528,461	₽41,945,017,357
(c)	Debt-to-capital ratio (a/b)	0.09:1	0.32:1	0.44:1

The Group's policy is to not to exceed a debt-to-capital ratio of 2:1 level. The Group considers its total equity as capital.

#### Cumulative Redeemable Preferred Shares

The Group's authorized preferred shares of stock are 12.00% cumulative, nonparticipating, and nonvoting. In case of dissolution and liquidation of the Parent Company, the holders of the preferred shares shall be entitled to be paid an amount equal to the par value of the shares or ratably insofar as the assets of the Parent Company may warrant, plus accrued and unpaid dividends thereon, if any, before the holders of the common shares of stock can be paid their liquidating dividends. The authorized preferred stock is 2,000,000 shares at par value of \$\mathbb{P}\$1.00 per share. There have been no issuances of preferred stock as of September 30, 2013 and 2012.

# **Retained Earnings**

Dividends

Details of the Group's dividend declarations follow:

	2013	2012	2011
Date of declaration	April 18, 2013	April 18, 2012	May 11, 2011
Dividend per share	<b>₽2.40</b>	₽1.90	₽1.90
Total dividends	₽5.2 billion	₱3.9 billion	₱3.9 billion
Date of record	May 10, 2013	May 8, 2012	May 31, 2011
Date of payment	June 6, 2013	June 1, 2012	June 27, 2011



The Group intends to maintain an annual cash dividend payment ratio of 50.0% of the Group's consolidated net income from the preceding fiscal year, subject to the requirements of the applicable laws and regulations and the absence of circumstances which may restrict the payment of such dividends. The BOD may, at any time, modify such dividend payment ratio.

#### Appropriation of retained earnings

In 2011, as approved by the BOD, the Group has appropriated retained earnings amounting to ₱5.0 billion for the Group's expansion plans. On the same date, however, the BOD also approved the reversal of the previously appropriated retained earnings amounting to ₱3.0 billion.

On February 11, 2013, the BOD approved the reversal of the previously appropriated retained earnings amounting to  $\clubsuit 5.0$  billion. On the same date, the BOD approved the appropriation of retained earnings amounting to  $\clubsuit 6.0$  billion for the purposes of the Group's plant expansion. On September 18, 2013, the BOD approved the reversal of the previously appropriated retained earnings amounting to  $\clubsuit 6.0$  billion.

#### **Treasury Shares**

On November 13, 2007, the Group's BOD approved the creation and implementation of a share buy-back program allotting up to \$\mathbb{P}2.5\$ billion to reacquire a portion of the Parent Company's issued and outstanding common shares, representing approximately 7.63% of current market capitalization.

On January 12, 2011, the Group's BOD approved the extension of the Group's share buy-back program, allotting up to another \$\frac{P}{2}\$.5 billion to reacquire a portion of the Parent Company's issued and outstanding common shares. The extension of the share buyback program shall have the same terms and conditions as the share buyback program approved by the BOD on November 13, 2007.

On June 14, 2012, the Parent Company's BOD approved the sale of 120 million common shares previously held as treasury shares through a placement to institutional investors at a selling price of ₱62 per share, with a total gross selling proceeds amounting to ₱7.4 billion. On June 19, 2012, the Parent Company received the net cash proceeds amounting to ₱7.3 billion, net of the transactions costs incurred amounting to ₱95.2 million. The proceeds of the said sale will be used for potential acquisition and general corporate purposes. CLSA Limited acted as a sole bookrunner and sole placing agent for the sale.

The details of the treasury shares follow:

	2013	2012	2011
Balances at beginning of year	₽670,386,034	₱2,414,026,153	₱2,091,912,018
Purchases during the year	_	_	322,114,135
Sale during the year	_	(1,743,640,119)	
Balances at end of year	₽670,386,034	₽670,386,034	₽2,414,026,153

The Parent Company has outstanding treasury shares of 46.1 million as of September 30, 2013 and 2012 and 166.1 million shares as of September 30, 2011, respectively. The Parent Company is restricted from declaring an equivalent amount of the treasury shares from the unappropriated retained earnings as dividends.



## **Equity Reserve**

In August 2012, the Parent Company has acquired 23.0 million common shares of URCICL from International Horizons Investment Ltd for ₱7.2 billion. The acquisition of shares represents the remaining 23.00% interest in URCICL. As a result of the acquisition, the Parent Company now holds 100.00% interest in URCICL. The Group recognized equity reserve from the acquisition amounting to about ₱5.6 billion included in "Equity Reserve" in the 2012 consolidated statements of changes in equity. The equity reserve from the acquisition will only be recycled in the consolidated statement of income in the event that the Group will lose its control over URCICL.



Record of Registration of Securities with SEC Summarized below is the Parent Company's track record of registration of securities under the Securities Registration Code.

Date of offering February 17, 1994	Type of offering  Registration of authorized capital stock	No. of shares offered –	Par value ₱1.00	Offer price	Authorized number of Shares 1,998,000,000 common shares 2,000,000 preferred shares	Issued and Outstanding Shares –
February 23, 1994	Initial public offering Subscribed and fully paid common shares New common shares	929,890,908 309,963,636	₽1.00 ₽1.00	₽1.00 ₽21.06	-	929,890,908 309,963,636
July 21, 1995	20.00% stock dividend	247,970,907	_	_	_	247,970,907
October 15, 2001	10.00% stock dividend	148,782,542	_	_	_	148,782,542
June 20, 2003  December 16, 2005	Property-for-share swap [the Parent Company shares in exchange for property of Robinsons Supermarket Corporation (RSC)]  Increase in authorized capital stock (payment by way of 15.00%	49,871,556 –	_	_ _	1,000,000,000 common shares	49,871,556 252,971,932
	stock dividend)				Common shares	
(Forward)						



Date of offering	Type of offering	No. of shares offered	Par value	Offer price	Authorized number of Shares	Issued and Outstanding Shares
February 7, 2006	New share offering for common shares:			•		
	<ul><li>a. Primary shares</li><li>b. Secondary shares</li><li>c. Over-allotment shares</li></ul>	282,400,000 352,382,600 95,217,400	₽1.00	₽17.00	-	282,400,000
November 14, 2007 to October 20, 2008	Acquisition of Parent Company's shares under the share buy-back program	-	_	-	-	(75,104,200)
April 21, 2009	Issuance of shares to JGSHI	_	_	_	-	5,787,452
December 8, 2009 to January 27, 2011	Acquisition of Parent Company's shares under the share buy-back Program	_	_	_	-	(91,032,800)
June 14, 2012	Sale of treasury shares	_	_	_	_	120,000,000 2,181,501,933

The table below provides information regarding the number of stockholders of the Parent Company as of September 30, 2013, 2012 and 2011:

	2013	2012	2011
Common shares	1,085	1,110	1,146



# 24. Components of Other Comprehensive Income

		2012	2011
		(As restated,	(As restated,
	2013	see Note 2)	see Note 2)
Items to be reclassified to profit or loss in			
subsequent periods:			
Cumulative translation adjustments	<b>₽</b> 601,100,078	₽142,947,365	₽324,705,986
Net unrealized gain on AFS			
investments (see Note 14):			
Balances at beginning of year	650,504,738	257,038,710	694,965,121
Change in fair value during			
the period	110,370,180	446,319,850	(385,999,011)
Reclassification adjustment			
included in the profit or			
loss arising from disposal			
of AFS investment	(760,874,918)	(52,853,822)	(51,927,400)
Balances at end of year	_	650,504,738	257,038,710
	601,100,078	793,452,103	581,744,696
Item not to be reclassified to profit or loss			_
in subsequent periods:			
Remeasurement losses on			
defined benefit plans:			
Balances at beginning of year	(370,583,392)	(90,401,111)	_
Remeasurement gains on			
defined benefit plans			
during the year	(238,889,289)	(280,182,281)	(90,401,111)
Balances at end of year	(609,472,681)	(370,583,392)	(90,401,111)
Income tax effect	182,841,804	111,175,017	27,120,333
	(426,630,877)	(259,408,375)	(63,280,778)
	<b>₽174,469,201</b>	₽534,043,728	₽518,463,918

The Group does not recognize income tax on cumulative translation adjustments and net unrealized gains on AFS investments.

# 25. Cost of Sales

This account consists of:

	2013	2012	2011
Raw materials used	₽43,817,028,459	₽40,177,314,934	₱38,195,240,177
Direct labor	2,063,484,958	2,028,691,748	2,403,857,461
Overhead costs	12,010,027,750	10,519,225,055	10,730,878,529
Total manufacturing costs	57,890,541,167	52,725,231,737	51,329,976,167
Goods in-process	(141,609,230)	87,162,924	(329,671,870)
Cost of goods manufactured	57,748,931,937	52,812,394,661	51,000,304,297
Finished goods	27,072,348	(81,840,267)	(355,030,639)
	₽57,776,004,285	₽52,730,554,394	₱50,645,273,658



Overhead costs are broken down as follows:

	2013	2012	2011
Utilities	₽5,204,472,840	₽4,138,653,789	₽4,450,486,827
Depreciation and amortization			
(see Note 28)	3,395,233,450	3,216,808,941	3,041,569,926
Repairs and maintenance	1,462,403,873	1,445,307,713	1,366,606,774
Personnel expenses (see Note 29)	1,321,879,981	1,213,493,075	1,152,031,563
Rental expense	393,609,271	221,551,914	142,983,515
Research and development	82,871,021	81,251,615	43,632,441
Handling and delivery charges	56,480,317	58,187,875	113,895,035
Others	93,076,997	143,970,133	419,672,448
	<b>₽12,010,027,750</b>	₱10,519,225,055	₱10,730,878,529

# 26. Selling and Distribution Costs

This account consists of:

	2013	2012	2011
Advertising and promotions	₽5,127,544,573	₽4,001,355,991	₱3,512,877,794
Freight and other selling expenses	4,239,618,811	3,540,336,732	3,129,784,318
Personnel expenses (see Note 29)	1,052,919,667	911,511,275	803,537,499
Depreciation and amortization			
(see Note 28)	83,892,540	86,640,875	115,416,392
Repairs and maintenance	76,707,620	74,768,318	46,508,408
Other selling and distribution			
costs	65,697,804	82,263,177	72,707,467
	₽10,646,381,015	₽8,696,876,368	₽7,680,831,878

# 27. General and Administrative Expenses

This account consists of:

		2012	2011
		(As restated,	(As restated,
	2013	see Note 2)	see Note 2)
Personnel expenses (see Note 29)	₽1,063,694,395	₱991,808,246	₱965,887,559
Travel and transportation	270,853,622	232,534,644	204,318,063
Depreciation and amortization			
(see Note 28)	142,477,386	115,577,860	109,158,150
Taxes, licenses and fees	110,542,170	84,868,260	76,426,067
Donations and contributions	101,705,353	4,319,541	5,253,496
Repairs and maintenance	94,336,606	33,161,801	81,139,260
Security and contractual services	65,520,711	56,038,408	46,877,314
Professional and legal fees	58,901,602	44,610,145	39,568,135
Rental expense	48,774,294	33,839,986	30,942,901

(Forward)



		2012	2011
		(As restated,	(As restated,
	2013	see Note 2)	see Note 2)
Utilities	₽47,490,740	<del>₽</del> 43,696,135	₽43,124,599
Communication	45,289,786	41,513,708	43,969,017
Stationery and office supplies	29,185,129	26,052,378	26,914,522
Other expenses	215,011,056	216,674,739	253,679,773
	₽2,293,782,850	₱1,924,695,851	₱1,927,258,856

# 28. Depreciation and Amortization

# **Depreciation and Amortization**

The breakdown of consolidated depreciation and amortization on property, plant and equipment, investment in properties and intangible assets follows:

	2013	2012	2011
Cost of sales (see Notes 13,			
and 25)	₽3,395,233,450	₱3,216,808,941	₽3,041,569,926
Selling and distribution costs			
(see Notes 13 and 26)	83,892,540	86,640,875	115,416,392
General and administrative			
expenses (see Notes 13, 16,			
18, and 27)	142,477,386	115,577,860	109,158,150
	₽3,621,603,376	₽3,419,027,676	₱3,266,144,468

# 29. Personnel Expenses

Personnel expenses consist of:

		2012	2011
		(As restated,	(As restated,
	2013	see Note 2)	see Note 2)
Salaries and wages	₽2,491,067,248	₱2,180,367,474	₽2,059,560,094
Other employee benefits	844,508,937	856,708,522	791,235,227
Pension expense (see Note 32)	102,917,858	79,736,600	70,661,300
	₽3,438,494,043	₱3,116,812,596	₱2,921,456,621

The breakdown of personnel expenses follows:

	2012	2011
	(As restated,	(As restated,
2013	see Note 2)	see Note 2)
₽1,321,879,981	₱1,213,493,075	₱1,152,031,563
1,052,919,667	911,511,275	803,537,499
1,063,694,395	991,808,246	965,887,559
₽3,438,494,043	₱3,116,812,596	₱2,921,456,621
	₱1,321,879,981 1,052,919,667 1,063,694,395	2013       (As restated, see Note 2)         ₱1,321,879,981       ₱1,213,493,075         1,052,919,667       911,511,275         1,063,694,395       991,808,246



## 30. Finance Revenue

This account consists of:

		2012	2011
		(As restated,	(As restated,
	2013	see Note 2)	see Note 2)
Interest income from investments			
in financial assets at FVPL			
(see Note 8)	<b>₽</b> 174,184,912	₽542,013,555	<b>₽</b> 520,838,056
Bank interest income	157,384,222	148,266,086	105,983,256
Dividend income	100,954,333	204,844,077	211,016,855
Interest income from AFS			
investments (see Note 14)	94,805,348	333,262,515	352,390,531
Others	2,310,865	1,343,035	3,042,487
	₽529,639,680	₽1,229,729,268	₽1,193,271,185

Other finance revenue includes interest income pertaining to net pension liability amounting to nil in 2013 and 2012, and ₱1.9 million in 2011 (see Note 32).

#### 31. Finance Costs

This account consists of finance costs arising from:

	₽266,033,395	₽693,273,870	₽1,001,901,336
Others	32,347,017	55,989,852	2,652,300
Short-term debt (see Note 20)	103,779,041	431,509,913	58,809,788
Long-term debt (see Note 22)	₽129,907,337	₽205,774,105	₱940,439,248
	2013	see Note 2)	see Note 2)
		(As restated,	(As restated,
		2012	2011

Other finance costs include interest expense pertaining to net pension liability amounting to \$\mathbb{P}\$20.9 million, \$\mathbb{P}\$10.2 million and \$\mathbb{P}\$0.7 million in 2013, 2012 and 2011, respectively (see Note 32).

#### 32. Pension Costs

The Parent Company has a funded, noncontributory defined benefit retirement plan covering all its employees. The pension funds are being administered and managed through JG Summit Multi-Employer Retirement Plan, with Robinsons Bank Corporation (RBC) as Trustee. The plan provides for retirement, separation, disability and death benefits to its members. The Parent Company, however, reserves the right to discontinue, suspend or change the rates and amounts of its contributions at any time on account of business necessity or adverse economic conditions. The latest actuarial valuation was made on September 30, 2013.

Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under law. The law does not require minimum funding of the plan.



Changes in net defined benefit liability of funded funds of the Parent Company are as follows:

							2013					
		Net benefit co	st in consolidated	l statements			Damassumanant	s in other comprehensi	vo incomo			
	1 October 2012	Current service cost	Net interest (see Note 31)	Subtotal	Benefits paid	Return on plan assets (excluding amount included in net interest)	Actuarial changes arising from changes in experience adjustments	Actuarial changes arising from demographic assumptions	Actuarial changes arising from changes in financial assumptions	Subtotal	Contribution by employer	30 September 2013
Present value of defined benefit obligation Fair value of	₽1,738,830,510	₽99,685,477	₽97,374,509	₽197,059,986	( <del>P</del> 142,995,906)	₽-	( <del>P</del> 257,847,445)	₽-	₽465,320,432	₽207,472,987	₽-	₽2,000,367,577
plan assets	(1,389,545,391)	_	(77,814,542)	(77,814,542)	142,995,906	29,189,401	_	_	_	29,189,401	(119,245,444)	(1,414,420,070)
	₽349,285,119	₽99,685,477	₽19,559,967	₱119,245,444	₽-	₽29,189,401	( <del>P</del> 257,847,445)	₽-	₽465,320,432	₽236,662,388	( <del>P</del> 119,245,444)	₽585,947,507
							2012					
		Net benefit co	ost in consolidated of income	l statements			Remeasurement	s in other comprehensiv	e income			
	1 October 2011	Current service cost	Net interest (see Note 31)	Subtotal	Benefits paid	Return on plan assets (excluding amount included in net interest)	Actuarial changes arising from changes in experience adjustments	Actuarial changes arising from demographic assumptions	Actuarial changes arising from changes in financial assumptions	Subtotal	Contribution by employer	30 September 2012
Present value of defined benefit obligation	₽1,351,799,927	₽77,910,400	₽96,924,055	₽174,834,455	(₱52,813,232)	₽–	₽61,225,995	₽7,029,772	₽196,753,593	₽265,009,360	₽-	₽1,738,830,510
Fair value of plan assets	(1,221,431,248)	_	(87,576,620)	(87,576,620)	52,813,232	8,999,341	_	_	_	8,999,341	(142,350,096)	(1,389,545,391)
plan assets	₱130,368,679	₽77,910,400	₽9,347,435	₽87,257,835	₽-	₽8,999,341	₽61,225,995	₽7,029,772	₱196,753,593	₱274,008,701	(₱142,350,096)	₱349,285,119
							2011					
		Net benefit co	ost in consolidated of income	l statements			Remeasurement	s in other comprehensiv	e income			
	1 October 2010	Current service cost	Net interest (see Note 30)	Subtotal	Benefits paid	Return on plan assets (excluding amount included in net interest)	Actuarial changes arising from changes in experience adjustments	Actuarial changes arising from demographic assumptions	Actuarial changes arising from changes in financial assumptions	Subtotal	Contribution by employer	30 September 2011
Present value of defined benefit obligation	₽1,220,977,777	₽69,431,700	₱94,503,680	₽163,935,380	(₱90,431,051)	<b>n</b> _	( <del>P</del> 1,502,508)	( <del>P</del> 180,698,058)	₽239,518,387	<del>₽</del> 57,317,821	₽-	₽1,351,799,927
Fair value of	, , ,	F09,431,700	, ,	, ,	, , , ,	₽-	(¥1,302,308)	(#180,098,038)	£239,318,38/	, ,	₽-	, , ,
plan assets	(1,247,197,112)		(96,533,056)	(96,533,056)	90,431,051	31,867,869	- (D1 502 500)	- (P100 (00 050)	- P220 510 205	31,867,869		(1,221,431,248)
	(₱26,219,335)	₽-	( <del>P</del> 2,029,376)	₽67,402,324	₽-	₽31,867,869	(₱1,502,508)	( <del>P</del> 180,698,058)	₽239,518,387	₽89,185,690	₽-	₽130,368,679



The fair value of net plan assets of the Parent Company by each classes as at the end of the reporting period are as follows:

	2013	2012	2011
Assets			
Cash and cash equivalents	<b>₽234,003,697</b>	₽38,097	₽35,992
Short-term notes receivable	1,638,936,627	1,763,417,600	1,575,702,384
Held-to-maturity investments	31,246,599	_	_
Interest receivable	2,276,406	_	_
	1,906,463,329	1,763,455,697	1,575,738,376
Liabilities			
Accrued trust and management			
fees	22,092	_	_
Due to related party (see Note 35)	492,021,167	373,910,306	354,307,128
·	492,043,259	373,910,306	354,307,128
	₽1,414,420,070	₽1,389,545,391	₱1,221,431,248

The costs of defined benefit pension plan as well as the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. The principal assumptions used in determining pension for defined benefit plans are as follows:

	2013	2012	2011
Discount rate	4.56%	5.60%	7.17%
Salary increase rate	5.50%	5.50%	5.50%

The overall expected rate of retun on assets is determined based on the market expectation prevailing on that date, applicable to the period over which the obligation is to be settled.

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the reporting period, assuming all other assumptions were held constant:

	Increase (decrease)	Effect on defined benefit obligation
Discount rates	1.00% (1.00%)	₱1,843,534,128
Salary increase rate	1.00% (1.00%)	₱2,171,530,241 (1,850,007,796)

Shown below is the maturity analysis of the Parent Company's undiscounted benefit payments:

	Expected benefit
	payments
Less than one year	₱368,162,675
More than one year to five years	546,516,924
More than five years to 10 years	907,299,123
More than 10 years to 15 years	1,275,874,624
More than 15 years to 20 years	1,184,301,515
More than 20 years	2,527,182,177



The average duration of the defined benefit obligation at the end of the reporting period is 15.94 years.

The Parent Company expects to contribute \$\mathbb{P}\$147.4 million to the defined benefit pension plan in 2014. The Parent Company annually contributes to the fund an amount corresponding to its retirement expense.

The Group's subsidiaries have both a funded, defined retirement contribution plan and an unfunded, noncontributory defined benefit plan covering all its regular employees. Both plans provide for retirement, separation, disability and death benefits to its members. Pension expense from the defined retirement contribution plan is based on the amount of contributions paid by the subsidiaries during the year.

Pension expense from defined benefit retirement plan is actuarially determined using the projected unit credit method. The latest actuarial valuation was made on September 30, 2013.



Changes in net defined benefit liability of funded funds of the Group's subsidiaries are as follows:

							2013					
		Net benefit co	st in consolidated	statements								
			of income			Return on plan assets (excluding	Actuarial changes arising from changes	s in other comprehens Actuarial changes arising from	Actuarial changes arising from changes			
	1 October 2012	Current service cost	Net interest (see Note 31)	Subtotal	Benefits paid	amount included in net interest)	in experience adjustments	demographic assumptions	in financial assumptions	Subtotal	Contribution by employer	30 September 2013
Present value of	1 October 2012	service cost	(see Note 51)	Subtotal	para	net interesty	aujustinents	assumptions	assumptions	Subtotai	by employer	30 September 2013
defined benefit	D24 044 4W0	D2 222 204	D4 22 # 202	D4 #6# 604			(D#0# 002)		D4 000 F04	D2 424 040		DA0 002 0 <b>2</b> 2
obligation Fair value of	<b>₽21,811,470</b>	₽3,232,381	₽1,335,303	₽4,567,684	₽-	₽-	( <del>P</del> 597,883)	₽-	₽4,022,701	₽3,424,818	₽-	₽29,803,972
plan assets	_	_	_	_	_	(270,399)	_	_	_	(270,399)	(11,063,529)	(11,333,928)
	₽21,811,470	₽3,232,381	₽1,335,303	₽4,567,684	₽-	( <del>P</del> 270,399)	(₱597,883)	₽-	₽4,022,701	₽3,154,419	( <del>P</del> 11,063,529)	₽18,470,044
							2012					
-		Net benefit co	ost in consolidated	statements			2012					
			of income					s in other comprehensiv				
						Return on plan assets (excluding	Actuarial changes arising from changes	Actuarial changes arising from	Actuarial changes arising from changes			
		Current	Net interest		Benefits	amount included in	in experience	demographic	in financial		Contribution	
	1 October 2011	service cost	(see Note 31)	Subtotal	paid	net interest)	adjustments	assumptions	assumptions	Subtotal	by employer	30 September 2012
Present value of defined benefit												
obligation	₽10,702,035	₽1,826,200	₽876,440	₱2,702,640	₽-	₽-	₱2,715,218	₱426,925	₽5,264,652	₽8,406,795	₽-	₱21,811,470
							2011					
		Net benefit co	ost in consolidated	statements			2011					
		1100 00110111 01	of income	State Historia			Remeasurement	s in other comprehensiv	re income			
						Return on plan	Actuarial changes	Actuarial changes	Actuarial changes			
		Current	Net interest		Benefits	assets (excluding amount included in	arising from changes in experience	arising from demographic	arising from changes in financial		Contribution	
	1 October 2010	service cost	(see Note 31)	Subtotal	paid	net interest)	adjustments	assumptions	assumptions	Subtotal	by employer	30 September 2011
Present value of					*	,	•	•	*			*
defined benefit obligation	₽7,182,666	₽1,229,600	₽653,596	₽1,883,196	₽-	₽-	₽306,124	₽211,663	₽1,118,386	₽1,636,173	₽-	₽10,702,035
	. , ,								. ,			<u> </u>



The fair value of net plan assets of the Group's subsidiaries by each classes as at the end of the reporting period are as follows:

	2013	2012	2011
Assets			
Cash and cash equivalents	₽8,890,602	₽_	₽_
Held-to-maturity investments	2,380,184	_	_
Interest receivable	64,086	_	_
	11,334,872	_	_
Liability			_
Accrued trust and management			
fees	944	_	_
	₽11,333,928	₽_	₽_

The costs of defined benefit pension plan as well as the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. The principal assumptions used in determining pension for defined benefit plans of the subsidiaries are as follows:

	2013	2012	2011
Discount rate	4.97% to 5.78%	6.09% to 6.20%	8.15% to 8.29%
Salary increase rate	5.50%	5.50%	5.50%

The overall expected rate of retun on assets is determined based on the market expectation prevailing on that date, applicable to the period over which the obligation is to be settled.

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the reporting period, assuming if all other assumptions were held constant:

	Increase (decrease)	Effect on defined benefit obligation
Discount rates	1.00% (1.00%)	₱25,066,802 (35,560,478)
Salary increase rate	1.00% (1.00%)	₱35,314,896 (25,248,239)

Shown below is the maturity analysis of the Group's subsidiaries undiscounted benefit payments:

	Expected benefit
	payments
Less than one year	₽390,860
More than one year to five years	2,821,309
More than five years to 10 years	11,162,085
More than 10 years to 15 years	25,726,013
More than 15 years to 20 years	59,385,307
More than 20 years	316,678,762



The average duration of the defined benefit obligation of the subsidiaries at the end of the reporting period ranges from 21.11 years to 27.80 years.

The Group's subsidiaries expect to contribute otage 5.1 million to the defined benefit pension plan in 2014.

#### 33. Income Taxes

Provision for (benefit from) income tax consists of:

		2012	2011
		(As restated,	(As restated,
	2013	see Note 2)	see Note 2)
Current	<b>₽</b> 1,631,297,901	₱918,424,497	₽753,578,396
Deferred	(198,856,103)	82,557,717	(131,615,423)
	₽1,432,441,798	₽1,000,982,214	₽621,962,973

Components of the Group's net deferred tax liabilities follow:

		2012	2011
		(As restated,	(As restated,
	2013	see Note 2)	see Note 2)
Deferred tax assets on:			
Net unrealized foreign exchange			
loss	<b>₽280,743,855</b>	₽_	₽_
Impairment losses on trade			
receivables and property and			
equipment	119,906,090	120,968,898	120,195,353
Pension liabilities	206,900,071	136,144,501	50,862,300
Foreign subsidiaries	23,619,190	11,644,434	22,141,945
Inventory write-downs	20,749,965	23,439,329	22,200,106
MCIT	355,351	1,410,907	_
NOLCO	_	1,714,260	
	652,274,522	295,322,329	215,399,704
Deferred tax liabilities on:			
Undistributed income of foreign			
subsidiaries	360,186,378	268,093,259	202,060,961
Gain arising from changes in fair			
value less estimated			
point-of-sale costs			
of swine stocks	77,535,294	56,566,683	61,224,081
Foreign subsidiaries	32,227,045	35,212,730	35,345,959
Net unrealized foreign			
exchange gain	_	20,207,889	1,387,667
Borrowing costs	14,338,963	16,645,165	18,951,366
	484,287,680	396,725,726	318,970,034
Net deferred tax assets (liabilities)	₽167,986,842	(₱101,403,397)	(₱103,570,330)



As of September 30, 2013 and 2012, the Group's subsidiaries did not recognize deferred tax assets amounting to \$\mathbb{P}\$153.1 million and \$\mathbb{P}\$186.6 million, respectively, since management believes that future taxable income will not be available to allow all or part of the deferred tax assets to be utilized. The temporary difference wherein no deferred tax assets were recognized were from the NOLCO of the Group's subsidiaries. NOLCO of the Group's subsidiaries amounted to \$\mathbb{P}\$509.7 million and \$\mathbb{P}\$535.3 million in 2013 and 2012, respectively.

Reconciliation between the Group's statutory income tax rate and the effective income tax rate follows:

		2012	2011
		(As restated,	(As restated,
	2013	see Note 2)	see Note 2)
Statutory income tax rate	30.00%	30.00%	30.00%
Tax effects of:			
Market valuation loss (gain) on			
financial assets at FVPL	(0.18)	(5.06)	6.18
Net income of subsidiaries for which			
no tax was provided	(19.68)	(10.86)	(20.80)
Nondeductible interest expense	0.12	0.15	0.19
Income exempt from tax	(0.32)	(0.08)	(0.11)
Equity in net income of a joint			
venture	0.05	0.10	0.14
Interest income subjected to final tax	(0.31)	(0.38)	(0.27)
Others	2.72	(2.97)	(4.33)
Effective income tax rate	12.40%	10.90%	11.00%

#### RA No. 9337

RA No. 9337 was enacted into law which amended various provisions in the existing 1997 National Internal Revenue Code. Among the reforms introduced by the said RA were the reduction in the regular corporate income tax rate from 35% to 30% beginning January 1, 2009; and the reduction of nondeductible interest expense from 42% of interest income subjected to final tax to 33% beginning January 1, 2009.

#### Entertainment, Amusement and Recreation (EAR) Expenses

Revenue Regulation No. 10-2002 defines expenses to be classified as EAR expenses and sets a limit for the amount that is deductible for tax purposes. EAR expenses are limited to 0.5% of net sales for sellers of goods or properties or 1% of net revenue for sellers of services. For sellers of both goods or properties and services, an apportionment formula is used in determining the ceiling on such expenses. EAR expenses amounted to ₱33.5 million, ₱36.8 million and ₱32.9 million in 2013, 2012 and 2011, respectively.

#### **MCIT**

An MCIT of 2% on modified gross income is computed and compared with the RCIT. Any excess of the MCIT over RCIT is deferred and can be used as a tax credit against future income tax liability for the next three years. In 2013, CFC Corporation has excess MCIT over RCIT amounting to \$\mathbb{P}0.4\$ million for which deferred tax asset was recognized.



#### 34. Earnings Per Share

The following reflects the income and share data used in the basic/dilutive EPS computations:

		2012 (As restated,	2011 (As restated,
	2013	see Note 2	see Note 33)
Net income attributable to equity holders of the parent Weighted average number of	₽10,044,555,499	₽7,762,879,616	₽4,655,096,899
common shares	2,181,501,933	2,096,501,933	2,063,060,683
Basic/dilutive EPS	₽4.60	₽3.70	₽2.26

The weighted average number of common shares takes into account the treasury shares at year end. There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of completion of these consolidated financial statements.

There were no potential dilutive shares in 2013, 2012, and 2011.

# 35. Related Party Transactions

The Group, in the regular conduct of its business, has entered into transactions with JGSHI, its ultimate parent, and other related parties principally consisting of sales, purchases, advances and reimbursement of expenses, regular banking transactions, leases and, management and administrative service agreements.



Intercompany transactions are eliminated in the accompanying consolidated financial statements. Related party transactions not eliminated are as follows:

Purchases

Rental income

Cash in bank

Purchases

Rental income

Engineering services

Money market placements

Due to related parties

Joint Venture

Cash and cash equivalents

84,863,450

10,822,935

10,034,801

114,767,969

850,840,627

662,499,617

1.130.917

2013 **Outstanding Balance in Statement of Financial Position** Non-trade Receivable (Payable) - net Trade Receivable (see Notes 10 Category/ Amount/ Cash and Related Party Transaction Volume Cash Equivalents (Pavable) -net and 21) **Terms Conditions** On demand; Unsecured; Advances (\$29,709,183)₽-₽-**₽782,865,639** no impairment **Ultimate Parent Company** non-interest bearing Rental expense 25,597,042 Other expense 39,451,744 **Entity under common control** On demand: Unsecured: Advances Due from related parties 766,695,828 1,029,376,168 non-interest bearing no impairment On demand: Unsecured: 120,177,889 Sales 341,388,699 non-interest bearing no impairment

149,194,605

1,909,801,291

(19,009,350)



Unsecured;

Unsecured;

Unsecured

no impairment

no impairment

Interest-bearing at prevailing market rate;

due and demandable

due and demandable

1-30 days; non-

interest bearing

Interest-bearing at prevailing market rate;

(74,913,134)

2012

			)12			
			Statement of Fin	nancial Position		
Category/ Transaction	Amount/ Volume	Cash and Cash Equivalents	Trade Receivable (Payable) - net	Non-trade Receivable (Payable) - net (see Notes 10 and 21)	Terms	Conditions
					On demand;	Unsecured;
Advances Rental expense Other expense	₱204,776,028 24,308,711 44,995,992	<del>P</del> . - -	<del>P</del> - -	₱806,083,049 - -	non-interest bearing	no impairment
A	41 024 (02			452 071 411	On demand;	Unsecured;
		_	49 (99 0(2	452,071,411	non-interest bearing	no impairment
		_	40,000,903	_		
		_	_	_		
		_	_	_		
Management fees	3,360,000	_	_	_		
					On demand:	
Advances	34.304.294	_	_	(284.599.807)		Unsecured
Sales	99,194,137	_	44,302,876	-		
					Interest-bearing at prevailing market rate;	Unsecured;
Cash in bank	474,611,282	34,426,636	_	_	on demand Interest-bearing at	no impairment
					1.94% to 2.06% per annum;	Unsecured;
Short-term investments	843,929,123	1,058,960,663	_	_	on demand	no impairment
					On demand;	
Purchases Rental income		_	(145,608,022)	_	non-interest bearing	Unsecured
	Advances Rental expense Other expense  Advances Sales Purchases Rental income Engineering services Management fees  Advances Sales  Cash in bank	Transaction         Volume           Advances Rental expense Other expense         ₱204,776,028 24,308,711 44,995,992           Advances Sales Purchases Purchases Purchases Purchases Purchases Purchases Purchases Management fees         41,934,692 206,377,855 92,856,909 Rental income 25,513,943 10,446,646 Management fees           Advances Management fees         10,446,646 3,360,000           Advances Sales         34,304,294 99,194,137           Cash in bank         474,611,282           Short-term investments         843,929,123           Purchases         650,234,298	Transaction         Volume         Cash Equivalents           Advances         ₱204,776,028         ₱—           Rental expense         24,308,711         —           Other expense         44,995,992         —           Advances         41,934,692         —           Sales         206,377,855         —           Purchases         92,856,909         —           Rental income         25,513,943         —           Engineering services         10,446,646         —           Management fees         3,360,000         —           Advances         34,304,294         —           Sales         99,194,137         —           Cash in bank         474,611,282         34,426,636           Short-term investments         843,929,123         1,058,960,663           Purchases         650,234,298         —	Category/ Transaction         Amount/ Volume         Cash and Cash Equivalents         Trade Receivable (Payable) - net           Advances Rental expense Other expense         ₱204,776,028 24,308,711         ₱—         ₱—           Advances Sales Sales         41,934,692 206,377,855         —         48,688,963           Purchases Purchases         92,856,909 22,856,909         —         —           Rental income Engineering services Management fees         10,446,646 3,360,000         —         —           Advances Sales         34,304,294 99,194,137         —         44,302,876           Cash in bank         474,611,282         34,426,636         —           Short-term investments         843,929,123         1,058,960,663         —           Purchases         650,234,298         —         (145,608,022)	Category/ Transaction         Amount/ Volume         Cash and Cash Equivalents         Trade (Payable) - net (see Notes 10 and 21)           Advances Rental expense Other expense         #204,776,028 24,308,711         #—         #—         #—         #806,083,049           Advances Rental expense Other expense         41,934,692 44,995,992         —         —         —         —           Advances Sales Sales         206,377,855 206,377,855         —         48,688,963 —         —         —           Purchases Purchases         92,856,909 92,856,909         —         —         —         —           Rental income Engineering services Management fees         10,446,646 3,360,000         —         —         —         —           Advances Sales         34,304,294 99,194,137         —         —         —         (284,599,807) —         —           Cash in bank         474,611,282         34,426,636         —         —         —           Short-term investments         843,929,123         1,058,960,663         —         —         —           Purchases         650,234,298         —         (145,608,022)         —         —	Category/



$\sim$	$^{\sim}$	1	1
•	11		- 1

	-011	2011			
	Category/	Volume/			
Related Party	Transaction	Amount			
Ultimate Parent Company	Rental expense	₽24,690,061			
	Other expense	31,138,833			
Under common control	Purchases	813,245,493			
	Sales	282,268,016			
	Management fees	13,440,000			
	Rental income	22,576,027			
	Egineering services	3,289,778			
Joint venture	Purchases	657,818,590			
	Sales	38,305,950			
	Rental income	1,274,468			

The Group's significant transactions with related parties follow:

- (a) The Group maintains savings and current accounts and time deposits with an entity under common control which is a local commercial bank. Cash and cash equivalents earns interest at the prevailing bank deposit rates.
- (b) In 2013, the Group sold majority of its debt and equity securities classified as financial assets at FVPL and AFS financial assets to JG Summit Philippines Limited, Inc. for a total consideration of ₱15.2 billion. Realized gain arising from these transactions amounted to ₱717.2 million (see Notes 8 and 14).
- (c) As of September 30, 2013 and 2012, the Group has advances from stockholders amounting to ₱230.0 million and ₱218.9 million, respectively.

#### Transactions with the retirement plan

The retirement fund of the Group's employee amounted to ₱1.4 billion as of September 30, 2013 and 2012 (see Note 32). The fund is being managed by JG Summit Multi-Employer Retirement Plan, a corporation created for the purpose of managing the funds of the Group, with RBC as the trustee.

	Year	Category/ Transaction	Volume/ Amount	Balance	Terms	Conditions
Due from retirement					On demand;	Unsecured;
plan (see Note 32)	2013	Advances	₽118,110,859	₽492,021,167	non-interestbearing	Not impaired
	2012	-do-	14,322,777	373,910,306	-do-	-do-

The Group's plan assets also include amounts due from JGSHI totaling ₱1.6 billion (see Note 32).

#### Compensation of Key Management Personnel

The compensation of the Group's key management personnel by benefit type follows:

	2013	2012	2011
Short-term employee benefits	₽149,124,896	₽135,360,688	₱122,776,609
Post-employment benefits	60,495,875	52,813,232	90,431,051
	₽209,620,771	₱188,173,920	₱213,207,660



There are no agreements between the Group and any of its directors and key officers providing for benefits upon termination of employment, except for such benefits to which they may be entitled under the Group's pension plans.

#### 36. Registration with the BOI

Certain operations of the Parent Company and consolidated subsidiaries are registered with the BOI as preferred pioneer and nonpioneer activities. As registered enterprises, these entities are subject to some requirements and are entitled to certain tax and non-tax incentives which are considered in the computation of the provision for income tax.

# Robina Farms - Poultry

On January 30, 2008, RF - Poultry was registered with the BOI as an expanding producer of parent stock day-old chicks. In June 4 of the same year, it was registered as a new producer of table eggs and its by-products. Both activities are on a non-pioneer status.

Under the terms of the registration and subject to certain requirements, RF - Poultry is entitled to the following fiscal and non-fiscal incentives: (a) ITH for a period of three (3) years from October 2008 (as an expanding producer of parent stock day-old chicks) and for a period of four (4) years from October 2009 (as a new producer of table eggs and its by-products); (b) additional deduction from taxable income on wages subject to certain terms and conditions; (c) employment of foreign nationals; (d) tax credit equivalent to the national internal revenue taxes and duties paid on raw materials and supplies and semi-manufactured products used in producing its export product and forming part thereof for a period of ten (10) years from start of commercial operations; (e) simplification of customs procedures for the importation of equipment, spare parts, raw materials and supplies; (f) access to Customs Bonded Manufacturing Warehouse (CBMW) subject to Custom rules and regulations, provided firm exports at least 70% of production output; (g) exemption from wharfage dues, any export tax, duty, impost and fees for a period of ten (10) years from date of registration; (h) importation of consigned equipment for a period of ten (10) years from the date of registration, subject to the posting of re-export bond; (i) exemption from taxes and duties on imported spare parts and consumable supplies for export producers with CBMW exporting at least 70% of production; (i) tax and duty exemption on the imported breeding stocks and genetic materials within ten (10) years from the date of registration; (k) tax credit on tax and duty portion of domestic breeding stocks and genetic materials within ten (10) years from the date of registration.

#### Robina Farms - Hogs

On January 30, 2008, RF - Hogs was registered with the BOI as an expanding producer of finisher hogs in RF 11, Antipolo City and RF 12, Bulacan on a non-pioneer status.

Under the terms of the registration and subject to certain requirements, RF - Hogs is entitled to the following fiscal and non-fiscal incentives: (a) ITH for a period of three (3) years from October 2009 but only from the sales generated from the registered projects; (b) additional deduction from taxable income on wages subject to certain terms and conditions; (c) employment of foreign nationals; (d) tax credit equivalent to the national internal revenue taxes and duties paid on raw materials and supplies and semi-manufactured products used in producing its export product and forming part thereof for a period of ten (10) years from start of commercial operations; (e) simplification of customs procedures for the importation of equipment, spare parts, raw materials and supplies; (f) access to Customs Bonded Manufacturing Warehouse (CBMW) subject to Custom rules and regulations, provided firm exports at least 70% of production output; (g) exemption from wharfage dues, any export tax, duty, impost and fees for a period of



ten (10) years from date of registration; (h) importation of consigned equipment for a period of ten (10) years from the date of registration, subject to the posting of re-export bond; (i) exemption from taxes and duties on imported spare parts and consumable supplies for export producers with CBMW exporting at least 70% of production; (j) tax and duty exemption on the imported breeding stocks and genetic materials within ten (10) years from the date of registration; (k) tax credit on tax and duty portion of domestic breeding stocks and genetic materials within ten (10) years from the date of registration.

#### **Bio-Resource Power Generation Corporation**

Bio-Resource Power Generation Corporation is registered with BOI as pioneer status under the Omnibus Investments Code of 1987 otherwise known as Executive Order No. 226. Under the terms of its registration, the company shall be entitled to certain incentives such as (a) additional deduction from taxable income of fifty percent (50%) on wages subject to certain terms and conditions; (b) employment of foreign nationals; (c) importation of consigned equipment for a period of ten (10) years from date of registration subject to certain terms and conditions; (d) exemption from taxes and duties on imported spare parts and suppliers for certain producers; and (e) other non-fiscal incentives that may be applicable.

#### **SONEDCO**

In November 2005, SONEDCO was registered with the BOI under the Omnibus Investments Code of 1987 as a new producer of refined sugar and its by-product (molasses) on a pioneer status and as expanding producer of raw sugar and its by-product (molasses) on a non-pioneer status.

Under the terms of the registration and subject to certain requirements, SONEDCO is entitled to certain fiscal and non-fiscal incentives which were transferred to the Parent Company, on account of the transfer of its sugar milling operations: (a) ITH for a period of six years from November 2006; (b) additional deduction from taxable income on wages subject to certain terms and conditions; (c) employment of foreign nationals; (d) tax credits on taxes and duties on raw materials and supplies used in the manufacture of export products and forming parts thereof for 10 years from start of commercial operations; (e) simplification of customs procedures for the importation of equipment, spare parts, raw materials and supplies; (f) access to CBMW subject to Custom rules and regulations provided firm exports at least 70% of production output; (g) exemption from wharfage dues and any export tax, duty, impost and fees; (h) importation of consigned equipment for a period of 10 years from date of registration; and (i) exemption from taxes and duties on imported spare parts and consumable supplies for exports producers with CBMW exporting at least 70% of production.

#### **CCPI**

In June 2005, CCPI was registered with the BOI as a new producer of PET bottles on a non-pioneer status and as a new producer of printed flexible packaging materials on a non-pioneer status. In July 2010, the BOI granted the entity's request to upgrade the registration status of the PET bottles from non-pioneer to pioneer in relation to PET bottles' expiration of ITH incentive in May 2010. The change in status entitles to an extension of the ITH period for another two years reckoned from June 1, 2006 to May 31, 2012.

Under the terms of the registration and subject to certain requirements, CCPI is entitled to the following fiscal and non-fiscal incentives: (a) ITH for a period of six years from June 2006 (as a new producer of PET bottles) and for a period of four years from April 2007 (as a new producer of printed flexible packaging materials); (b) additional deduction from taxable income on wages subject to certain terms and conditions; (c) employment of foreign nationals; (d) tax credits on taxes and duties on raw materials and supplies used in the manufacture of export products and forming parts thereof for 10 years from start of commercial operations; (e) simplification of



customs procedures for the importation of equipment, spare parts, raw materials and supplies; (f) access to CBMW subject to custom rules and regulations provided firm exports at least 70% of production output; (g) exemption from wharfage dues and any export tax, duty, impost and fees (h) importation of consigned equipment for a period of 10 years from date of registration; and (i) exemption from taxes and duties on imported spare parts and consumable supplies for exports producers with common branded manufacturing warehouse exporting at least 70% of production. CCPI's ITH as producer of printed flexible packaging materials has ended last March 31, 2011. As of September 30, 2012, CCPI's ITH as new producer of PET bottles on a pioneer status has ended last May 31, 2012.

In July 7, 2010, CCPI was registered with BOI as a new export producer of printed flexible packaging materials on a non-pioneer status.

Under the terms of the registration and subject to certain requirements, CCPI is entitled to the following fiscal and non-fiscal incentives: (a) ITH for a period of four (4) years from October 2011 (as a new export producer of printed flexible packaging materials); (b) additional deduction from taxable income of 50% of the wages subject to certain terms and conditions; (c) simplification of customs procedures for the importation of equipment, spare parts, raw materials and supplies; (d) importation of consigned equipment for a period of ten (10) years from date of registration, subject to posting of re-export bond; (e) employment of foreign nationals; (f) tax credit equivalent to the national internal revenue taxes and duties paid on raw materials and supplies and semi-manufactured products used in producing its export product and forming part thereof for a period of ten (10) years from start of commercial operation; (g) access to CBMW subject to Customs rules and regulations provided that CCPI's exports at least 70% of production output; (h) exemption from taxes and duties on imported spare parts and consumable supplies for export producer with CBMW exporting at least 70% of production; and (i) exports by CCPI of its registered export products shall be exempted from wharfage dues and any export tax, duty, impost and fee for a period of ten (10) years from date of registration.

CCPI's ITH as producer of printed flexible packaging materials has ended last March 31, 2011. As of September 30, 2011, CCPI is subjected to income tax for a period of six months starting April 1, 2011 for the year 2011 and onwards.

#### 37. Commitments and Contingencies

### Operating Lease Commitments - Group as a Lessee

The Group leases land where certain of its facilities are located. The operating lease agreements are for periods ranging from one to five years from the date of the contracts and are renewable under certain terms and conditions. The Group's rentals incurred on these leases (included under 'Selling and distribution costs' and 'General and administrative expenses' in the consolidated statements of income) amounted to ₱117.3 million, ₱104.5 million and ₱93.3 million in 2013, 2012 and 2011, respectively.

Future minimum rentals payable under noncancellable operating leases follow:

	2013	2012	2011
Within one year	₽68,556,903	₽70,670,008	₽62,405,980
After one year but not more than			
five years	274,227,612	282,680,032	249,623,920
	₽342,784,515	₽353,350,040	₽312,029,900



#### Operating Lease Commitments - Group as a Lessor

The Group has entered into a (1) one-year renewable, noncancellable lease with various related parties covering certain land and building where office spaces are located.

Future minimum rentals receivable under noncancellable operating leases amounted to ₱61.6 million, ₱65.3 million and ₱65.8 million in 2013, 2012 and 2011, respectively.

#### Finance Lease Commitments - Group as a Lessee

Some of the Group's subsidiaries were granted land usage rights from private entities. The land usage right represents the prepaid amount of land lease payments. The right is currently being amortized by the Group on a straight-line basis over the term of the right ranging from 30 to 50 years. The amortization on these leases (included under 'General and administrative expenses' in the consolidated statements of income) amounted to ₱11.8 million, ₱3.8 million, ₱3.8 million in 2013, 2012 and 2011, respectively.

#### Others

The Group has various contingent liabilities arising in the ordinary conduct of business which are either pending decision by the courts, under arbitration or being contested, the outcome of which are not presently determinable. In the opinion of management and its legal counsel, the eventual liability under these lawsuits or claims, if any, will not have a material or adverse effect on the Group's financial position and results of operations. The information usually required by PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, is not disclosed on the grounds that it can be expected to prejudice the outcome of these lawsuits, claims, arbitration and assessments.

#### 38. Disposal Group Held for Sale

In September 2010, the Group decided to sell its wholly owned subsidiaries Shantou SEZ Toyo Food Industrial Co. Ltd. (Shantou SEZ Toyo) and Guangdong Acesfood Co. Ltd. (Guangdong Acesfood), both of which are registered in the People's Republic of China.

In July 2011, the sales of Shantou SEZ Toyo and Guangdong Acesfood were fully consummated. The Group recognized a combined loss on disposal of subsidiaries of ₱177.8 million (included under 'Other expenses' in the consolidated statements of income).

	Shantou SEZ	Guangdong
	Toyo	Acesfood
Proceeds from sale	RMB8.5 million	RMB7.9 million
(in Philippine Peso equivalent)	₽56.1 million	₱51.8 million

The table below shows the summary of the financial information for each subsidiary as of disposal date:

	Shantou SEZ	Guangdong
	Toyo	Acesfood
Receivables	₽183	₽19,760,033
Inventories	486,716	2,950,000
Property, plant and equipment	96,718,200	30,589,490
Other current assets	6,717,919	76,545,689
Accounts payable and other accrued liabilities	_	682,920



Included in the loss on disposal is derecognized goodwill of \$\mathbb{P}28.2\$ million pertaining to the disposed subsidiaries (see Note 16). In 2011, the Group recognized impairment loss on trademark of \$\mathbb{P}84.0\$ million (included under 'Impairment losses' in the consolidated statements of income) pertaining to the disposed subsidiaries (see Note 16).

#### 39. Supplemental Disclosure to Cash Flow Statements

The Group's noncash activities pertain to the movement of the cumulative translation adjustment account and the depreciation of biological assets (breeders) that are capitalized as part of the cost of new born biological assets (sucklings).

	2013	2012	2011
Biological assets	₽47,681,054	₽37,531,997	₱25,127,959
Cumulative translation adjustment	410,803,799	181,758,621	142,199,153

#### 40. Events After the Reporting Date

The following non-adjusting events happened subsequent to the respective reporting dates of the Parent Company and its subsidiaries:

On October 25, 2013, the Group acquired parcel of land and certain building situated at Maharlika Drive, United San Pedro Subdivision, San Antonio, San Pedro, Laguna amounting to \$\textstyle{2}159.0\$ million and \$\textstyle{2}181.0\$ million, respectively. The acquisition is part of the expansion of autobake line of branded consumer foods segment.

### 41. Approval for the Release of the Financial Statements

The accompanying consolidated financial statements of the Group were authorized for issue by the AC and the BOD on January 10, 2014.





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Fax: (632) 819 0872 ev.com/ph

BOA/PRC Reg. No. 0001, December 28, 2012, valid until December 31, 2015 SEC Accreditation No. 0012-FR-3 (Group A), November 15, 2012, valid until November 16, 2015

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#### INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY SCHEDULE

The Stockholders and the Board of Directors Universal Robina Corporation 110 E. Rodriguez Avenue Bagumbayan, Quezon City

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Universal Robina Corporation and Subsidiaries (the Group) as at September 30, 2013 and 2012 and for each of the three years in the period ended September 30, 2013, included in this Form 17-A and have issued our report thereon dated January 10, 2014. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Group's management. These are presented for purposes of complying with Securities Regulation Code Rule 68, As Amended (2011) and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, fairly state in all material respects the financial data required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Love Pepito E. Zabat

Jose Pepito E. Zabat III

Partner

CPA Certificate No. 85501

SEC Accreditation No. 0328-AR-2 (Group A),

March 1, 2012, valid until March 1, 2015

Tax Identification No. 102-100-830

BIR Accreditation No. 08-001998-60-2012,

April 11, 2012, valid until April 10, 2015

PTR No. 4225235, January 2, 2014, Makati City

January 10, 2014



# Universal Robina Corporation and Subsidiaries Schedule A - Financial Assets September 30, 2013

Name of Issuing Entity and Description of Each Issue	Number of Shares or Principal Amount of Bonds and Notes	Amount Shown in the Balance Sheet/ Notes	Valued Based on Market Quotations at Balance Sheet Date	Income Received and Accrued (including Dividends Received)
Various / Private Bonds Various / Government Bon Various / Equity Securities		₽_ - 413,732,312 ₽413,732,312	₽	₱170,534,259 3,650,653 100,954,333 ₱275,139,245

See Note 8 of the Consolidated Financial Statements.



# Universal Robina Corporation and Subsidiaries Schedule B - Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties) September 30, 2013

Name of Debtor	Balance at Beginning of Period	Additions	Collections	Ba Current	nlance at End of Perion Non-Current	od Total
Advances to officers and employees Advances to stockholders	₽64,342,497 - ₽64,342,497	₽_  ₽_	(₱12,956,941) - (₱12,956,941)	₽51,385,556 - ₽51,385,556	₽_ _ _ ₽_	₱51,385,556 - ₱51,385,556

See Note 10 of the Consolidated Financial Statements.



# Universal Robina Corporation and Subsidiaries Schedule C - Amounts Receivable from Related Parties Which are Eliminated During the Consolidation of Financial Statements September 30, 2013

Name and Designation of Debtor	Balance at Beginning of Period	Additions	Amounts Collected	Amounts Written Off	Bal Current	ance at End of Per Non-Current	riod Total
CFC Corporation CFC Clubhouse Property, Inc. URC International	₱4,464,015 278,164,402	₱28,540,122 362,284,300	<del>P</del>	<del>P</del>	₱33,004,137 640,448,702	<del>P</del> -	₱33,004,137 640,448,702
Company, Ltd. and its Subsidiaries Nissin - Universal Robina Corporation	6,548,123,980	47,552,154 6,335,785	(227,806,811)	-	6,367,869,323 6,335,785	_	6,367,869,323 6,335,785
Rooma Corporation	₽6,830,752,397	₽444,712,361	( <del>P</del> 227,806,811)	₽_	₽7,047,657,947	₽-	₽7,047,657,947



# Universal Robina Corporation and Subsidiaries Schedule D - Intangible Assets - Other Assets September 30, 2013

Description	Beginning Balance	Additions at Cost	Deductions / . Charged to cost and Expenses	Amortizations Charged to Other Accounts	Other Charges– Additions (Deductions	Ending Balance
Goodwill Trademark Product formulation	₽798,627,776 50,000,000 425,000,000	<del>P</del> - - -	<del>P</del> _ - -	<del>P</del> _ - -	<del>P</del> - - -	₱798,627,776 50,000,000 425,000,000
Intangible Assets	₽1,273,627,776	₽_	₽_	₽_	₽_	₽1,273,627,776

See Note 16 of the Consolidated Financial Statements.



# Universal Robina Corporation and Subsidiaries Schedule E - Long-Term Debt September 30, 2013

Name of Issuer and Type of Obligation	Amount Authorized By Indenture	Amount Shown as Current	Amount Shown as Long-term	Total
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NONE TO REPORT



# Universal Robina Corporation and Subsidiaries Schedule F - Indebtedness to Related Parties (Long-Term Loans from Related Companies) September 30, 2013

Name of Related Party	Balance at Beginning of Period	Balance at End of Period
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NONE TO REPORT



# Universal Robina Corporation and Subsidiaries Schedule G - Guarantees of Securities and Other Issuers September 30, 2013

Name of Issuing Entity of Securities Guaranteed by the Company for which this Statement is Filed	Title of Issue of Each Class of Securities Guaranteed	Total Amount Guaranteed and Outstanding	Amount Owned by Person for which this Statement is Filed	Nature of Guarantee
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NONE TO REPORT



# Universal Robina Corporation and Subsidiaries Schedule H - Capital Stock September 30, 2013

Title of Issue	Number of Shares Authorized	Number of Shares Issued and Outstanding (Net of Treasury Shares)	Number of Shares Reserved for Options, Warrants, Conversions and Other Rights	Nu: Affiliates	mber of Shares Held Directors, Officers and Employees	by Others
Preferred stock - ₱1 par value	2,000,000	None	-	-	-	-
Common stock - ₱1 par value	2,998,000,000	2,181,501,933	-	1,322,841,260	14,290,843	844,369,830

See Note 23 of the Consolidated Financial Statements.



# UNIVERSAL ROBINA CORPORATION AND SUBSIDIARIES SCHEDULE OF ALL EFFECTIVE STANDARDS AND INTERPRETATIONS

List of Philippines Financial Reporting Standards (PFRSs) [which consists of PFRSs, Philippine Accounting Standards (PASs) and Philippine Interpretations] effective as of September 30, 2012

		Adopted	Not Adopted	Not Applicable
Framework for the Preparation and Presentation of Financial Statements Conceptual Framework Phase A: Objectives and qualitative characteristics		<b>√</b>		
PFRSs Practice	e Statement Management Commentary	✓		
Philippine Fina	nncial Reporting Standards			
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards	<b>√</b>		
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate	1		
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			1
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			<b>✓</b>
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			1
	Amendments to PFRS 1: Government Loans			✓
PFRS 2	Share-based Payment			✓
	Amendments to PFRS 2: Vesting Conditions and Cancellations			1
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			1
PFRS 3 (Revised)	Business Combinations	1		
PFRS 4	Insurance Contracts			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			1
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			1
PFRS 6	Exploration for and Evaluation of Mineral Resources			1



		Adopted	Not Adopted	Not Applicable
PFRS 7	Financial Instruments: Disclosures	✓		
	Amendments to PFRS 7: Transition	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	<b>&gt;</b>		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	<b>√</b>		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets			<b>✓</b>
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities			1
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures			1
PFRS 8	Operating Segments	✓		
PFRS 9	Financial Instruments			✓
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures			1
PFRS 10	Consolidated Financial Statements	✓		
PFRS 11	Joint Arrangements	✓		
PFRS 12	Disclosure of Interests in Other Entities	✓		
PFRS 13	Fair Value Measurement	✓		
Philippine Accou	nting Standards			
PAS 1 (Revised)	Presentation of Financial Statements	✓		
	Amendment to PAS 1: Capital Disclosures	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			1
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	1		
PAS 2	Inventories	✓		
PAS 7	Statement of Cash Flows	✓		
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	1		
PAS 10	Events after the Balance Sheet Date	✓		
PAS 11	Construction Contracts			✓



		Adopted	Not Adopted	Not Applicable
PAS 12	Income Taxes	✓		
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	✓		
PAS 16	Property, Plant and Equipment	✓		
PAS 17	Leases	✓		
PAS 18	Revenue	✓		
PAS 19	Employee Benefits	✓		
	Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures	✓		
PAS 19 (Amended)	Employee Benefits	✓		
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			✓
<b>PAS 21</b>	The Effects of Changes in Foreign Exchange Rates	✓		
	Amendment: Net Investment in a Foreign Operation	✓		
PAS 23 (Revised)	Borrowing Costs	✓		
PAS 24 (Revised)	Related Party Disclosures	✓		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			✓
PAS 27 (Amended)	Separate Financial Statements			<b>✓</b>
PAS 28	Investments in Associates	✓		
PAS 28 (Amended)	Investments in Associates and Joint Ventures			1
PAS 29	Financial Reporting in Hyperinflationary Economies			✓
PAS 31	Interests in Joint Ventures	✓		
PAS 32	Financial Instruments: Disclosure and Presentation	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			1
	Amendment to PAS 32: Classification of Rights Issues			✓
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	✓		
PAS 33	Earnings per Share	✓		
PAS 34	Interim Financial Reporting	✓		
PAS 36	Impairment of Assets	<b>√</b>		



		Adopted	Not Adopted	Not Applicable
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✓		
PAS 38	Intangible Assets	✓		
PAS 39	Financial Instruments: Recognition and Measurement	✓		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	✓		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			1
	Amendments to PAS 39: The Fair Value Option			1
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			1
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	1		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets – Effective Date and Transition	1		
	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: <i>Embedded Derivatives</i>			1
	Amendment to PAS 39: Eligible Hedged Items			1
PAS 40	Investment Property	✓		
PAS 41	Agriculture	✓		
Philippine Ir	nterpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			1
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			1
IFRIC 4	Determining Whether an Arrangement Contains a Lease	1		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			1
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			1
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			1
IFRIC 8	Scope of PFRS 2			✓
IFRIC 9	Reassessment of Embedded Derivatives			✓
	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: <i>Embedded Derivatives</i>			1



		Adopted	Not Adopted	Not Applicable
IFRIC 10	Interim Financial Reporting and Impairment	✓		
IFRIC 11	PFRS 2- Group and Treasury Share Transactions			✓
IFRIC 12	Service Concession Arrangements			✓
IFRIC 13	Customer Loyalty Programmes			✓
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	1		
	Amendments to Philippine Interpretations IFRIC-14, Prepayments of a Minimum Funding Requirement	1		
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			✓
IFRIC 17	Distributions of Non-cash Assets to Owners			✓
IFRIC 18	Transfers of Assets from Customers			✓
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			1
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			1
SIC-7	Introduction of the Euro			✓
SIC-10	Government Assistance - No Specific Relation to Operating Activities			1
SIC-12	Consolidation - Special Purpose Entities			✓
	Amendment to SIC - 12: Scope of SIC 12			✓
SIC-13	Jointly Controlled Entities - Non-Monetary Contributions by Venturers			1
SIC-15	Operating Leases - Incentives			✓
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			1
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			1
SIC-29	Service Concession Arrangements: Disclosures.			✓
SIC-31	Revenue - Barter Transactions Involving Advertising Services			1
SIC-32	Intangible Assets - Web Site Costs			✓









